

Request for Proposal (RFP)

For: UK-China Responsible Research Engagement Gap Analysis

Date: 23 February 2023

1 Overview of the British Council

We support peace and prosperity by building connections, understanding and trust between people in the UK and countries worldwide.

We uniquely combine the UK's deep expertise in arts and culture, education and the English language, our global presence and relationships in over 100 countries, our unparalleled access to young people and influencers and our creative sparkle.

We work directly with individuals to help them gain the skills, confidence and connections to transform their lives and shape a better world in partnership with the UK. We support them to build networks and explore creative ideas, to learn English, to get a high-quality education and to gain internationally recognised qualifications.

We work with governments and our partners in the education, English language and cultural sectors, in the UK and globally. Working together we make a bigger difference, creating benefit for millions of people all over the world.

We work with people in over 200 countries and territories and are on the ground in more than 100 countries. In 2021–22 we reached 650 million people.

We operate as the Cultural and Education Section of the British Embassy in Beijing and Cultural and Education Section of the British Consulate-General in Shanghai, Guangzhou, Chongqing and Wuhan. We are committed to deepening engagement between people in the UK and China by working directly with individuals, governments, and our partners in the education sector. We have worked with millions of young people in China and thousands of professionals and policy makers through our English, exams, arts, education, science and research, and society programmes. Further information can be viewed at: https://www.britishcouncil.cn/en/about/what-we-do.

2 Introduction and Background to the Project / Programme

2.1 The British Council is seeking to contract the services of a Consultant to conduct an gap analysis of the British Council's role in the UK-China responsible research engagement and produce guidance for the UK higher education sector on the future of the UK's collaboration with China.

- 2.1.1 The British Council in China has been working with the UK and Chinese governments and partners to build research and innovation partnerships. What we do includes:
 - Newton Fund: The Newton Fund is the UK's global initiative to build research and innovation partnerships with 18 partner countries, including China, to support their economic development and social welfare, and to develop their research and innovation capacity for long-term sustainable growth. The British Council is one of seven UK delivery partners for the Fund and specifically focus on the people pillar. View more information at: https://www.britishcouncil.cn/en/programmes/education/higher/NewtonFund
 - Going Global Partnerships: The Enabling Grants for UK-China Institutional Partnerships, as part of the British Council Going Global Partnerships programme, is designed to enable effective UK-China higher education collaboration, strengthen institutional partnerships and academic collaborations through sharing knowledge and principles of good practice, whilst cooperating on research and capacity building. View further information at: https://www.britishcouncil.cn/en/programmes/education/higher/going-global-funding/enabling
- 2.2 The British Council in China aims to work more closely and more responsibly with stakeholders to develop, deliver and manage funding opportunities that address mutual research needs and benefits between the UK and China. We also want to help equip the sector to approach research collaboration within a shifting geopolitical landscape. The opportunities and risks that we and the UK sector face include:
 - o Increased Inter-dependency in Science and Research between the UK and China: Half of the UK's published research is the result of international collaboration, and China is the UK's largest research partner in Asia (No.2 worldwide) by contributing to about 20% of these research publications. Meanwhile, China's research capability is rising, and it ranks 12th among the 132 economies featured in the Global Innovation Index 2021 and ranked 1st among the 34 upper middle-income economies.
 - esearch organisations and academics are reportedly very positive about their engagement with China in terms of research quality and outputs. Empirical evidence has also shown that the collaboration generates benefits to UK institutions and academics. Considering China's growing capacity in science and research, the UK's engagement with China could enable the UK to expand high-quality research in essential areas and links UK researchers to an enormous body of researchers in China. However, theft, misuse and exploitation of research work can be harmful for researchers and even violate laws and regulations (e.g., export control). In addition to national security concerns, these will have adverse impacts on the UK-China scientific partnerships if adequate due diligence processes are not in place.

- Increasing Geopolitical Tensions: The increased tensions between the UK and China are well-documented. Legislation, such as The National Security Bill and the National Security and Investment Act (2021), is seeking to address any security risks as they may arise within the higher education setting, particularly those that relate to dual-use technologies.
- Knowledge Gap: Whilst Chinese researchers collaborate with researchers from the US, the UK, and the European Union, and have good understanding about the education and research systems in these countries, the UK-based researchers often have little knowledge about China. Therefore, logistical and linguistic barriers can be challenging for the UK based researchers. Since China's research capacity is rising and even leads in some science subjects, the UK researchers may lose the opportunity if blocked by these barriers.
- 2.3 The purpose and scope of this RFP and supporting documents is to explain in further detail the requirements of the British Council and the process for submitting a proposal in response to this RFP ("Proposal").

