





Dear Exhibitor,

British Council Colombia thanks you for participating in Education UK Schools Tours held in Bogota and Cartagena from 29th August to 1st September 2016.

The purpose of this report is to provide you with a summary of the event, including visitor and exhibitor feedback as well as other useful information. We trust that this report will enable you to report return on investment and assist with future decision making.

This second edition of the tours was aimed at providing opportunities for UK Higher Education, Further Education and English providers to meet with potential students from schools and during networking cocktail in Cartagena which was also open to the general public. It also gave access to relevant decision makers and influencers from the 5 campuses visited in both cities with the hope of establishing a connection for future collaboration. The event hosted 23 delegates from 16 UK institutions as listed in Appendix below who engaged with prospective students, visitors and partners, providing audiences with information on education as well as other opportunities that exist in the UK.

The event attracted over **759 visitor's** thanks to support from host schools and. Alongside the main tour, a series of seminars were also given by delegates, British Council staff and UK Visas and Immigration, covering topics such as: Conflict Resolution in Northern Ireland, Choosing Your Course of Study, Fashion–Art–Design, Shakespeare's 400th Anniversary and Tier 4 Visa Application. Event was highly successful and generated huge expectations among local schools and community in terms of the opportunity that exist

British Council and SIEM team in Colombia highly appreciate your support, and hope that we can continue to provide valuable marketing services in terms of both our exhibitions and also our range of other targeted activities during the year. We hope to see you again at our next <u>EDUCATION UK EXHIBITION COLOMBIA 2017</u> Scheduled for 25th February to 1st March in Bogota, Cali and Bucaramanga. Registration is now open.

Rose Williams Education Projects Manager - SIEM



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I. Highlights

For the first time in Colombia, this tour was with roaring success and great feedback from host schools, universities and visiting UK institutions.

- 759 visitors
- 16 UK participating institutions
- 5 private within social economic strata 4-6 were visited in Bogota and Cartagena. 2 of them ranked within top 10 in Colombia and others within top 50.
- Participation of UK Embassy Visa section offering financial advice on visas processes.
- Networking cocktail held in Cartagena to engage with parents and members of the general public
- Local media coverage of event in Cartagena: 6 local news websites, 5 radio stations, 1 TV station, and 3 print newspaper

A number of successful seminars were held on the following topics:

- Conflict Resolution in Northern Ireland
- Choosing your course and university
- Fashion education in the UK
- 400th Anniversary
- Tier 4 Visa Application
- How to apply to a Top UK University
- How to speed up your application process
- IELTS
- Business Careers in the UK
- UK Foundation Programmes

This tour was held on the following campuses

Date	Time	Campus	City
29 Aug 2016	08.00 -12.30	Colegio Gran Bretaña (El Retiro de San Juan)	
	13.30 – 16.40	Colegio San Jorge de Inglaterra	Bogota
30 Aug 2016	09.30 – 12.00	Gimnasio Colombo Británico	
	14.00 – 17.00	Colegio Anglo Colombiano	Bogota



31 Aug 2016	19.00 – 21.00	Hotel Intercontinental de Cartagena	Cartagena
1 Sept 2016	08.00 – 13.00	Colegio Británico de Cartagena	Cartagena

II. LOCAL INSTITUTIONS PROFILES

Institution	Description	City
Colegio Anglo Colombiano	The Anglo Colombian School (in English) is an elite private school in Bogota, and is one of Colombia's most expensive schools. The school has been an IB World School since February 1980. It offers the full International Baccalaureate Organization programmes: the IB Primary Years Programme, IB Middle Years Programme and IB Diploma Programme, the PYP and MYP programmes. The school has been accredited by the CIS since 1998.	Bogotá
	The Anglo Colombian School offers an extremely ample variety of IB Diploma subjects, including: English A and B, Spanish A and B, French B, Physics, Biology, Chemistry, Economics, Geography, History, Philosophy, Design Technology, Information Technology in a Global Society (ITGS), Computer Science, Mathematics, Mathematical Studies (only Standard Level), Visual Arts, Music, Film and Theatre.	
	The academic year starts in mid-August and finishes at the end of June. The school holiday periods comprise one week in October, two weeks at Easter, four weeks at Christmas and seven weeks at the end of the school year.	
	Number of students: 1,800 students in four different sections: Preschool, Primary and Secondary	
	CIE International Bilingual School:	
	Strata (socioeconomic level): 5 and 6	
	University acceptance: The University of Manchester London School of Economics and Political Science The University of Edinburgh King's College London Central Saint Martins The University of Exeter Royal Holloway, University of London Bournemouth University The University of Leicester	



