The Return of Political Risk Global outlook for 2017

Robin Bew Managing Director

December 2016

Political risk: on the rise, around the world

Is there a pattern to the latest surge?













Political risk: on the rise, around the world

Is there a pattern to the latest surge?

Anti-establishment





Long running disputes





Stagnant incomes?



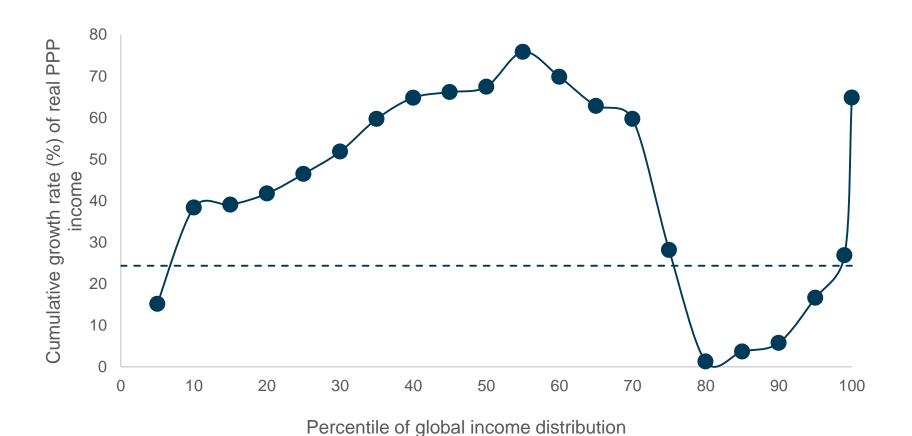






Winners and losers from globalisation

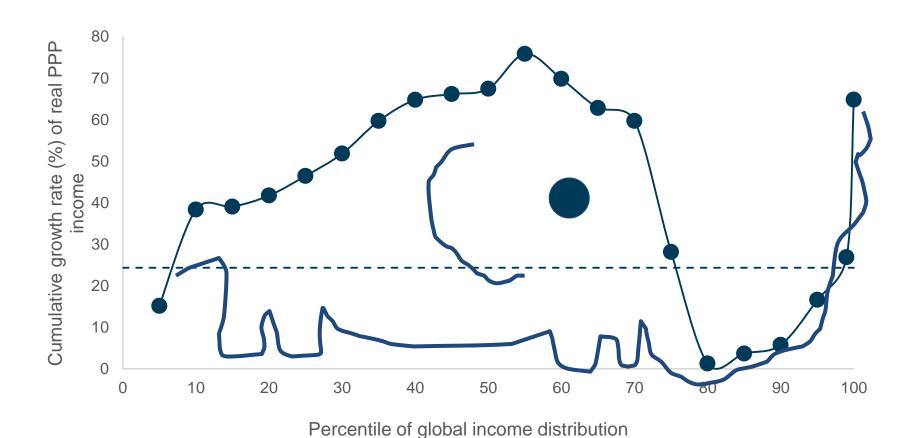
Global growth incidence curve (1988-2008)



Source: Branko Milanovic.

Winners and losers from globalisation

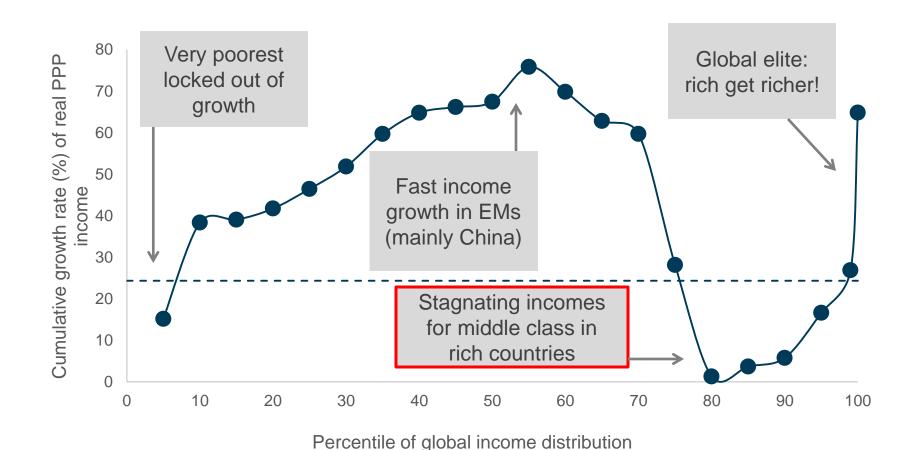
Global growth incidence curve (1988-2008)



Source: Branko Milanovic.

