

SERVICES FOR INTERNATIONAL EDUCATION MARKETING CONFERENCE 2015

A look ahead to 2030 *Building international education strategies for the future*

Matt Durnin, British Council

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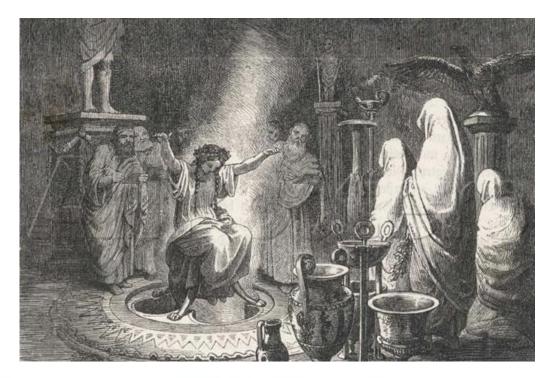






- I. Perils of the crystal ball
- II. Population: the very young and the very old
- III. Work: rise of the machines
- IV. Mobility: a regional kind of globalism
- V. Conclusions: Three big questions for 2030

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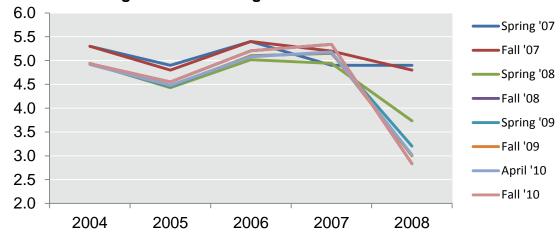


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"He who lives by the crystal ball soon learns to eat round glass."

Edgar R. Fiedler in The Three Rs of Economic Forecasting-Irrational, Irrelevant and Irreverent



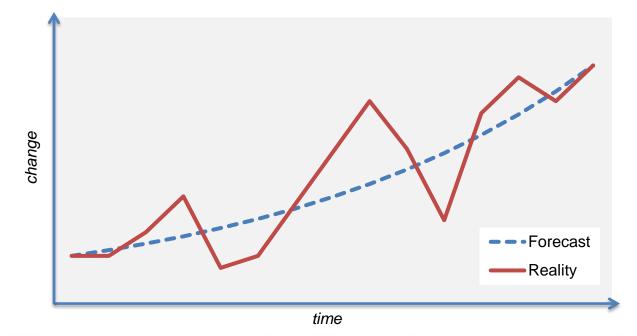
IMF global economic growth forecasts

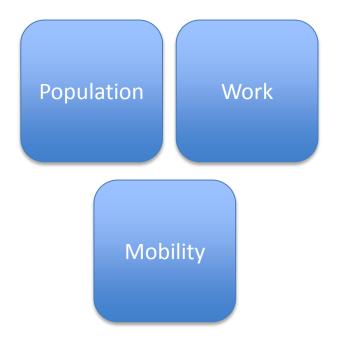
Source: IMF World Economic Outlook, various dates

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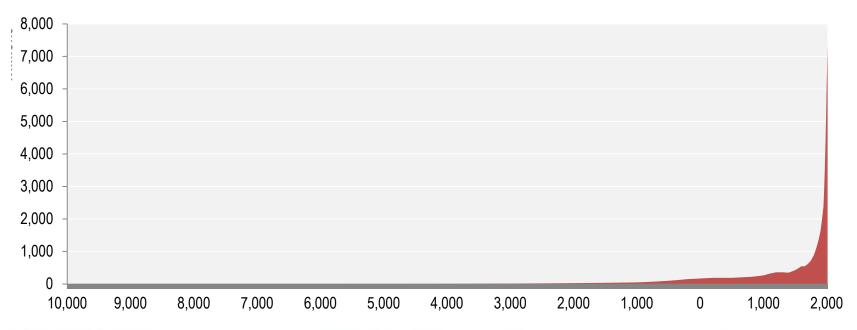
Can we predict volatility along the way?