Colegio Gran Bretaña

Colegio Gran Bretaña is a highly prestigious, private, coeducational, international day school (Nursery – Year 13) serving a predominately expatriate student population representing some 36 nationalities. CGB currently has over 515 students on its roll. The school follows the International Primary Curriculum (IPC) up to Y6, the International Middle Years Curriculum (IMYC) in Years 7 to 9, the International General Certificate of Secondary Education in Years 10 and 11 and, the International Baccalaureate Diploma Programme in Years 12 and 13.

A challenging curriculum is offered through small class sizes in which the medium of instruction is English as a first language. Diversity is embraced and celebrated in a caring and safe environment that fosters both excellence and equity. CGB is internationally accredited by the Council of International Schools and the New England Association of Schools and Colleges, and is a member of the Round Square Association of Schools.

Participation in the IBDP is compulsory at CGB and the school policy is that all students in these last two years of study will fulfil the requirements for the full Diploma and may not opt for individual certificates.

52 IB students 16-18 years old 76 KS4 14-16 years old

Calendar B

Monthly fee: \$2,200,000

Strata (socioeconomic level): 5 and 6

University acceptance:

- Arts Institute of Bournemouth
- City University London
- Kingston University
- Oxford University
- University of Sheffield

Bogotá



Saint George's School	British origin founded in February 1958. The school year is Calendar B from August to June, with long holidays in June, July and half of August, and a short break from mid-December to mid-January.	
	Over the past four decades the "Prueba Saber- ICFES" (a state-wide exam) results have shown that Saint George's School is one of the best schools in the country.	
	Bilingual British origin. English is taught throughout the school; and French as from 4th primary.	
	Mixed. For both boys and girls.	
	• Sections : Secondary: sixth, seventh, eighth, ninth, tenth and eleventh grades (12-18 years old).	
	 Departments: Art Natural Sciences Physical Education Spanish French Geography And Economics Maths Music Religion Technology And Ict Social Studies And Philosophy 	
Gimnasio Colombo Británico	Gimnasio Colombo Británico is a private Catholic school located in Bogotá, funded in 1988.	Bogotá
	School year follows Calendar A. Classes are from 07:20am to 3:15pm.	
	The present enrolment is 1300 students (boys and girls).	
	The school is fully bilingual. All classes are taught in English except Spanish.	
	CIE International Bilingual School and IB World School.	
	Monthly fee: \$1.000.000 - \$1.500.000	
	Strata (socioeconomic level): 5 (high)	



Colegio Británico de Cartagena

A private, bilingual, Calendar B school. Officially (August to June) associated with the University of Cambridge. At the end of the studies, students have the opportunity to present international exams England: IGCSE (International General Certificate of Secondary Education) accepted into the most prestigious universities in Colombia (Pontificia Universidad Javeriana, Universidad de la Sabana, Universidad del Rosario, and Universidad de los Andes) as well as international universities.

A challenging curriculum is offered through small class sizes in which the medium of instruction is English as a first language. Diversity is embraced and celebrated in a caring and safe environment that fosters both excellence and equity. CGB is internationally accredited by the Council of International Schools and the New England Association of Schools and Colleges, and is a member of the Round Square Association of Schools.

Cartagena

III. Visitors Profile

	REGISTRANTS	ATTENDEES
Education UK Schools Tour 2016 - Bogota	795	559 (70.31%)
29-30 August 2016		
Education UK Schools Tour 2016 - Cartagena 1-Sep-16	146	130 (89.04%)
Study Fair Education UK 2016 (Hotel Intercontinental Cartagena) 31-Aug-16	73	70 (95.9%)
	1014	759

Note: Due to the diplomatic status of some students, we weren't allowed to formally register them on the VRS.