Winners and losers from globalisation

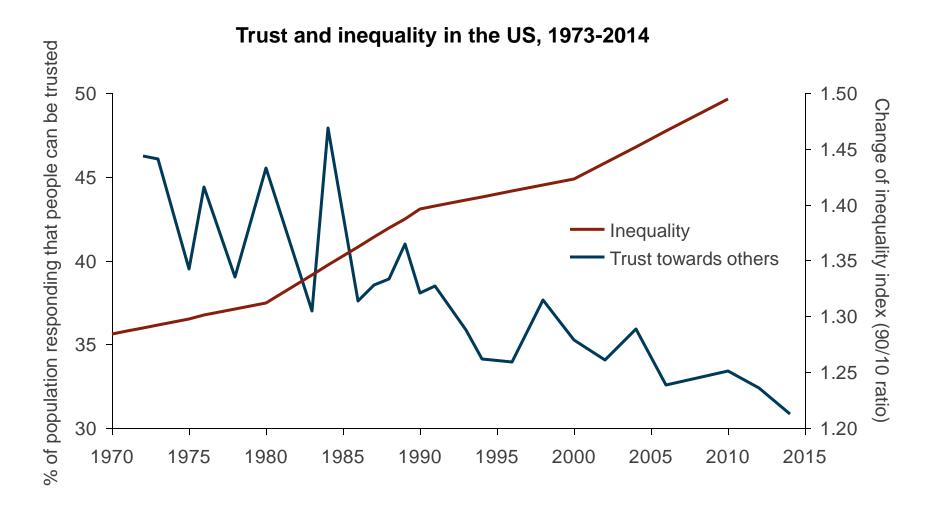
Global growth incidence curve (1988-2008)



Source: Branko Milanovic.

Income equality and trust

Higher income inequality has reduced trust towards others

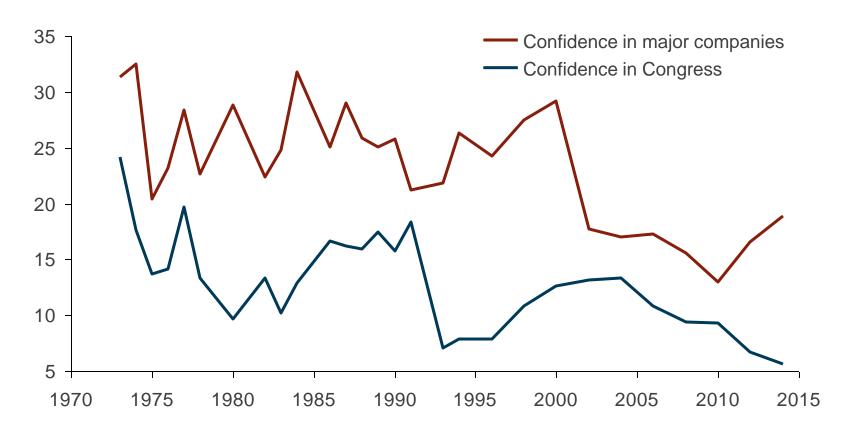




Confidence in government and major companies

Americans' confidence is close to all-time low

% of Americans with high confidence in Congress and major companies, 1973-2014



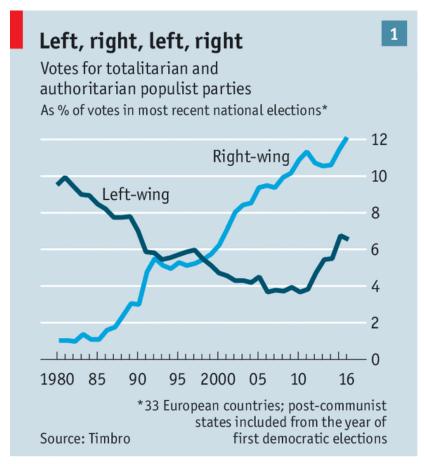


The Developed Countries Intelligence Unit The **Economist**

Brexit: profound consequences

For the UK, and Europe

- UK economy weakens in 2017
- Contagion: boost for antiestablishment and anti-EU parties across Europe
- EU referendums in other countries could trigger euro zone crisis
- Scotland independence, impact on Ireland?



