

SERVICES FOR INTERNATIONAL EDUCATION MARKETING CONFERENCE 2016

What really matters? Searching for silver linings in tumultuous times

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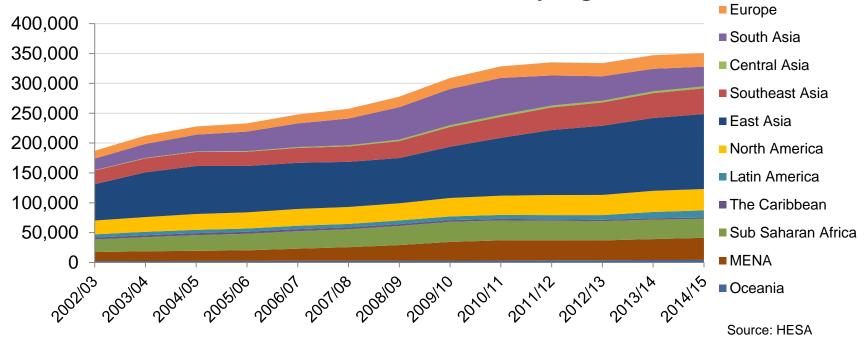


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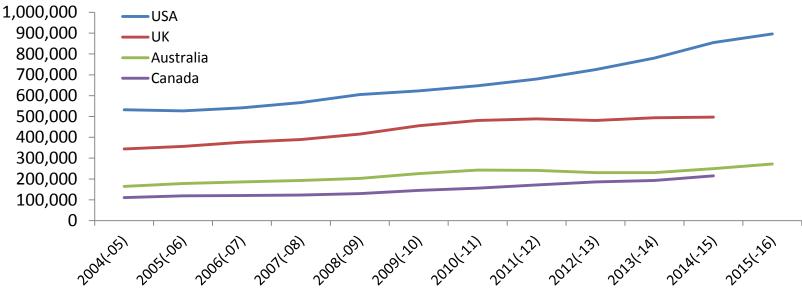
The gloom

UK international students by region



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The gloom

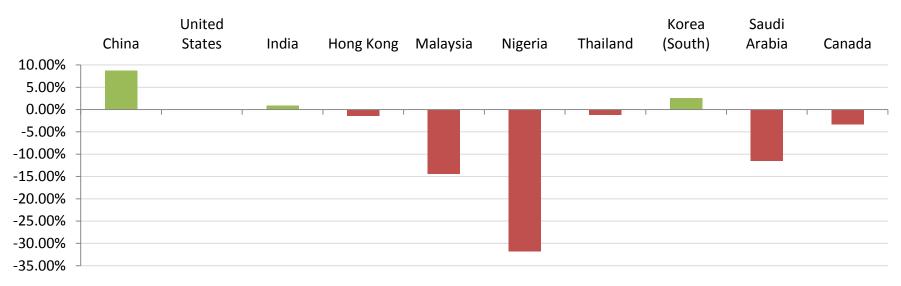


International HE enrolments

Sources: HESA, IIE, AusTrade, Citizenship & Immigration Canada Note: Numbers refer to total HE enrolments. US data excludes OPT. Full-year data for Australia is matched against other countries' data for the academic year starting in that year (e.g. Australia 2014 is matched against UK/US/CA 2014-15).

The gloom

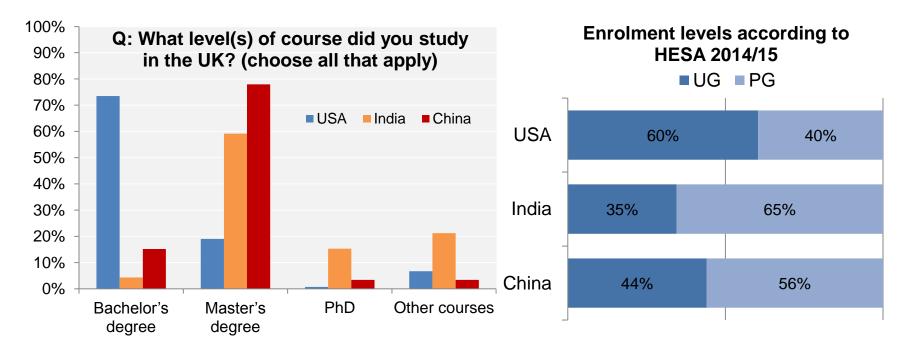
YoY change in top-10 UK study visa issuance markets