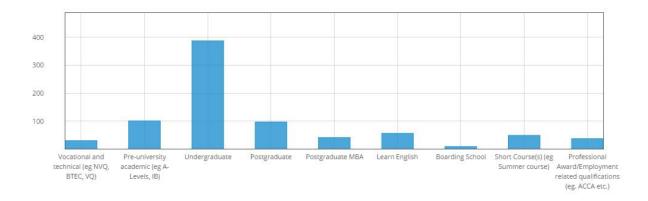


1. Levels of education sought in the UK

Summary of visitor interest in both cities:

- 22% pre-university programs (A-Levels, IB, Foundation/Access programs)
- 54% undergraduate programs
- 6% Boarding schools & Vocational and technical (eg NVQ, BTEC, VQ)
- 21% Masters Degrees (including MBAs)
- 11.3% English

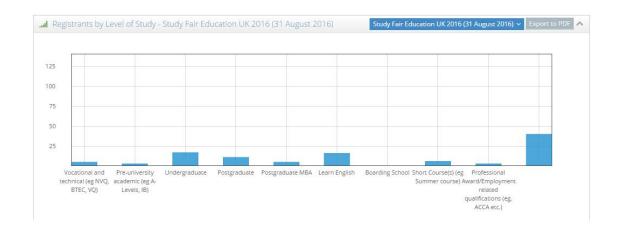
a) Bogotá



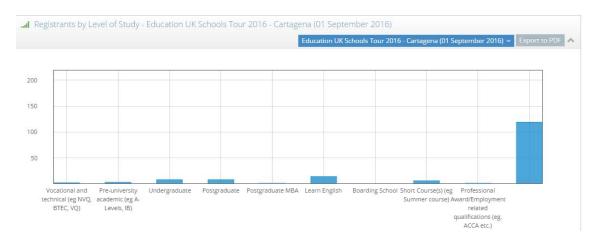
Levels of interest	%
Vocational and technical (eg NVQ, BTEC, VQ)	3.72%
Pre-university academic (eg A- Levels, IB)	12.52%
Undergraduate	47.96%
Postgraduate	12.02%
Postgraduate MBA	5.08%
Learn English	6.94%
Boarding School	1.12%
Short Course(s) (eg Summer course)	6.07%
Professional Award/Employment related qualifications (eg. ACCA etc.)	4.58%



b) Cartagena - 31 Aug, 2016



c) Cartagena – 1 Sept, 2016



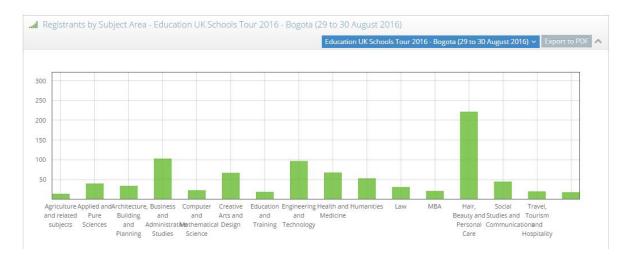
2. Subject area of interest

Top 6 subject areas of interest in both cities were:

- Health, Beauty and Personal Care
- Engineering and Technology
- Business and Administration
- Health and Medicine
- Creative Arts and Design
- Humanities

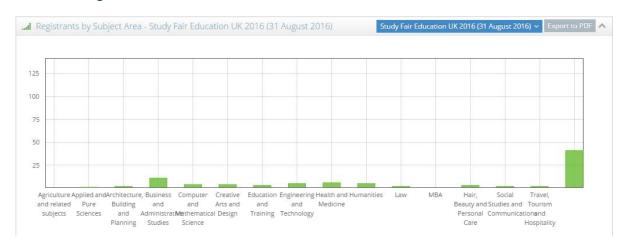


a) Bogotá subject area of interest



Top 6 subject areas: Bogota
Hair, Beauty and Personal Care
Engineering and Technology
Health and Medicine
Creative Arts and Design
Humanities
Architecture, Building and Planning

b) Cartagena area of interest



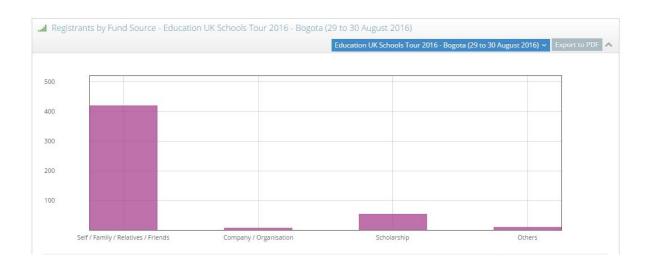


Top 6 subject areas: Cartagena				
Business and Administrative Studies				
Health and Medicine				
Engineering and Technology				
Humanities				
Creative Arts and Design				
Computer and Mathematical Science				