Economist.com



Uncertainty surrounds the UK economy

We expect a domestic demand to stall in 2017, with slower real GDP growth

2016: Uncertainty and market volatility

2017-18:

Second-round effects hit domestic economy

2019-20:

The reality of Brexit

- Businesses and consumer unsure how to respond.
 Some spend decisions deferred. But weaker FX provides trade support.
- Bank of England cut interest rates from 0.5% to 0.25%, a new record low
- · Early signs on EU stance on exit deal
- UK-EU negotiations take place while the economy is experiencing higher inflation, rising unemployment and falling investment
- Domestic demand stalls in 2017: real GDP 0.7% y/y
- Unemployment peaks at 6% in 2018
- Deal takes shape in 2019
- Shrinking labour force coupled with a decline in services exports
- Domestic demand in gradual recovery
- Structural features mean UK remains an attractive business environment







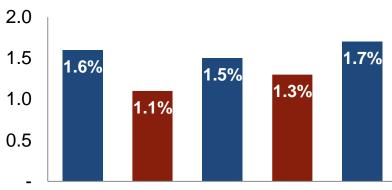
Europe: A year of slowdown in 2017

Recession takes 2017 real GDP growth to 1.1%, recovery expected in 2018

The Brexit vote triggers a crisis of sovereignty, security and identity across the EU

- Baseline forecast: deal that sees the UK exiting
 migration control vs. services trade with the EU
- Questions about the future: struggle to negotiate Brexit, the risk of Grexit (60% probability), weak labour market and the migrant crisis
- Brexit vote puts heat on Italian banks €360bn burden of non-performing loans
- State of emergency in Turkey (failed coup)
- ECB's exceptionally loose monetary policy:
 - Key interest rates at or below zero
 - €80bn per month QE programme
 - longer-term refinancing options aimed at pushing banks to lend more money
- The euro has shown resilience following the Brexit (2017 average US\$1.09:€1.00)

EU (Real GDP change %)



2016F 2017F 2018F 2019F 2020F

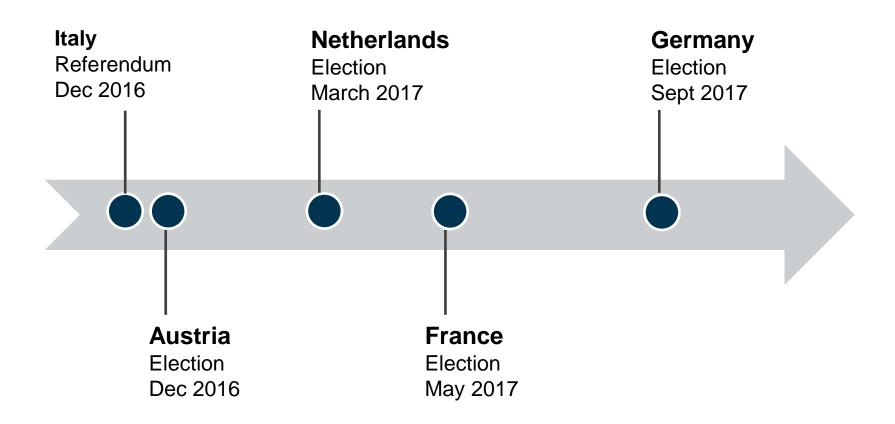






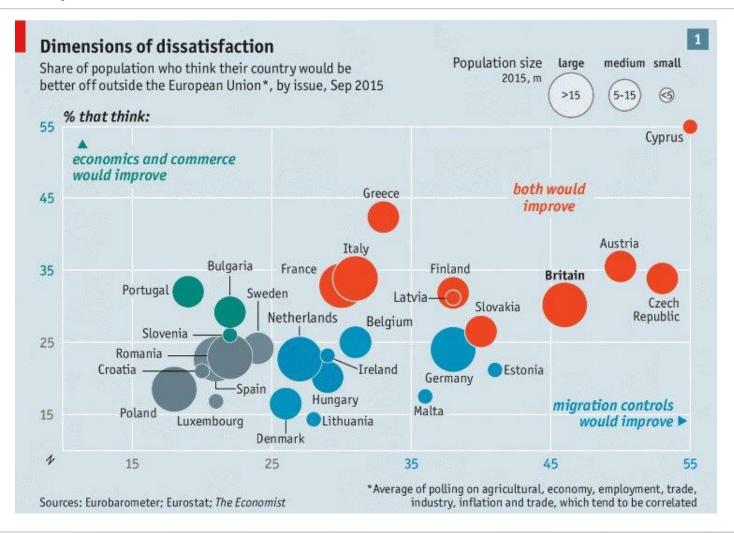
European Union: a road to nowhere?

Busy electoral calendar poses existential risks



Europe: on the brink?