3 Proposal Conditions and Contractual Requirements

This section of the RFP sets out the British Council's contracting requirements, general policy requirements, and the general conditions relating to this procurement process ("**Procurement Process**").

3.1 Contracting requirements

- 3.1.1 Contracting authority: the British Council which includes any other companies and organisations that control are controlled by the British Council from time to time (see: http://www.britishcouncil.org/organisation/structure/status).
- 3.1.2 Delivery location for goods and/or services: the British Council offices in China.
- 3.1.3 Duration: Three (3) months
- 3.1.4 <u>Contractual terms</u>: As set out at Annex [1] *Terms and Conditions of Contract* ("**Contract**"). By submitting a Proposal, you are agreeing to be bound by the terms of this RFP and the Contract without further negotiation or amendment. Once the Contract is awarded, there will be no changes allowed to the Contract (except in accordance with the provisions of the Contract). Any clarification questions in relation to any aspect of this Procurement Process and the associated documentation should be submitted in accordance with the process set out in paragraph 12 (*Clarification Requests*). Only changes which relate to the correction of ambiguity or manifest error in relation to the terms of the Contract will be considered and, if necessary, the British Council may, when issuing its response to clarification questions, reissue Annex [1] to reflect such changes. Any proposed amendments received from a potential supplier as part of its Proposal shall entitle the British Council to reject that Proposal and to disqualify that potential supplier from this Procurement Process.

3.2 General Policy Requirements

3.2.1 By submitting a Proposal, you confirm that you will, and that you will ensure that any consortium members and/or subcontractors will, comply with all applicable laws, codes of practice, statutory guidance and applicable British Council policies relevant to the goods and/or services being supplied. All relevant British Council policies that suppliers are expected to comply with can be found on the British Council website (https://www.britishcouncil.org/organisation/transparency/policies).

3.3 General Proposal conditions ("Proposal Conditions")

- 3.3.1 <u>Application of these Proposal Conditions</u> In participating in this Procurement Process and/or by submitting a Proposal it will be implied that you accept and will be bound by all the provisions of this RFP and its Annexes. Accordingly, Proposals should be made on the basis of and strictly in accordance with the requirements of this RFP.
- 3.3.2 <u>Third party verifications</u> Your Proposal is submitted on the basis that you consent to the British Council carrying out all necessary actions to verify the information that you have provided, and the analysis of your Proposal being undertaken by one or more third parties commissioned by the British Council for such purposes.
- 3.3.3 <u>Information provided to potential suppliers</u> Information that is supplied as part of this Procurement Process is supplied in good faith. The information contained in the RFP and the supporting documents and in any related written or oral communication is believed to be correct at the time of issue. No liability (save for fraudulent misrepresentation) is accepted for its accuracy, adequacy or completeness and no warranty is given as such.
- 3.3.4 <u>Potential suppliers to make their own enquires</u> You are responsible for analysing and reviewing all information provided to you as part of this Procurement Process and for forming your own opinions and seeking advice as you consider appropriate. The clarification process set out in paragraph 12 should be used for any queries in relation to this Procurement Process.
- 3.3.5 <u>Amendments to the RFP</u> At any time prior to the Response Deadline, the British Council may amend the RFP and if appropriate, the Response Deadline shall, at the discretion of the British Council, be extended.
- 3.3.6 <u>Compliance of Proposal</u> Any goods and/or services offered should be on the basis of and strictly in accordance with the RFP (including, without limitation, any specification of the British Council's requirements, these Proposal Conditions and the Contract) and all other documents and any clarifications or updates issued by the British Council as part of this Procurement Process.
- 3.3.7 <u>Compliance with the terms of the Contract</u> The successful supplier must comply with the Contract as set out in Annex [1] without any amendment (save as described in paragraph 3.1.4).

