

# SERVICES FOR INTERNATIONAL EDUCATION MARKETING

## Advertising opportunities in Vietnam Education UK guides

2015

The British Council Vietnam will print a new set of Education UK guides 2015 – 2016 including a Preuniversity & Undergraduate Guide and a Post-graduate Guide to promote UK education to Vietnamese prospective students.

These are essential guides distributed at all Education UK events and re-published annually by the British Council Vietnam in order to bring up-to-date information about UK education to prospective Vietnamese students.

This package provides UK institutions with options of full or half page advertising in either or both of the Pre-university & Undergraduate Guide and the Post-graduate Guide.

Application deadline: 15 June 2015 Apply now

#### **About the Education UK Guides**

• Size: 21x29.5 cm (WxL)

Language: VietnamesePrinting type: in 4 colours

Number of page: approximately 80 pages per guide

Quantity of publications:

Pre-university & Undergraduate Guides: 5,000 copies

Post-graduate guides: 5,000 copies

Distribution period: From September 2015 to August 2016

Main contents:

- Why to study in the UK at pre-university/ postgraduate level
- Comparison between VN and UK education system
- Types of courses/ subjects at pre-university and postgraduate levels
- How to apply for a course
- o Scholarships
- Visa application
- Questions and Answers
- List of useful websites
- UK alumni's quotes/ stories on their studying, living and working experience in the UK
- How to choose the right education agent

#### **Distribution channels**

Distribution of the guides is carefully planned alongside most Education UK marketing campaigns and events in Vietnam through various promotion channels such as:

The Annual Education UK Exhibition in October 2015

- The Pathway to University Exhibition in March 2016
- UK institutional presentations and other institutional marketing events throughout the year
- Outreach activities (UK Alumni Smart Talks, competitions...) organised by the British Council at local universities, high schools and educational organizations
- Front-of-house display areas at British Council Offices in Hanoi and Ho Chi Minh City
- Agent events like agent trainings, briefings and meetings, agent gatherings.
- An online version of the guides will also be promoted on British Council website and Education UK website.

#### **Benefits for UK institutions**

- Reaching your target audience:
  - 4,000 visitors attending the upcoming Education UK Exhibition in October 2015 and Pathways to Universities Exhibition in March 2016
  - o 6,000 visitors attending public-facing events like UK institutional presentations, UK Alumni Smart Talks and other promotional events held at high schools/ universities, etc.
  - 3,000 visitors to the Education UK website, and 100,000 visitors to the British Council's website every month.
- *Highly cost-effective promotions*: The Education UK Guides provide a consistent and convincing alternative to reach your prospective customers for profile raising purpose.

#### **Fees**

| Items   | Advertising fee<br>(excluding VAT) |                                 |
|---|------------------------------------|---------------------------------|
|   | Full page (W: 21cm x L: 29.5cm)    | Half page (W: 21cm x L: 14.5cm) |
| Pre-university & Undergraduate Guide                      | ☐ GBP1,000                         | ☐ GBP550                        |
| Postgraduate guide  | ☐ GBP1,000                         | ☐ GBP550                        |
| Pre-university & Undergraduate Guide + Postgraduate guide | ☐ GBP1,800                         | ☐ GBP1,100                      |

### Input required from participating organisations

After your participation has been confirmed, you will be required to prepare and send British Council Vietnam a ready-for-print advert marquette which meets the following requirements:

File format : PDF

• Size : Full page: W: 21cm x L: 29.5cm

Half page: W: 21cm x L: 14.5cm

Quality : High resolution, preferably over 10Mb; in 4 colours; ready for print

Language : Vietnamese preferably

Input submission deadline: 30 June 2015

#### Notes:

If your advertisement is in English, it will be kept originally unless translation is requested. Translation service is included in the package.

In case translation is required, a new design for the Vietnamese version will be sent to you for approval 01 week after your original Marquette is received provided that it is received no later than the requested deadline.

In case the Marquette is received after the requested deadline, the British Council reserves the right to set a new deadline for translation service and approval of the new marquette; and reserves the right to cancel the printing of your advert if it leads to the delay of the printing process.