Remarkably few contented countries

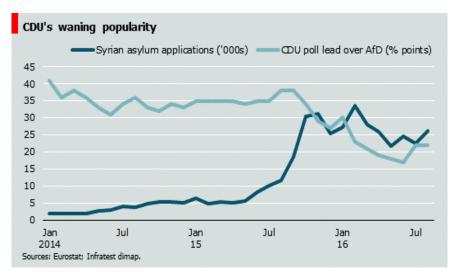


A test for Germany and France in 2017

The far-right will gain in both countries, but fall short of taking power

Germany

- 1.1m immigrants in 2015: >1% of total pop
- Merkel out of step with public opinion
- CDU/CSU coalition to win 2017 election and Merkel continues as chancellor
- Alternative for Germany (AfD) will pass 5% threshold and enter parliament for first time



France

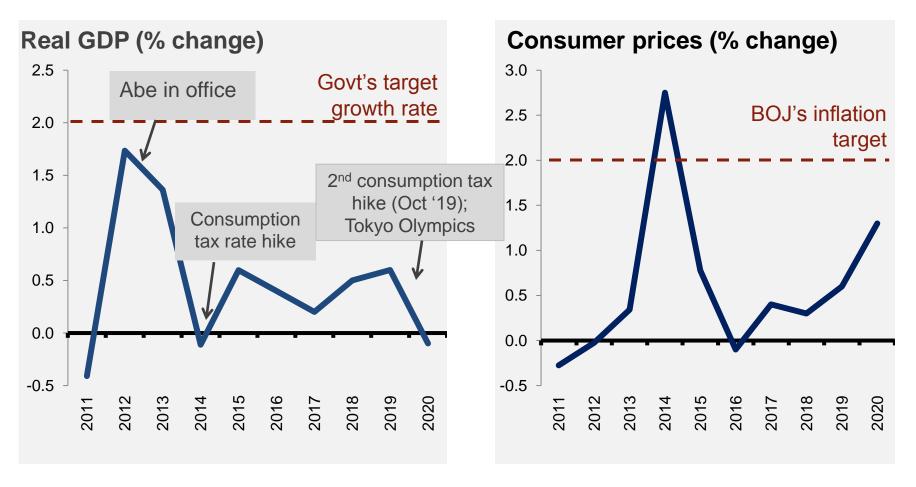
- Ignominy for Hollande, as Parti Socialiste (PS) conducts a primary
- Fillon for Les Républicains
- Le Pen for Front Nationale (FN)
- FN beats PS in first round
- PS voters support Fillon in 2nd round





Japan: Abenomics will not achieve its objectives

We forecast real GDP growth will average 0.3% per year over next 5 years



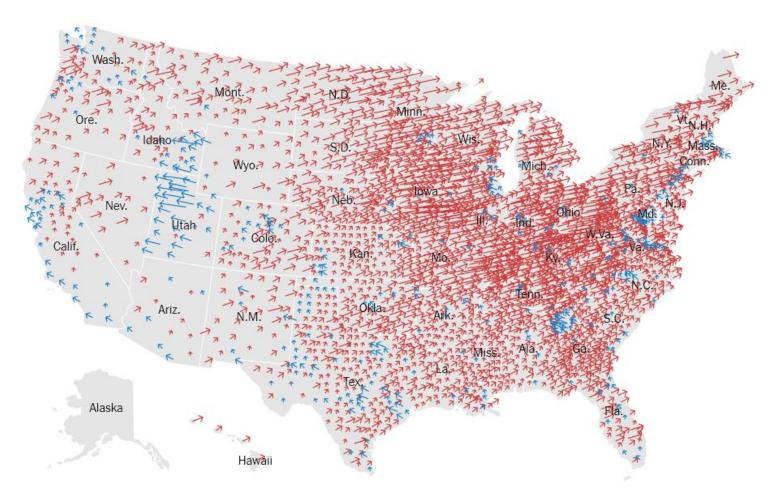
Source: The Economist Intelligence Unit.

Trumped!



The new electoral map

The Rust Belt swings



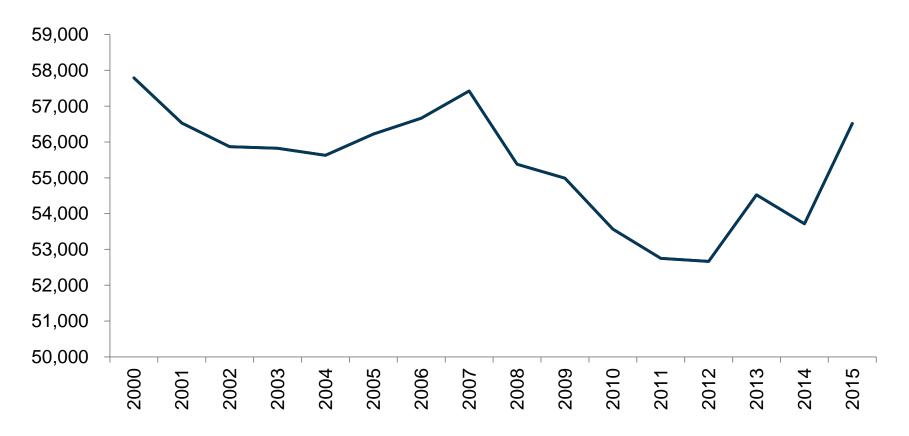
Source: The New York Times.



