

Post-Event Report

Study UK Fair in Jakarta 3 March 2019

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Introduction

3 March 2018, Jakarta Study UK Fair

The Study UK Fair 2019 was held at Kartika Expo Center, Balai Kartini Jakarta. There was an opening ceremony by Paul Smith, Country Director of British Council Indonesia at 12.45 pm. The event was attended by 1,138 participants. There were 40 UK Education Institutions exhibiting at this fair. We also collaborated with our partners, such as British Embassy Jakarta, Chevening, IELTS, myClass, PPI UK (The Association of Indonesian Students in the United Kingdom), UK Visas & Immigration, Berkeley Group and Vooya. Prior to this fair, we have conducted Study UK Students Conference and Talk for Parents by inviting potential students from international schools with their parents. In total there were 54 students and 37 parents participated to these events.

British Council Indonesia received positive feedbacks regarding the fair from the participating UK Education Institutions. Several seminars and workshops were held on various related topics for instance; IELTS Workshop: How to Get Great Scores in IELTS by IELTS expert which was fully attended.

This Study UK Fair attracted media interest and coverage, with reporter from leading online media – Medcom.id (previously Metrotvnews.com) coming to attend the event.

British Council Indonesia undertook a review of the exhibition to identify what went well, what did not go well, and the key 'lessons learnt' to inform future activities. With feedbacks from exhibitors and visitors, together with inputs from British Council colleagues, this post-event report presents the results of that review.

This report includes:
This Introduction which aims to provide an overview of the report. Page 2
Key Highlights of the event including media exposures as well as visitors' numbers and profile. Page $3 - 5$
Details of the Marketing channel used to attract potential students, as well as parents to visit the fair. Page 6 - 10
Results of the Visitor Feedback survey which provide insight into how visitors think about our fair. Page 11
Results of the Exhibitors Feedback which provide comments and ideas for what went well, what did not go well, and opportunities for improvement. Page 12
Future Steps which British Council Indonesia should consider. Page 13
Appendix: List of exhibitors Page 14

Highlights

Medcom.id (previously metrotvnews.com) reporting the event

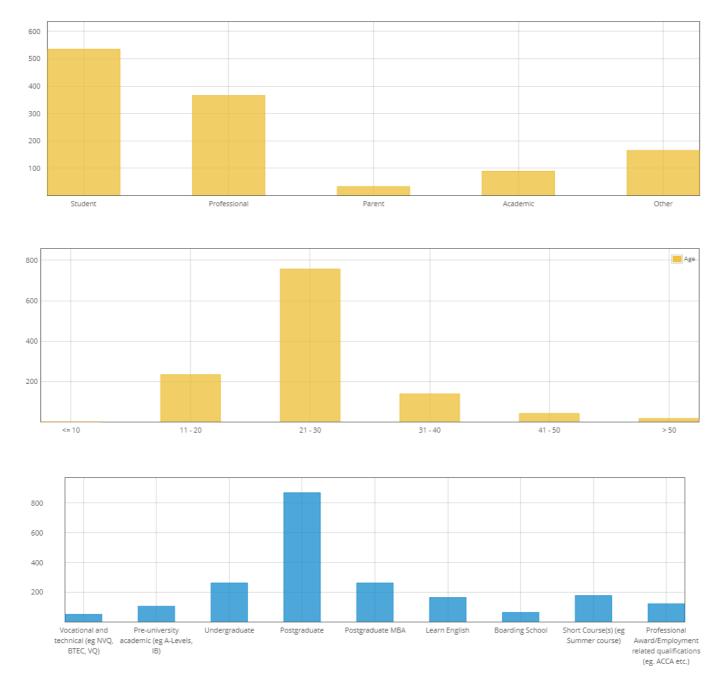
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Pendidikan Tinggi Jumlah Pelajar Indonesia Kuliah di Inggris Meningkat Marcheilla Ariesta - 04 Maret 2019 13:23 WIB	
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https://m.medcom.id/pendidikan/news-pendidikan/MkMBA1VK-jumlah-pelajar-indonesiakuliah-di-inggris-meningkat

<u>Jakarta</u>

Visitors' profile

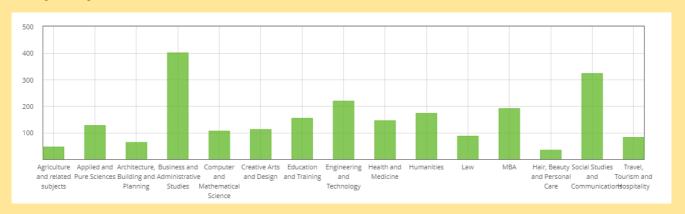




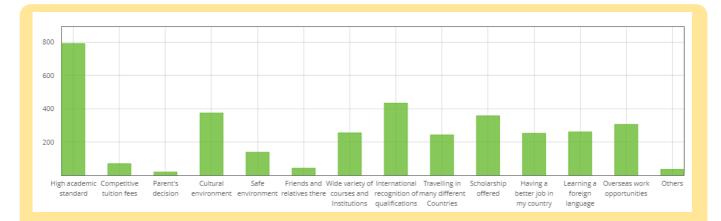
Most of the visitors were looking to pursue for Postgraduate study.