3. Source of funding for education in the UK

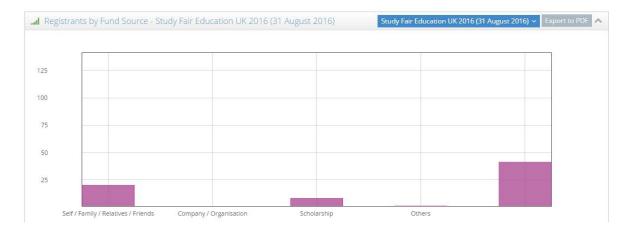
An overwhelming majority of the visitors indicated that their **sources of funding** for studying in the UK will come from either their **personal savings or from relatives**.

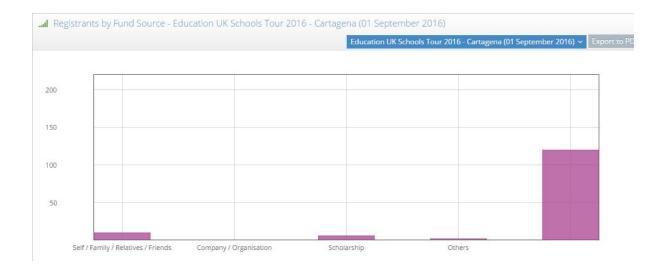
a) Bogotá source of funding





b) Cartagena source of funding





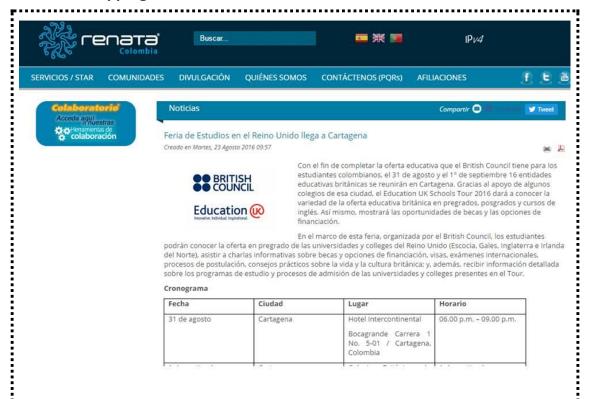


IV. Event Promotion

City	Print	News Agencies	TV	Radio	Digital
	El Universal	Colprensa	NTN	Colmundo	Renata
	El Heraldo	Efe	Caracol TV	RCN La Mega	Colciencias
Cartagena & Pacific	El Tiempo Caribe		TeleCaribe	Caracol Básica	Colfuturo
Region			Canal Cartagena	Caracol Tropicana	La Guía Académica
				Emisora Fuentes	Universia
				Cadena Olímpica	Mixnews Colombia
					Economía y negocios
					Colegios
					Universidades
					British Council
					VRS
Bogota					4 schools visited Email marketing via schools Facebook
					Taccbook