- 3.3.8 <u>Format of Proposal</u> Proposals must comprise the relevant documents as detailed by the British Council in Annex [2] (Supplier Proposal) completed in accordance with relevant all instructions. Any documents requested by the British Council must be completed in full. It is important that you read the RFP carefully before completing and submitting your Proposal.
- 3.3.9 <u>Modifications to Proposals once submitted</u> You may modify your Proposal prior to the Response Deadline by giving written notice to the British Council. Any modification should be clear and submitted as a completely new Proposal in accordance with Annex [2] (Supplier Proposal) and these Proposal Conditions.
- 3.3.10 <u>Disqualification</u> If you breach these Proposal Conditions, if there are any errors, omissions or material adverse changes relating to any information supplied by you at any stage in this Procurement Process, if any other circumstances set out in this RFP, and/or in any supporting documents, entitling the British Council to reject a Proposal apply and/or if you or your appointed advisers attempt:
 - to inappropriately influence this Procurement Process or fix or set the price for goods or services;
 - to enter into an arrangement with any other party that such party shall refrain from submitting a Proposal;
 - to enter into any arrangement with any other party (other than another party that forms part of your consortium bid or is your proposed sub-contractor) as to the prices submitted;
 - to collude in any other way;
 - to engage in direct or indirect bribery or canvassing by you or your appointed advisers in relation to this Procurement Process; or
 - to obtain information from any of the employees, agents or advisors of the British Council concerning this Procurement Process (other than as set out in these Proposal Conditions) or from another potential supplier or another Proposal,

the British Council shall be entitled to reject your Proposal in full and to disqualify you from this Procurement Process. Subject to paragraph 3.3.1 below, by participating in this Procurement Process you accept that the British Council shall have no liability to a disqualified potential supplier in these circumstances.

- 3.3.11 <u>Proposal costs</u> You are responsible for obtaining all information necessary for preparation of your Proposal and for all costs and expenses incurred in preparation of the Proposal. Subject paragraph 3.3.15, you accept by your participation in this Procurement Process, including without limitation the submission of a Proposal, that you will not be entitled to claim from the British Council any costs, expenses or liabilities that you may incur in submitting a Proposal irrespective of whether or not your Proposal is successful.
- 3.3.12 <u>Rights to cancel or vary this Procurement Process</u> Nothing in this Procurement Process will bind the British Council to enter into any contractual or other arrangement with you or any other potential supplier. It is intended that the remainder of this Procurement Process will take place in accordance with the provisions of this RFP, but the British Council reserves the right to terminate, amend or vary (to include, without limitation, in relation to any timescales or deadlines) this Procurement Process by notice in

writing. Subject to paragraph 3.3.15, the British will have no liability for any losses, costs or expenses you incur as a result of such actions.

- 3.3.13 <u>Consortium Members and sub-contractors</u> It is your responsibility to ensure that any staff, consortium members, sub-contractors and advisers abide by these Proposal Conditions and the requirements of this RFP.
- 3.3.14 <u>Liability</u> Nothing in these Proposal Conditions is intended to exclude or limit the liability of the British Council in relation to fraud or in other circumstances where the British Council's liability may not be limited under any applicable law.

4 Confidentiality and Information Governance

- 4.1 All information supplied to you by the British Council, including this RFP and all other documents relating to this Procurement Process, either in writing or orally, must be treated in confidence and not disclosed to any third party (save to your professional advisers, consortium members and/or subcontractors strictly for the purposes only of helping you to participate in this Procurement Process and/or prepare your Proposal) unless the information is already in the public domain or is required to be disclosed under any applicable laws.
- 4.2 You shall not disclose, copy or reproduce any of the information supplied to you as part of this Procurement Process other than for the purposes of preparing and submitting a Proposal. There must be no publicity by you regarding the Procurement Process or the future award of any contract unless the British Council has given express written consent to the relevant communication.
- 4.3 The British Council reserves the right to disclose all documents relating to this Procurement Process, including without limitation your Proposal, to any employee, third party agent, adviser or other third party involved in the Procurement Process in support of, and/or in collaboration with, the British Council. The British Council further reserves the right to publish the Contract once awarded and/or disclose information in connection with supplier performance under the Contract in accordance with any public sector transparency policies (as referred to below). By participating in this Procurement Process, you agree to such disclosure and/or publication by the British Council in accordance with such rights reserved by it under this paragraph.
- The Freedom of Information Act 2000 ("FOIA"), EU General Data Protection Regulation (GDPR) 2015, the Environmental Information Regulations 2004 ("EIR"), and public sector transparency policies apply to the British Council (together the "**Disclosure Obligations**").
- 4.5 You should be aware of the British Council's obligations and responsibilities under the Disclosure Obligations to disclose information held by the British Council. Information provided by you in connection with this Procurement Process, or with any contract that may be awarded as a result of this exercise, may

therefore have to be disclosed by the British Council under the Disclosure Obligations, unless the British Council decides that one of the statutory exemptions under the FOIA or the EIR applies.