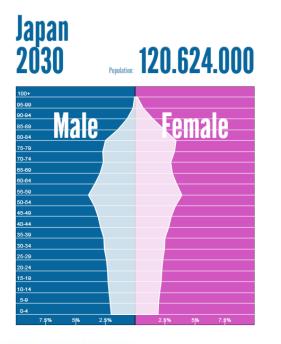
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A 200-year exclamation point to 50,000 years of human history

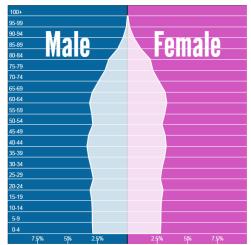


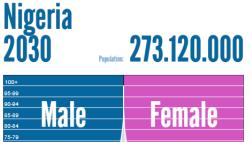
Gapminder video

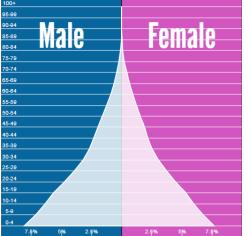
There will be two diverging population stories in the next 15 years



United Kingdom 2030 Peptiter: 68.630.000

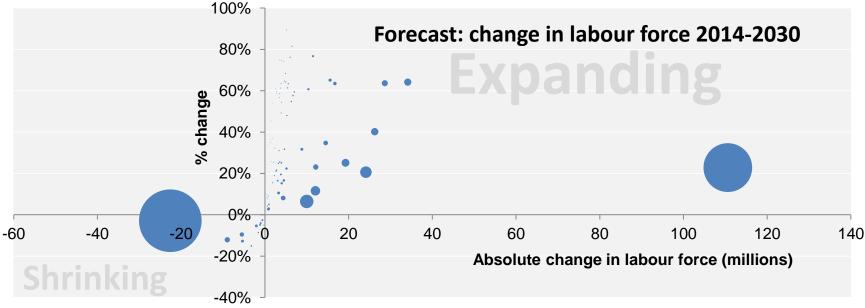




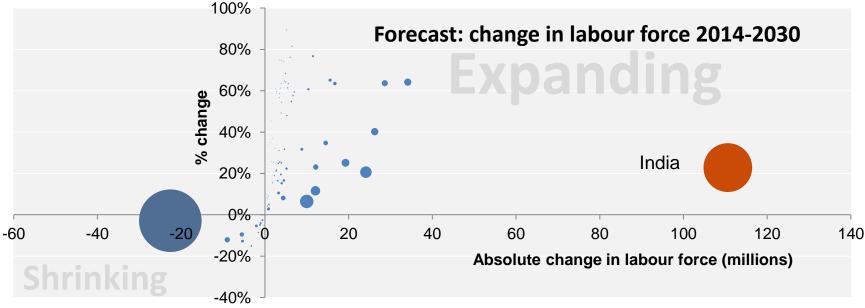


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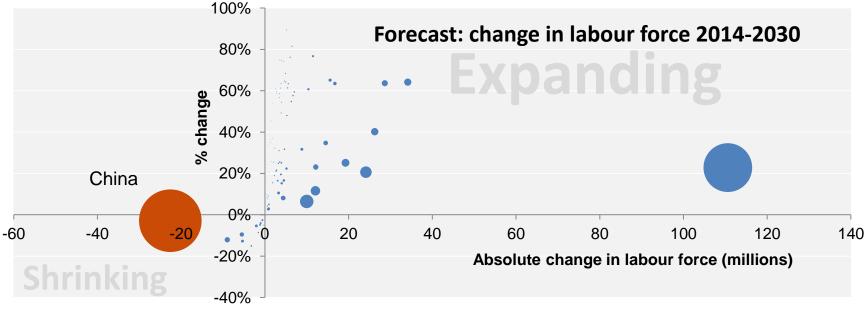
And vastly different trends in labour forces