a) Media Clippings



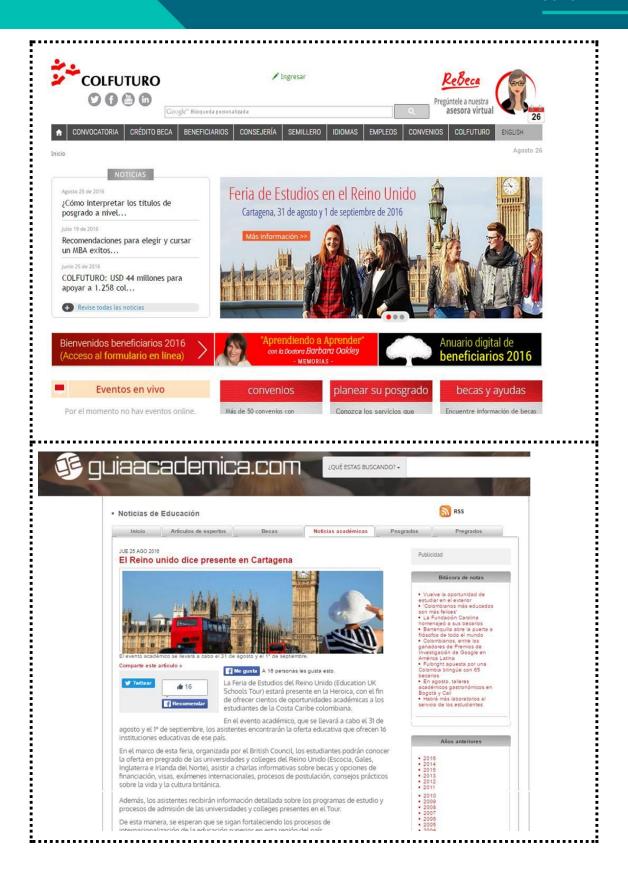














IMA EDICIÓN

Universidades del Reino Unido en Cartagena

La Peria de Estudios en el Reino Unido (Education UK Schools Tour) estara presente en Cartagena, para ofrecer cientos de oportunidades académicas a los estudiantes de la Costa Caribe colombiana. Se trata del Education UK Schools Tour, que sedesarrollará el 31 de agosto en el Hotel Interconti-

desarrollara el 31 de agos-to en el Hotel Interconti-nental de Bocagrande, de 6:00 de la tarde a 9:00 de la noche, y el 1° de septiem-

bre en el Colegio Británico de Cartagena, Anillo Vial de la Zona Norte, de 8:00 de la mañana a 12:00 del

Se dispondrá de toda la oferta educativa de 16 insti-tuciones educativas del Rei-no Unido (universidades y colleges), como son; Canterbury Christ Church University, Univer-sity of Wolverhampton, Queen's University Belfast,

Liverpool John Moores

University, University of Essex, NCUK, Kaplan In-ternational, Manchester Metropolitan University - UK Visas, IELTS - British Council y el Icetex. Con el apoyo de algunos colegios de Cartagena, el Education UK Schools

Metropolitan University, University of Bristol, King's College Saint Mi-chaels, INTO University Partnerships, Instituto Ma-rangoni London, The Uni-versity of Reading, The Bournemouth and Poole Tour 2016 dispondra de una variada oferta educativa británica en pregrados, posgrados y cursos de in-glés. Así mismo, mostrará las oportunidades de becas Por Colombia participa rân las siguientes institu-

ofertas de universidades y colleges de todo los países del Reino Unido: Escoia

cas y opciones de financia-ción, visas, exámenes inter-



Gente Bahia: 26 August 2016

información detallada sobre los programas de estudio y cos sobre la vida y la cultura británica; y, además, recibir

nental, en Bocagrande de 6 a Británico de Cartagena, de 8 universidades y colleges que La actividad de hoy se reaco. Mañana será en el colegio lizará en el Hotel Interconti-9 p.m. y será abierto al públiprocesos de admisión participan en la feria. Con el fin de exponer la oferta educativa que el Consulado Británico tiene para los estudiantes colombianos, hoy educación superior del Reino na para dar a conocer el portafolios en pregrados, postray mañana, 16 instituciones de Unido se reunirán en Cartage-

a.m. a 12 m. solo para colegios. nes que participan en la feria sity of Wolverhampton, Liver-Algunas de las institucio-Church University, Univerpool John Moores University, international y Manchester Metropolitan University. Canterbury University of Essex, son: En el marco de esta feria, dos y cursos de inglés.

Christ

sidades y colleges del Reino asistir a charlas informativas los interesados podrán conocer lo que ofrecen las universobre becas y opciones de fiinternacionales, procesos de terra e Irlanda del Norte), postulación, consejos prácti-Unido (Escocia, Gales,

El Universal: 30 August 2016

REDACCIÓN CARTAGENA

EL UNIVERSAL

reria de estudios de







Regiones

Universidades del Reino Unido llegan a Cartagena a ofrecer oportunidades académicas