Visitors' preferences

Subject preference



Similar to previous fair, Business and administrative studies is still the utmost subject area of preference (17.65%), then Social Studies and Communications (14.22%), followed with Engineering and Technology (9.66%).



Compare to last year fair, Academic quality is still the most important feature for students in considering UK education.

We spent more than

IDR 100 million in Jakarta on promotion

Jakarta - Promotion

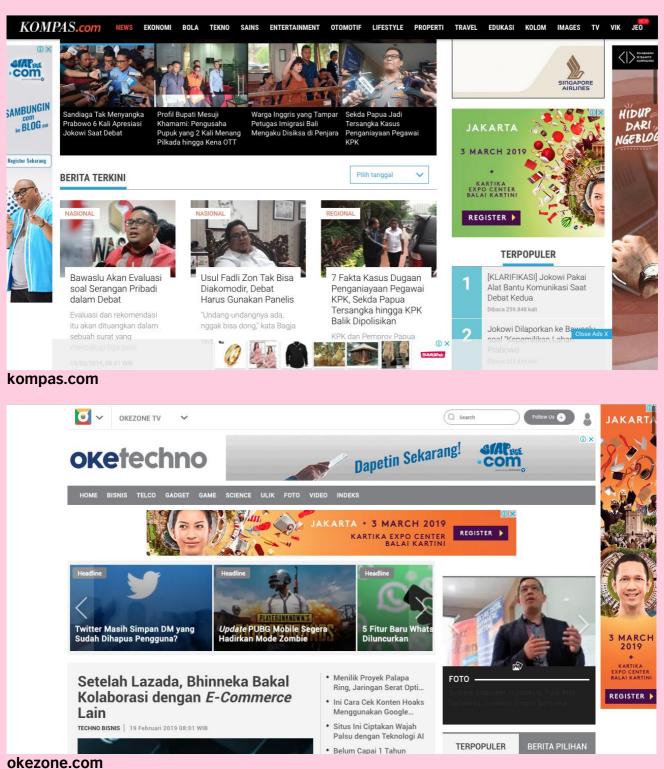
1. Printed Media

Newspaper

The Jakarta Post

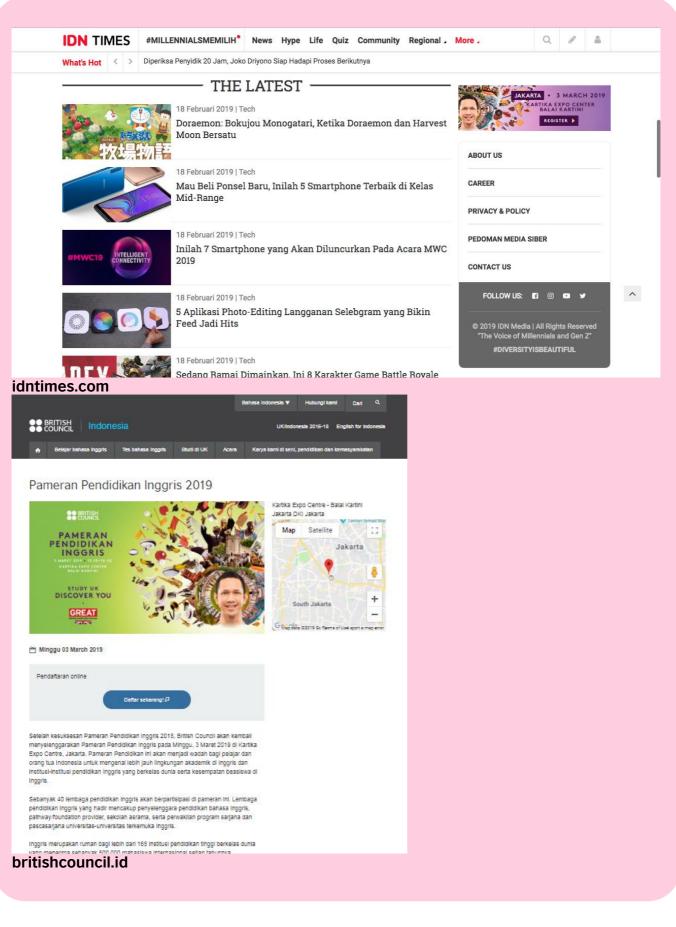


2. Websites



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Study UK Fair



3. Social Media (twitter, FB, Instagram and partners social media)

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British Council Indonesia 19 February at 20:11 · Q

Discover your way to a brighter future! Participate in #StudyUK Fair on 3 March 2019 to know more about UK world-class universities and get the chance to talk to UK alumni and experts about your field of study and career plan. Yuk #SekolahDiUK!