The new electoral map

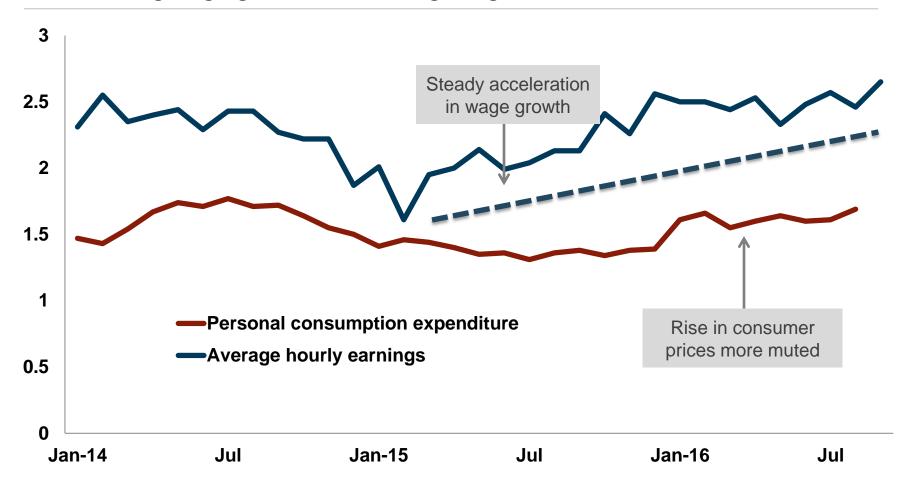
How rich do you feel?

Median household income (US\$)



Power to the people

Accelerating wage growth is delivering a big increase in real incomes



Source: Bureau of Labor Statistics.



Everything is negotiable in the age of Trump

What he said he would do, versus what he will...

What he promised:

- Trade: 'better deal' for US; tariffs up to 45% on Chinese imports; renegotiate NAFTA; TPP dead
- Immigration: border wall with Mexico; 11m undocumented immigrants deported; visa suspensions; end to DAPA/DACA; refugee intake cut
- Energy: withdrawal from climate change agreements; support for fossil fuels industry; Keystone XL approved

What he will deliver:

- Trade: symbolic tariffs on Chinese/Mexican goods; TPP dead; little economic impact
- Immigration: Small extension to existing border fence; some increase in deportations; visa suspensions; DAPA/DACA gone; fewer refugees accepted
- Energy: no support for CPP; withdrawal from Paris deal; EPA gutted; Keystone approved; new drilling on public land



The Trump administration

What he said he would do, versus what he will...

What he promised:

- Fiscal policy: huge infrastructure plan; big corporation and personal tax cuts; creation of thousands of new jobs
- Healthcare: Obamacare repealed, replaced with 'much less expensive', 'better' deal

What he will deliver:

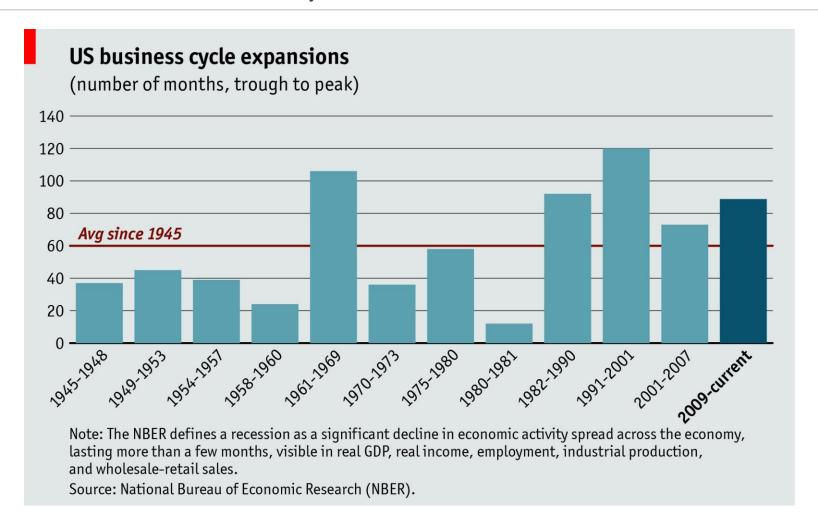
 Fiscal policy: Smaller infrastructure plan; corporate tax cuts; rationalisation of personal taxes and rates

 Healthcare: key planks removed to weaken Obamacare but some architecture survives



Likely to deliver a growth boost

But not much slack in economy, so next recession sooner rather than later



The enduring constraint

The US has a productivity problem; just like everywhere else





Barack Obama's prescription:

- Higher public/private investment
- End to anti-tax, anti-deficit ideology
- Improving education standards
- Ongoing push for free trade

We would add:

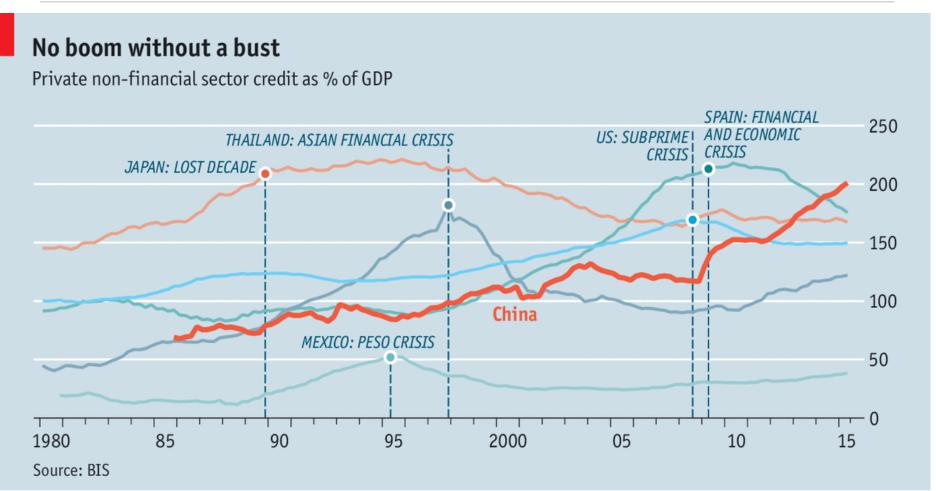
- More flexibility in labour market, esp for parents and carers
- Simplifying business taxes and regulations

What will Trump do?

The Emerging Countries Intelligence Unit The **Economist**

China: pace of economic growth is not sustainable

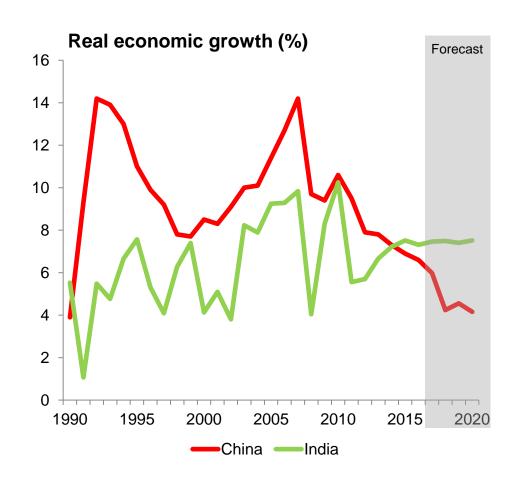
Real GDP growth of 6.2% in 2017 will slow to 4.2% in 2018: hard landing!

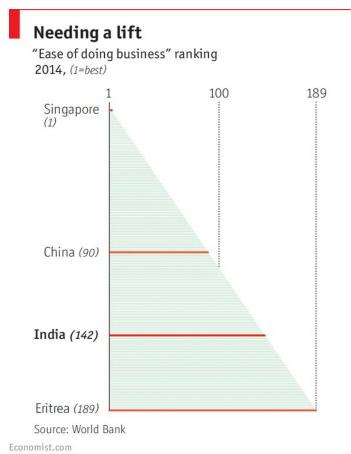


Economist.com

India: catching up?

India has overtaken China as the fastest growing large emerging market

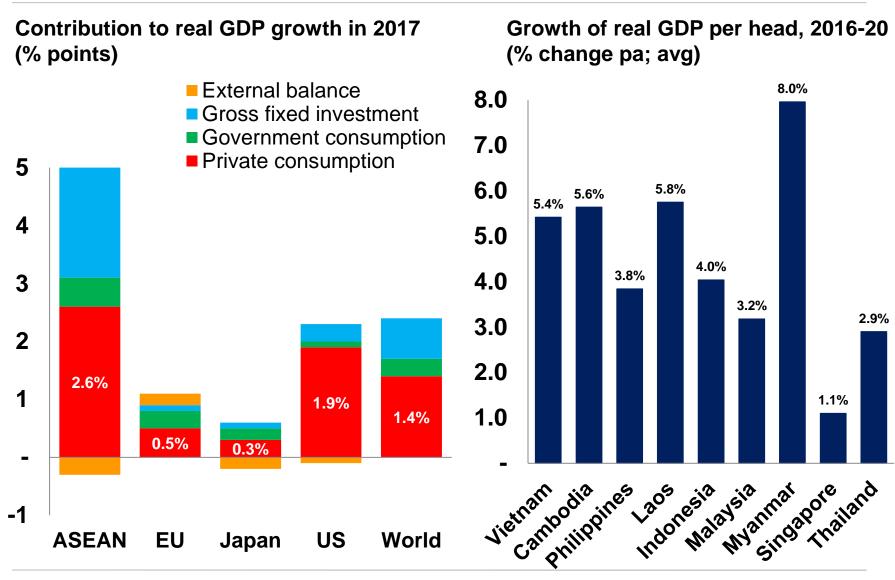




Source: The Economist Intelligence Unit.

