

Venue: Hotel Nice International, Shaheb Bazar, Ganakpara, Rajshahi **Seminar & Presentation**: 11am-1pm **Counselling session**: 1pm-4pm

Seminar on Studying & Living in the UK: A Power Point presentation was delivered by Ms. Shegufta Ahmed, Project Coordinator, SIEM which covered main features of UK qualifications, subjects offered by UK institutions, study method in the UK, which qualifications can be obtained, entry requirements, English language requirement, selecting an institution, tuition fees, accommodation, living expenses, scholarship opportunities, visa related information etc. followed by a Q/A session.

Interactive briefing session on IELTS & Its digital resources: A power Point and Video presentation have also been delivered by SIEM staff which covered different features of IELTS, tips, necessity of IELTS and what British Council can offer to the IELTS candidates. 4 video presentations have been shown covering tips on IELTS' 4 modulus.

- Video presentation: We have shown videos of student experiences in UK, UK life & culture, weather, success stories of students
- Flyer distribution: We have distributed flyers of IELTS which includes test dates, information on mock test and IELTS registration, Student Insight Survey (SIS) to encourage students to complete the survey which reflects student's interest to study abroad
- **Banner display**: We have displayed banner of IELTS and GREAT which is a good example of integration with other departments and promoting GREAT

No. of attendees: 211

Male: 177 Female: 34

Pre-event marketing campaign: The following marketing activities have been taken to promote the event.

- Sending event info to British Council contacts via British Council e-newsletter to 10000+
 contacts
- Advertising on http://facebook.com/EducationUKBangladesh and the regular updates were also posted



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Shared Facebook posts in main British Council Bangladesh page <u>http://facebook.com/BritishCouncilBangladesh</u> which has over 3K fans & EducationUK Bangladesh page which has above 12000 fans

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| | Saturday, August 16 at 11 00am - 4.00pm short 1 were ago P Hote Nice International: Rajshahi Show Map | ouesss: 174 23 109 werd magde inded | |
| | British Council is going to organise a seminar on Studying & Living in the WK. The seminar is aimed Of the students, parents, counsellors, teachers and ELTS candidates who have interest in UK study and culture. | 4.6K southef ∉ 0 reservices week 469 encode # 0 reservices week | |
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- SMS & email shot have been sent to Rajshahi O/A level students, IELTS candidates and participants of recent O/A level & IELTS registrants
- Displaying posters in British Council notice boards and distributed to different local institutions in Rajshahi including IELTS registration points
- Distribution of flyers from British Council Dhaka customer service
- Displaying banners at Hotel Nice International, venue of the event
- Advertising in local Newspaper 15 August in Daily Sonali Sangbad, leading local newspaper in Rajshahi

Event photos:



More photos can be found in the following link:

https://www.facebook.com/media/set/?set=a.846439375381277.1073741855.234716799886874&type =3



The feedback from the visitors shows that 23% of them found information about this event from Facebook page, 15% Recommendation/Friends/Family, 12% from British Council noticeboard and banner. Rest of the students got information from British Council website, Email shot, SMS shot etc.

Some of the comments by the visitors:

- This is the first time I came to a seminar and it's really good
- Arrange more seminars in Rajshahi
- Please continue this type of programme
- Thanks to BC for arranging this event. It should be carried on

Motivation of choosing UK as study destination

- 35.27% of the visitors are interested to study in the UK as they think the education quality in UK is very good
- 22% of them think that the certification from UK have a very high value in the market
- Rest of the participants think education system is modern, UK has high teaching standards and facilities are also good.

Highlights of the event:

Total 211 visitors attended the event and the students were much focused. Besides presentation on Studying & Living in the UK, there was an IELTS briefing session on British Council Digital Resources too. The students keenly observed the PowerPoint and Video presentations and demanded more similar events in future.

Further marketing opportunity:

We have a good number of student database who have attended this recent seminar and other events in Chittagong & Dhaka during 'School Mission'. We would be able to provide information to the interested UK institutions on market trends, subject interest, age group, level of qualifications they are interested in, why they are interested to study in the UK etc. Tailored information can be further sent through Email shot, SMS shot or courier to a target audience according to their subject of interest or level of qualifications.

From visitors survey questionnaire we have noticed that they would like to have similar events in future. So, we can organise a follow-up individual counselling session in Rajshahi as Rajshahi is considered as an Education City. There are number of UK institutions have registered for Dhaka & Chittagong event to promote their institution through distributing flyer/poster, displaying banner or simply counseling through their local agents. This initiative has been much appreciated by the UK institutions last year as they could promote their institution remotely.



Please note that we are going to organise similar event in Dhaka on 13 September and in Chittagong on 14 December 2014. During the Facebook campaign for Rajshahi event we have received a lot of queries and interest for the upcoming events in other cities including Dhaka, Chittagong and Sylhet.