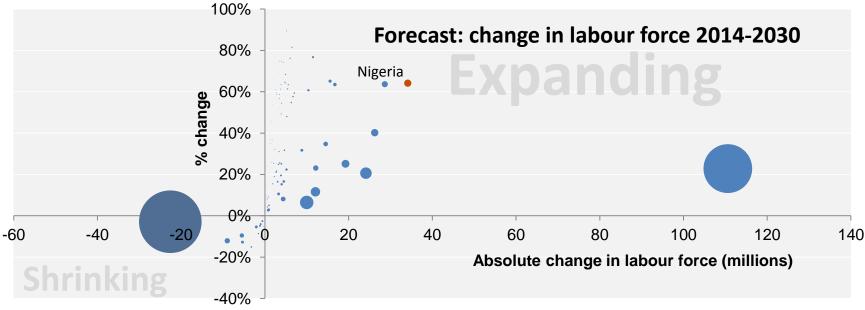
And vastly different trends in labour forces



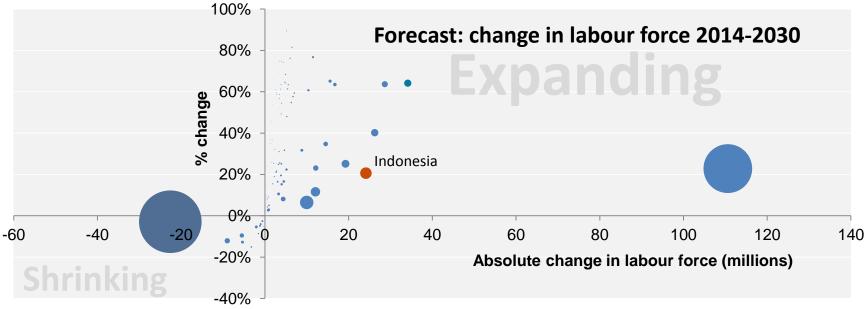
And vastly different trends in labour forces



And vastly different trends in labour forces

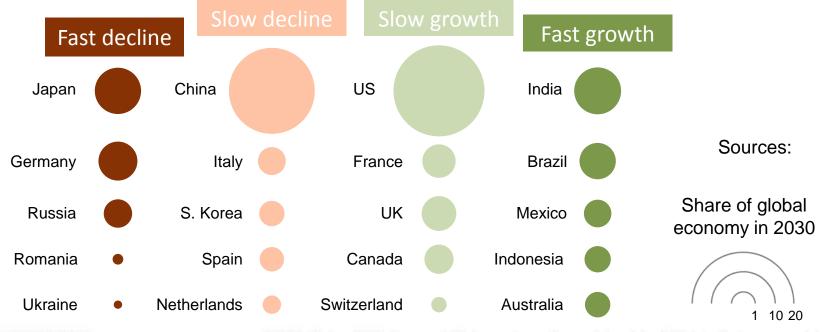


And vastly different trends in labour forces





Fast-growth labour forces include a geographically diverse group of rising economic heavyweights