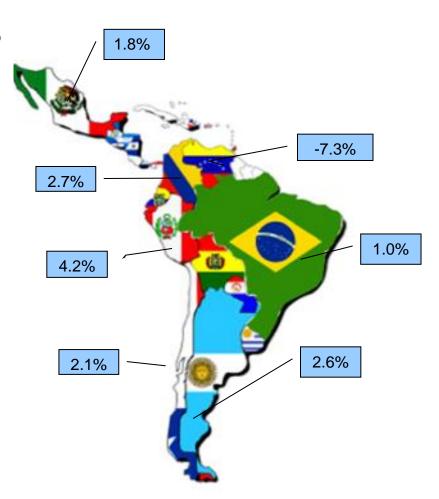


Balanced growth in ASEAN



The Latam outlook: mapping growth in 2017

- Latin America is expected to grow at 1.8% in 2017 after shrinking by 0.5% in 2016
- Growth will be dragged down by performance of Brazil and Venezuela
- Peru and Colombia remain among top performers, but growth slower than in previous years
- Argentina's economy finally picks up
- Mexico outlook clouded by uncertainty over US policy

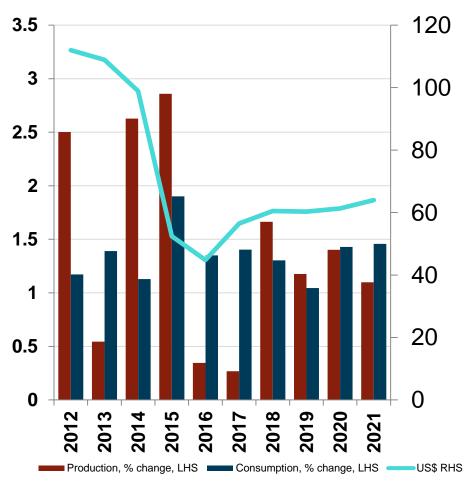


Source: Economist Intelligence Unit, CountryData.



Modest oil price relief will help Gulf

But high downside risk



- Oil production/demand broadly in balance in 2018-21
- No return to sky-high oil prices
- GCC public finances will continue to be pressured as a result—big budget deficits for all in 2017
- OPEC market control proposals too modest to have an impact. Russia unlikely to curtail production
- Shale has been resilient. Any price increase will quickly trigger shale production increase

Source: The Economist Intelligence Unit.

African slowdown is coming to end

African Economic Growth (Real GDP annual % change) Sub-Saharan Africa North Africa 8 'Africa Rising' 'End of the 6 super-cycle' 4 2 ... 2016 could be the low point -2 -4 -6 1990

Source: EIU



From 'Africa rising' to 'Africa diverging'

Excelling

• Rapid growth (>5%)*

- Non-resource dependent
- Pursuing reform agendas
- Trade and competitiveness
- Private-sector investment

Cote d'Ivoire, Ethiopia, Ghana, Kenya, Rwanda, Senegal and Tanzania.

Holding

• Reasonable growth (3-5%)*

- Important vulnerabilities
- Industrial development
- Sleeping giants
- Strong potential

Botswana, Cameroon, DR Congo, Egypt, Gabon, Mauritius, Mozambique, Morocco, Sudan, Uganda and Zambia.

Lagging

- Slow growth (<3%)*
- Sizable economies
- Structural issues
- Resource dependent
- Fragile states and conflict

Algeria, Angola, Libya, Nigeria, Rep. Congo, South Africa, Tunisia, Zambia and Zimbabwe.

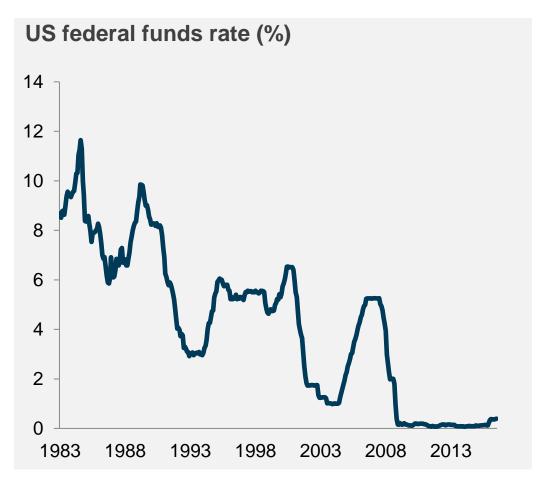
^{*} Average annual real GDP growth in 2016-20



Global issues to watch

Monetary policy in a new normal

Central banks are unprepared for the next recession



Source: The Economist Intelligence Unit.