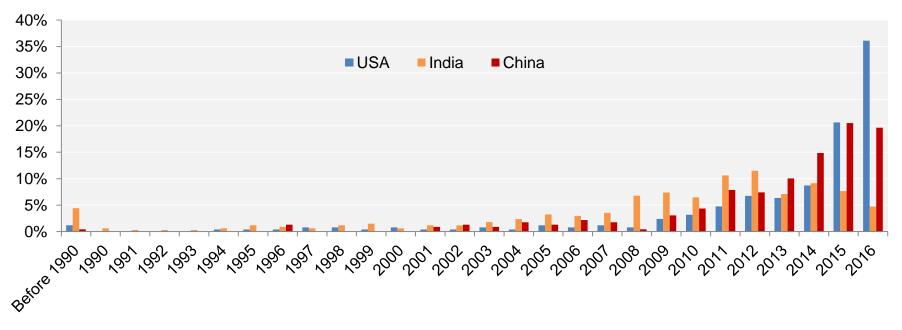
Source: Home Office

Survey questions

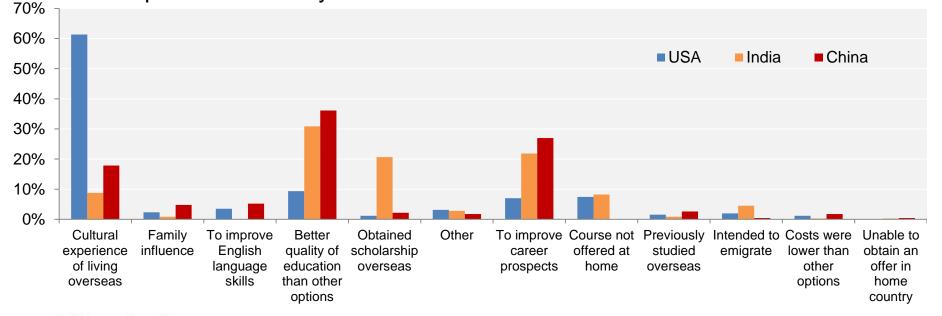
- When you decided to study in the UK, what was the most important factor in your decision?
- 2. Compared to your peers who did not study abroad, how has your UK study influenced your career?
- 3. Looking back on your study in the UK, what was the most important thing you gained?
- 4. What was the biggest factor in helping you secure your first job after graduation?



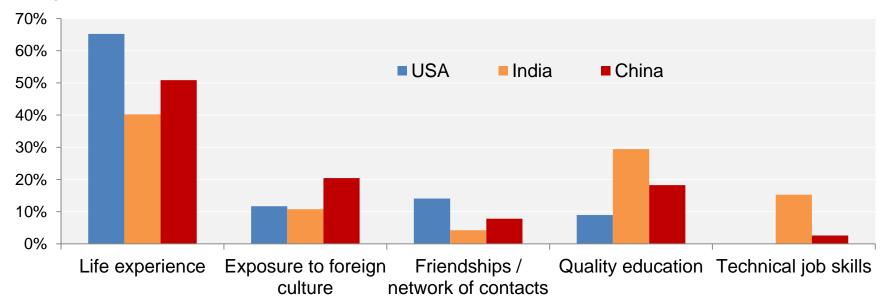
Q: What year did you graduate from the final course you studied in the UK?



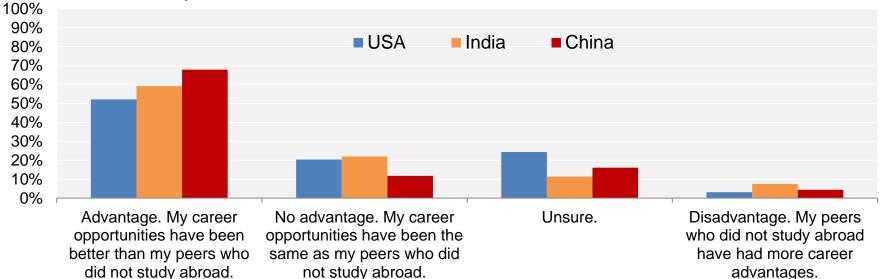
Q: When you decided to study in the UK, what was the most important factor in your decision?



Q: Looking back on your study in the UK, what was the most important thing you gained?



Q: Compared to your peers who did not study abroad, how has your UK study influenced your career?



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