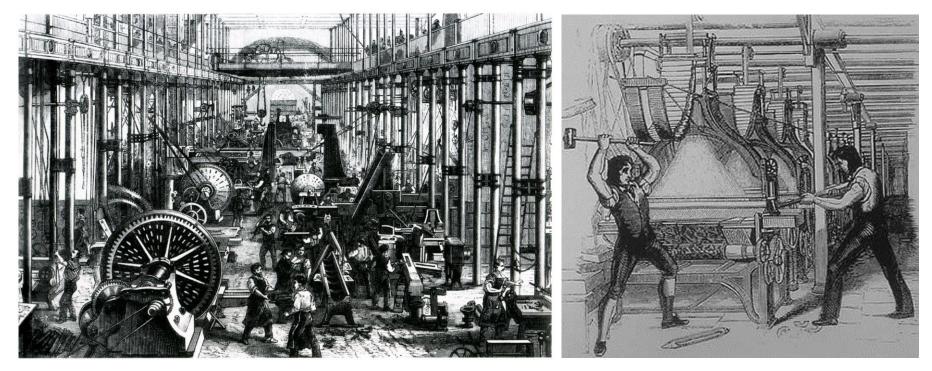


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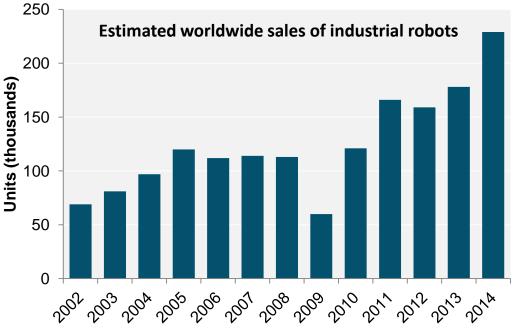
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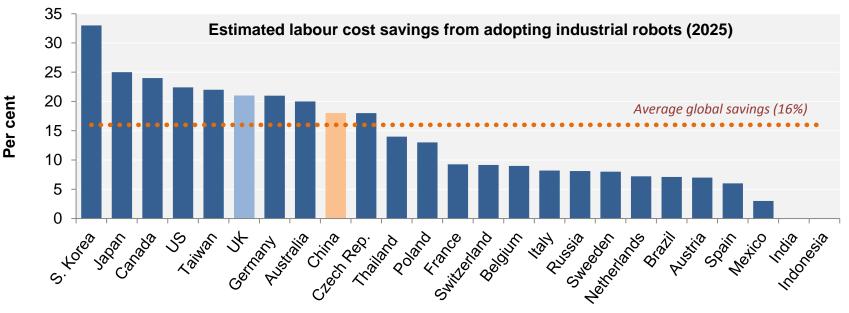




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Source: International Federation of Robotics



Source: Boston Consulting Group

Google began snatching up robotics companies in 2013

Date	Company	Specialisation	Country
December 2, 2013	SCHAFT, Inc.	Robotics, humanoid robots	JPN
December 3, 2013	Industrial Perception	Robotic arms, sensors	USA
December 4, 2013	Redwood Robotics	Robotic arms	USA
December 5, 2013	Meka Robotics	Robots	USA
December 6, 2013	Holomni	Robotic wheels	USA
December 7, 2013	Bot & Dolly	Robotic cameras	USA
December 10, 2013	Boston Dynamics	Robotics	USA

Google and Foxconn collaborating on a new 'vision' of roboticized factories

By Vlad Savov on February 11

Business

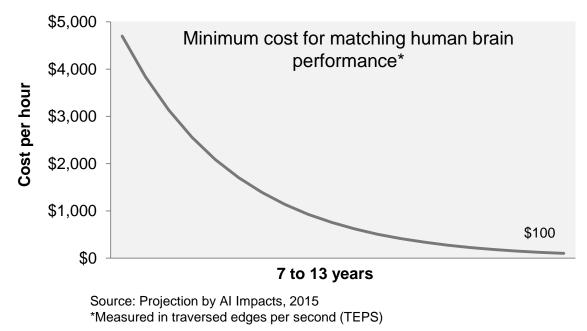
Google, Foxconn team to build ROBOT ARMY

Foxconn to realize 30% automation by 2020

GBTIMES BEIJING - GBTIMES BEIJING 2015/07/03



We can still outthink computers, but for how much longer?



Google's 2014 acquisitions were heavily focused on AI

Date	Company	Specialisation	Country
January 26, 2014	DeepMind Technologies	Artificial Intelligence	UK
August 17, 2014	Jetpac	Artificial intelligence, image recognition	USA
October 23, 2014	Dark Blue Labs	Artificial Intelligence	UK
October 23, 2014	Vision Factory	Artificial Intelligence	UK

Toyota Invests \$1 Billion in Artificial Intelligence in U.S.