5 Proposal Validity

5.1 Your Proposal must remain open for acceptance by the British Council for a period of [sixty days] from the Response Deadline. A Proposal not valid for this period may be rejected by the British Council.

6 Payment and Invoicing

- 6.1 The British Council will pay correctly addressed and undisputed invoices within 60 days in accordance with the requirements of the Contract. Suppliers to the British Council must ensure comparable payment provisions apply to the payment of their sub-contractors and the sub-contractors of their sub-contractors. General requirements for an invoice for the British Council include:
 - A description of the good/services supplied is included.
 - The British Council Purchase Order number is included.
 - It is sent electronically via email in PDF format to <u>BC.Invoices@britishcouncil.org</u> or by post to:
 The British Council, Cultural and Education Section, British Embassy 4F Landmark Building Tower
 1, 8 Dongsanhuan Beilu, Beijing 100004, China

7 Specification

7.1 Objectives

- The British Council in China aims to work more closely and more responsibly with stakeholders to develop, deliver and manage funding opportunities that address mutual research needs and benefits between the UK and China.
- We also want to help equip the UK Higher Education sector approach research collaboration within a shifting geopolitical landscape. This means surveying the current landscape of research collaboration and offering practical advice for engagement and due diligence.
- Ensure programmes that we develop, deliver, and manage meet legal and ethical standards and address needs and challenges that we and our partners share.

7.2 Scope of work:

The Consultant is expected to address opportunities and challenges mentioned in 2.2 of the RFP and perform following activities:

7.2.1 Baseline Study:

- Start with a baseline study to examine the current situation of the UK-China research collaboration and to investigate what is at stake (i.e., benefits and risks) for the UK higher education institutions and what the British Council's role is in the context.
- The baseline study will mainly consist of desk research. The Consultant is expected to build on existing research insights and reports: map relevant government policies, regulations and strategies, identify key actors and their roles in the bilateral research collaboration, and prioritise key stakeholders in both countries for the following in-depth study.

7.2.2 Benchmarking Analysis:

- From the baseline research, the Consultant is expected to move onto the benchmarking analysis of the British Council and its peer organisations' practices in enabling and facilitating responsible bilateral/multilateral research collaborations with China, adapting to the risks and challenges, undertaking due diligence assessments to avoid adverse impacts.
- The scope of the benchmarking shall cover the UK peer organisations and significant peer organisations in other counties with similar mandates and roles (i.e., good/best practices from peer organisations). In addition, the Consultant is expected to investigate how higher education institutions have responded to these challenges of engagement (i.e., good/best practices from individual research organisations/higher education institutions).

7.2.3 In-depth Interviews with Prioritised Stakeholders:

- While undertaking benchmarking analysis, the consultant is expected to develop a detailed interview methodology and undertake in-depth interviews with key stakeholders priorly identified and prioritised with the British Council, with particular focuses on the UK (and China) higher education institutions.
- The objective of the in-depth interview is to complement the desk research (e.g., to develop case studies of good/bad practices) and to determine research collaboration needs and priorities, gaps in existing collaboration schemes, constraints and challenges that are perceived by academics, professionals and innovators in the UK-China bilateral research collaborations.

7.2.4 Gap Analysis, Action Plans, and Final Deliverables:

Present to the British Council, in complementarity with the conclusion of gaps determined in the benchmarking and interviews, a detailed report with case studies, stakeholder communications/dissemination plans and action plans/recommendations on the British Council's future role in enabling and facilitating constructive UK-China research collaborations and . The resulting report will explore the current state of UK-China research collaborations and what the sector, funding bodies, and the British Council can do to responsibly engage with China on research going forward.

- Prepare a PowerPoint deck summarising key findings, with shorter case studies and recommendations that can be used to communicate with stakeholders.
- Organise a dissemination workshop for the British Council to present the above report and deck.
- 7.2.5 We expect this commission to cost between £25,000-£30,000.