Learn more: http://bit.ly/2UFgMVX



BRITISHCOUNCIL.ID

Study UK Fair 2019 | British Council

British Council will hold another Study UK fair on Sunday, 3 March 20...

00 803

British Council Indonesia





5 shares

British Embassy Jakarta

4. Facebook boosted post

•	Ticket sales Boosted event: Study UK Workshop: Ho Created on 1 Mar by Wiji Tukul	 Completed Completed 	299 Link clicks	32,691 People Reached
•	Ticket sales Boosted event: Study UK: Biomedical a Created on 25 Feb by Wiji Tukul	 Completed Completed 	513 Link clicks	41,144 People Reached
<u>م م</u>	Ticket sales Boosted event: Study UK Talk For Paren Created on 25 Feb by Wiji Tukul	Completed Completed	633 Link clicks	34,179 People Reached
	Post engagements Boosted post: Mau kuliah di Inggris? Created on 25 Feb by Wiji Tukul	 Completed Completed 	794 Link clicks	41,373 People Reached
	Post engagements Boosted post: Discover your way to a Created on 20 Feb by Wiji Tukul	 Completed Completed 	1,366 Link clicks	245,869 People Reached

5. Radio

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- Hardrock Jakarta FM
- JAK! 101 FM

6. Email blast

- British Council database: school counsellors, local universities representatives, Education agents and UK Alumni
- British Council Indonesia Foundation database
- PPI UK database
- Chevening scholarship database

7. SMS Blast to 7,000 numbers



8. British Council Study UK E-Newsletter to 21,557 recipients

Visitors' feedback

Methodology

We distributed a printed survey to the 300 visitors during the fair to get their feedbacks regarding the education fair

Feedback and recommendations from visitors

- The representatives should provide more details information on the specific subject
- Invite more universities with distance learning (online) programmes
- UK Universities should list their subject's strength
- More information on career opportunities after studying in the UK
- The fair should be done in other cities in Indonesia

Requested seminar / workshops topics

- More presentations or workshops from the UK universities
- Provide workshops related to IELTS exam and preparation
- Information about the scholarship programme

Exhibitors' feedback

Main inputs

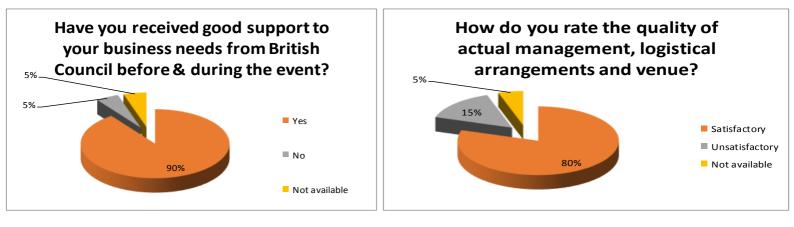
- Q&A with school counsellors was very beneficial
- Received good support from British Council
- Reduce the exhibition cost

Recommendations for British Council

• High School visit to more cities

Visitor's assessment

- More students from international schools
- Increase in the number of self-funded students
- More varied subjects' interest
- Visitors have an impressive English language



Future steps

There are several areas that both British Council and the UK institutions can work on to improve the overall arrangement and outcomes of the exhibition. The main findings and recommended next steps are outlined below:

British Council

- To consider the venue to be in the hotel
- To consider high school visit to other cities

UK Institutions

- From the visitor's survey result, we received feedbacks that most of the visitors would find it useful if the institution can list their subjects' strengths and more information on career opportunities after studying in the UK.
- To avoid any trouble occurred for the logistic arrangement, exhibitors should make sure with their shipment company that the cost that they agree includes the custom clearance cost.

Appe	ndix: List of exhibitors			
No	UK Education Institutions			
1	Bath Spa University			
2	Bellerbys College			
3	Bournemouth University			
4	Cardiff Sixth Form College			
5	Cardiff University			
6	De Montfort University			
7	EF Education First			
8	Istituto Marangoni London			
9	Manchester Metropolitan University			
10	Mander Portman Woodward			
11	Newcastle University			
12	Nottingham Trent University			
13	Oxford Brookes University			
14	Queen Mary University of London			
15	Queen's University Belfast			
16	Ruthin School			
17	Sheffield Hallam University			
18	SOAS University of London			
19	Teesside University			
20	The University of Hull			
21	The University of Manchester			
22	The University of Nottingham			
23	The University of Reading			
24	TM College NCUK			
25	Ulster University			
26	University College Birmingham			
27	University College of London			
28	University of Birmingham			
29	University of Bristol			
30	University of Derby			
31	University of Exeter			
32	University of Leeds			
33	University of Strathclyde			
34	University of St. Andrews			
35	University of Stirling			
36	University of Wales Trinity Saint David			
37	University of Warwick			
38	University of York			
39	The Royal Agricultural University			
40	University of Dundee			