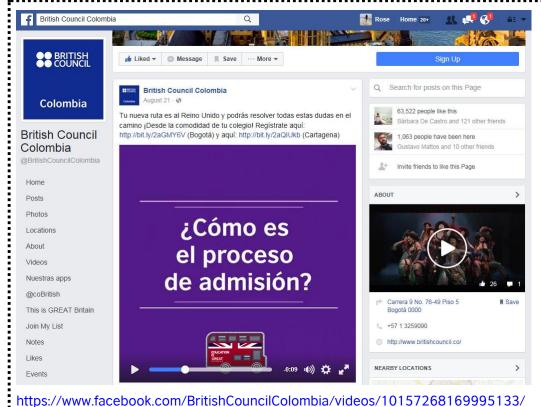
La Feria de Estudios en el Reino Unido (Education UK Schools Tour) ofrecerá cientos de oportunidades académicas a los estudiantes de la Costa Caribe colombiana.













V. Event Feedback

Host Campuses in Bogota and Cartagena

- Thank you for coming and allow our community to know these study opportunities in the UK, count on us for next occasions and events. P. Malabet, Colegio Britanico de Cartagena.
- It was very useful to have opportunities for students who are in the process of determining their route for higher education and professional development
- We look forward to having more of these events in the future.
- We are happy to have the opportunity to network and establish relationships for future collaborations.

Key Recommendations for the British Council

• The scanners are not easy to use and require internet that we didn't always have.

Exhibitor Feedback

When exhibitors were asked if they will sign up for a similar event again 100% of respondents answered **YES**.

Some positive comments from Exhibitors

Thanks, had an amazing time and have met some wonderful people along the way. Hopefully see you all soon. Stay in touch!

It is excellent to have a presentation to students during the fair as the individual counselling starts at a higher point.

Thank YOU. Rose and the team as well! · ◎

Thank you; it was a great event for us. Please save us a place in the next exhibition in February, we want to be in the 3 cities.

Student quality is really high in the schools we've visited!



VI. Next Steps

There are several areas that both British Council and the UK institutions can work on to improve the overall arrangement and outcomes of events of this sort. The main findings and recommended next steps are outlined below:

British Council

Having tours of this sort, places limitations in terms of spaces available an access
to internet since these are on different campuses. We will bear these in mind,
when reviewing campuses for next tour, taking into account the quality of the
students is top priority.

UK Institutions

- It's recommended that representatives from UK institutions make an effort to engage with and speak to students, who at this age are a bit shy to approach stands unless called or the official is looking up.
- Institutions should consider aim using banners which list main courses available to make it easier for students to approach them.
- Though schools visited fell within socio-economic stratus 4-6 and demonstrating capacity to afford UK education, scholarships opportunities are still of interest.
 We recommend institutions to look at ways of providing some sort of scholarship or discount and highlight these during future exhibitions/tours.
- The above points, though important, should not detract from what was a hugely successful Tour. Next year's exhibition will build upon the lessons learned and prove even more popular. We hope to see you there!

Education UK School Tours: 28th August to 1st September 2017 (Bogota + 1 city)

Education UK Exhibition: 25th February to 1st March 2017: BOG>CALI>BUCARAMANGA



VII. Appendix

List of UK participating Institutions

- 1. BPP University
- 2. Broadway Education
- 3. Canterbury Christ Church University
- 4. INTO University Partnerships
- 5. Istituto Marangoni London
- 6. Kaplan International Colleges
- 7. King's College Saint Michaels
- 8. Liverpool John Moores University
- 9. Manchester Metropolitan University
- 10. NCUK
- 11. Queen's University Belfast
- 12. The Bournemouth and Poole College
- 13. University of Bristol
- 14. University of Essex
- 15. University of Reading
- 16. University of Wolverhampton



Photos



Gimnasio Colombo Británico



Gimnasio Colombo Británico





Colegio Gran Bretaña



Colegio Gran Bretaña





Colegio San Jorge de Inglaterra



Colegio San Jorge de Inglaterra





Colegio Anglo Colombiano



Hotel Intercontinental Cartagena





Hotel Intercontinental Cartagena



Colegio Británico de Cartagena





Colegio Británico de Cartagena



City Tour, Cartagena





City Tour, Cartagena

WE HOPE YOUR VISIT WAS USEFUL IN DRIVING STUDENT MOBILITY TO YOUR INSTITUTION.

SEE YOU NEXT YEAR!