7.3 Specific outputs, deliverables and timescales

Outputs/Deliverables	Descriptions and Requirements	Target Due Days
 Inception Report and Work Plan 	 Prepare a work plan which outlines activities for undertaking the gap analysis 	7 days after signing the contract
Baseline and Desk Research Findings	 Present to the British Council findings from the baseline study and desk research 	21 days from approval of work plan
 Outline of Benchmarking Analysis and Interview Methodology 	 Outline the benchmarking analysis, methodology for interviews, a list of proposed and agreed target interviewees/focus groups 	14 days from approval of baseline and benchmark findings
 Benchmarking Analysis and Interviews 	 Undertake benchmarking analysis and interviews with stakeholders 	28 days from approval of outline of interview methodology
Draft Gap Analysis Report	 Present to the British Council a draft report 	14 days from approval of methodology outline
 Final Gap Analysis Report, Action Plans, and PowerPoint Deck 	 Present to the British Council a gap analysis report inclusive of action plans/recommendations and a PowerPoint deck 	7 days from approval of draft report

8 Mandatory Requirements / Constraints

8.1 As part of your Proposal, you must confirm that you meet the mandatory requirements / constraints, if any, as set out in the British Council's specification forming part of this RFP. Failure to comply with any mandatory requirements or constraints shall entitle the British Council to reject a Proposal.

9 Key background documents

9.1 Further relevant background documents / information may be provided to potential suppliers as an Annex to this RFP and/or by way of the issue of additional documents / links to additional information / documents. Please view list of Annexes at the end of this document.

10 Timescales

10.1 Subject to any changes notified to potential suppliers by the British Council in accordance with the Proposal Conditions, the intended timescales applicable to this Procurement Process are:

Activity	Date / time
RFP Issued to bidding suppliers	23 February 2023
Deadline for clarification questions (Clarification Deadline)	27 February 2023
British Council to respond to clarification questions	01 March 2023
Deadline for submission of Proposals by potential suppliers	07 March 2023
(Response Deadline)	
Final Decision	10 March 2023
Contract concluded with winning supplier	17 March 2023
Contract start date	20 March 2023

11 Instructions for Responding

- 11.1 The documents that must be submitted to form your Proposal are listed at Part [2] (Submission Checklist) of Annex [2] (Supplier Proposal) to this RFP. All documents required as part of your Proposal should be submitted to chen.zhao@britishcouncil.org.cn by the Response Deadline, as set out in the Timescales section of this RFP.
- 11.2 The following requirements should be complied with when submitting your Proposal in response to this RFP:
 - Please ensure that you send your submission in good time to prevent issues with technology late
 Proposals may be rejected by the British Council.
 - Do not submit any additional supporting documentation with your Proposal except where specifically requested to do so. PDF, JPG, PPT, Word and Excel formats can be used for any additional supporting documentation (other formats should not be used without the prior written approval of the British Council).
 - All attachments/supporting documentation should be provided separately to your main Proposal document, clearly labelled and cross-referenced to the Proposal as relevant.
 - If you submit a generic policy / document you must indicate the page and paragraph reference that is relevant to a particular part of your Proposal.
 - Unless otherwise stated as part of this RFP or its Annexes, all Proposals should be in the format of the relevant British Council requirement with your response to that requirement inserted underneath.

- Where supporting evidence is requested as 'or equivalent' you must demonstrate such equivalence as part of your Proposal.
- Any deliberate alteration of a British Council requirement as part of your Proposal will invalidate
 your Proposal to that requirement and for evaluation purposes you shall be deemed not to have
 responded to that particular requirement.
- Responses should be concise, unambiguous, and should directly address the requirement stated.
- Your Proposal to the RFP requirements and pricing will be incorporated into the Contract, as appropriate.

12 Clarification Requests

- 12.1 All clarification requests should be submitted to chen.zhao@britishcouncil.org.cn by the Clarification Deadline, as set out in the Timescales section of this RFP. The British Council is under no obligation to respond to clarification requests and will response if the question is appropriate and received before the Clarification Deadline.
- 12.2 Any clarification requests should clearly reference the appropriate paragraph in the RFP documentation and, to the extent possible, should be aggregated rather than sent individually.
- 12.3 The British Council reserves the right to issue any clarification request made by you, and the response, to all potential suppliers unless you expressly require it to be kept confidential at the time the request is made. If the British Council considers the contents of the request not to be confidential, it will inform you and you will have the opportunity to withdraw the clarification query prior to the British Council responding to all potential suppliers.
- 12.4 The British Council may at any time request further information from potential suppliers to verify or clarify any aspects of their Proposal or other information they may have provided. Should you not provide supplementary information or clarifications to the British Council by any deadline notified to you, your Proposal may be rejected in full and you may be disqualified from this Procurement Process.