" I know you think you understand what you thought I said but I'm not sure you realise that what you heard is not what I meant"

Policy options

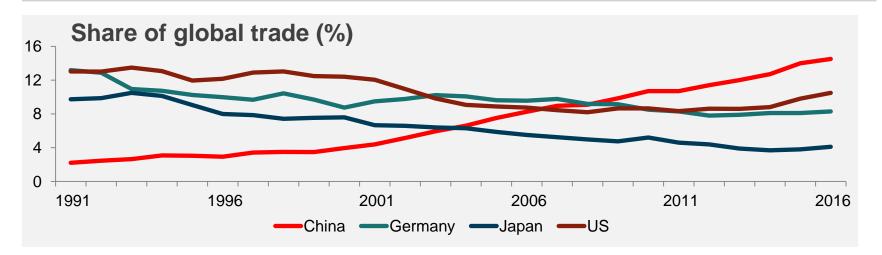
Quantitative easing ✓ Forward guidance ✓

| Negative interest rates | ? |
|-------------------------|---|
| Higher inflation target | ? |
| Target nominal GDP | ? |
| Helicopter money | ? |



Trade, a secular decline

Global trade having its worst year since 2009, will improve modestly in 2017







And the answer is....?

Key economic themes in 2017

Global economic growth quickens from 2.2% in 2016 to 2.5% in 2017

Low interest rates

- Cheap money remains key support for global economy
- Central banks reaching limit of capabilities
- Interest rates will remain unchanged in Eurozone and Japan in 2017-20
- We expect only one Fed rate rise in 2017

US to drive OECD growth

- Rich world governments are not pulling their weight
- US will remain engine of growth in the OECD – until 2019
- Sluggish economic growth of around 2% is new normal for the US
- Eurozone weighed down by political issues

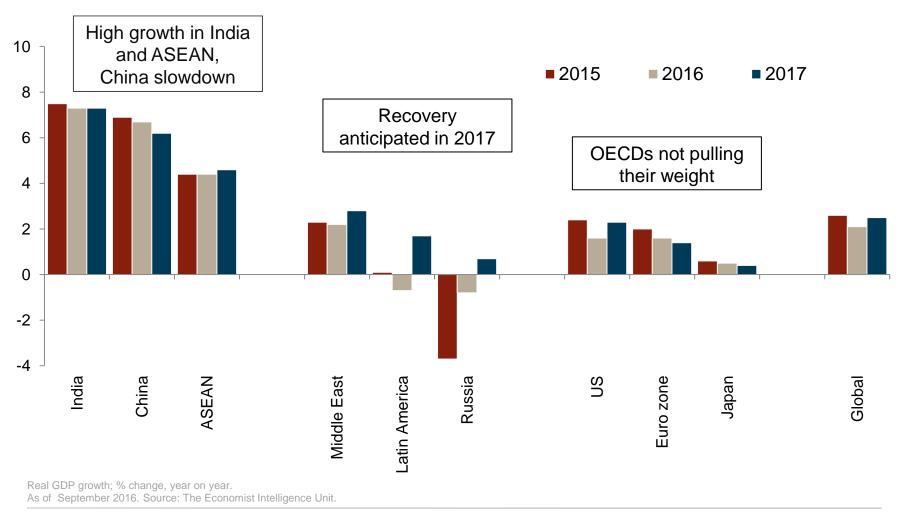
Emerging markets improve

- China keeps credit taps switched on as Party Congress approaches
- Low bond yields fuel demand for risky EM assets
- Brazil and Russia return to growth after contracting for two years
- Commodity markets start to rebalance



Where is the growth?

Higher commodity prices support EMs in 2017: last hurrah of the decade



What does it mean for you?

The impact on UK education

UK and Brexit

- Unwelcoming narrative for foreign students
- Immigration controls seem to be trumping desire to deal with UK productivity gap
 - Hence poor outcome from PM India visit
 - Productivity to be addressed via infrastructure?
- Weaker pound makes UK courses more affordable
- EU students rush to get in while they still can?
 - Fees for them will reset in 2019?

Net effect could be final hurrah before marked deterioration?

Overseas conditions

- US narrative very unwelcoming
 - Australia too?
- US becoming more expensive due to dollar
- Better economic performance in some key markets
 - Latin America
 - Africa
 - South Fast Asia

Net effect supportive of UK institutions?



Questions?