13 Evaluation Criteria

13.1 You will have your Proposal evaluated as set out below:

Stage 1: Proposals will be checked to ensure that they have been completed correctly and all necessary information has been provided. responses correctly completed with all relevant information being provided and all mandatory requirements as outlined in Section 8 met will proceed to Stage 2. Any Proposal not correctly completed in accordance with the requirements of this RFP and/or containing omissions may be rejected at this point. Where a Proposal is rejected at this point it will automatically be disqualified and will not be further evaluated.

- **Stage 2:** If a bidder succeeds in passing Stages 1 of the evaluation, then it will have its Proposal evaluated in accordance with the evaluation methodology set out below.
- 13.2 <u>Award Criteria</u> Responses from potential suppliers will be assessed to determine the most economically advantages proposal using the following criteria and weightings and will be assessed entirely on your response submitted:

Criteria	Weighting
Social Value	10%
Quality	25%
Methodology and Approach	35%
Commercial	30%

13.3 <u>Scoring Model</u> – Proposals will be subject to an initial review at the start of Stage 2 of the evaluation process. Any Proposals not meeting mandatory requirements or constraints (if any) will be rejected in full at this point and will not be assessed or scored further. Proposals not so rejected will be scored by an evaluation panel appointed by the British Council for all criteria other than Commercial using the following scoring model:

Points	Interpretation
10	Excellent - Overall the response demonstrates that the bidder meets all areas of the
	requirement and provides all of the areas evidence requested in the level of detail
	requested. This, therefore, is a detailed excellent response that meets all aspects of the
	requirement leaving no ambiguity as to whether the bidder can meet the requirement.
	Good - Overall the response demonstrates that the bidder meets all areas of the
7	requirement and provides all of the areas of evidence requested, but contains some
	trivial omissions in relation to the level of detail requested in terms of either the response
	or the evidence. This, therefore, is a good response that meets all aspects of the
	requirement with only a trivial level ambiguity due the bidders failure to provide all
	information at the level of detail requested.
5	Adequate - Overall the response demonstrates that the bidder meets all areas of the
	requirement, but not all of the areas of evidence requested have been provided. This,
	therefore, is an adequate response, but with some limited ambiguity as to whether the
	bidder can meet the requirement due to the bidder's failure to provide all of the evidence
	requested.

	Poor - The response does not demonstrate that the bidder meets the requirement in
3	one or more areas. This, therefore, is a poor response with significant ambiguity as to
	whether the bidder can meet the requirement due to the failure by the bidder to show
	that it meets one or more areas of the requirement.
0	Unacceptable - The response is non-compliant with the requirements of the RFP
	and/or no response has been provided.

- 13.4 <u>Commercial Evaluation</u> Your "Overall Price" (as calculated in accordance with requirements of Annex [3] (Pricing Approach) for the goods and/or services will be evaluated by the evaluation panel for the purposes of the commercial evaluation, further information on this approach may be available in Annex 3. In the event that any prices are expressed as being subject to any pricing assumptions, qualifications or indexation not provided for by the British Council as part of the pricing approach, the British Council may reject the full Proposal at this point. The British Council may also reject any Proposal where the Overall Price for the goods and/or services is considered by the British Council to be abnormally low following the relevant processes set out under the procurement rules. A maximum offer score of 10 will be awarded to the Proposal offering the lowest "Overall Price". Other Proposals will be awarded a mark by application of the following formula: (Lowest Overall Price/Overall Price being evaluated) x 10 (rounded to two decimal places) = commercial score.
- 13.5 <u>Moderation and application of weightings</u> The evaluation panel appointed for this Procurement Process will meet to agree and moderate scores for each award criteria. Final scores in terms of a percentage of the overall Proposal score will be obtained by applying the relevant weighting factors set out as part of the award criteria table above. The percentage scores for each award criteria will be amalgamated to give a percentage score out of 100.
- 13.6 <u>The Winning Proposal</u> The winning Proposal shall be the Proposal scoring the highest percentage score out of 100 when applying the above evaluation methodology, which is also supported by any required verification evidence (to include, without limitation, any updated information) obtained by the Authority relating to any self-certification or other requirements referred to at any time in this Procurement Process.

<u>List of Annexes forming part of this RFP (issued as separate documents):</u>

Annex 1 - Terms and Conditions of Contract

Annex 2 - Supplier Proposal

Annex 3 - Pricing Approach