By JOHN MARKOFF NOV. 6, 2015

High risk of being replaced by automation



Book-keeper, payroll manager Local government admin worker NGO officer Estimator, valuer or assessor Taxation expert Chartered and certified accountant Market research interviewer Human resources admin worker IT operations technician Legal associate professional Purchasing manager or director IT engineers

Sources: Deloitte, University of Oxford, BBC

Sales administrator Finance officer

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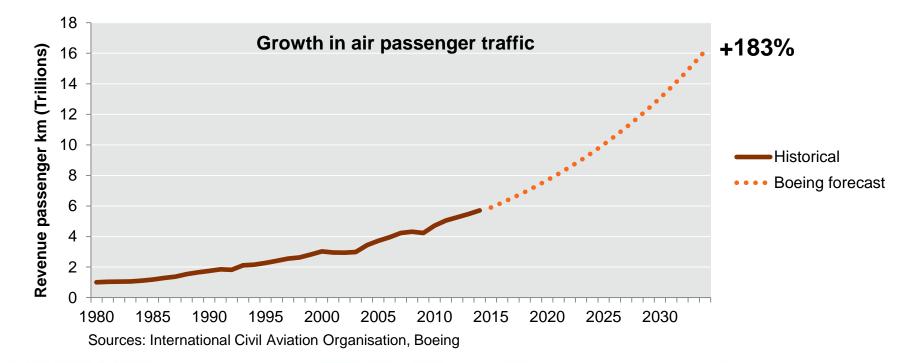
Low risk of being replaced by automation

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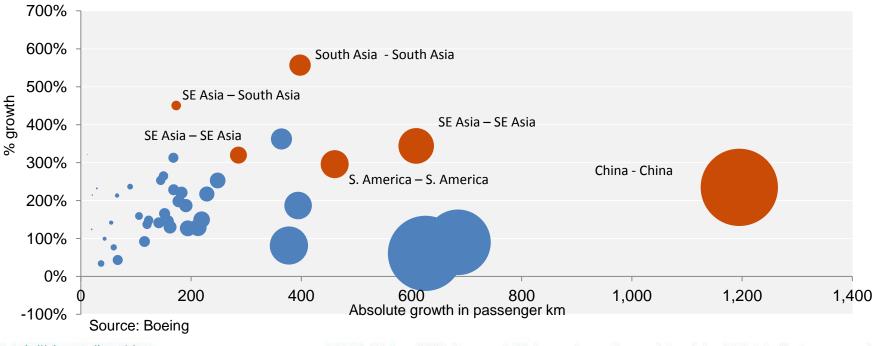
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IV. Mobility: a regional kind of globalism



III. Mobility: a regional kind of globalism

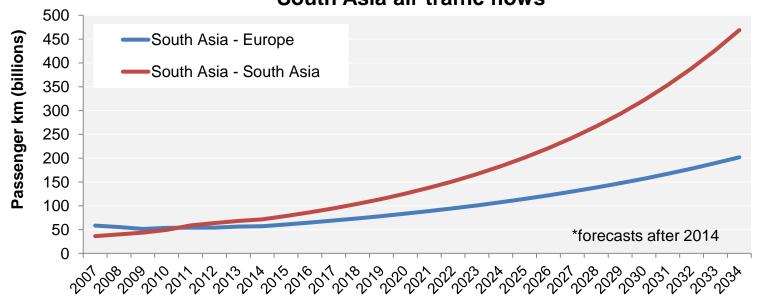
Growth in regional traffic will outpace growth in long-haul traffic



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IV. Mobility: a regional kind of globalism

Growth in regional traffic will outpace growth in long-haul traffic South Asia air traffic flows



Sources: International Civil Aviation Organisation (historical), Boeing Current Market Outlook 2015 to 2034 (forecast)

IV. Mobility: a regional kind of globalism

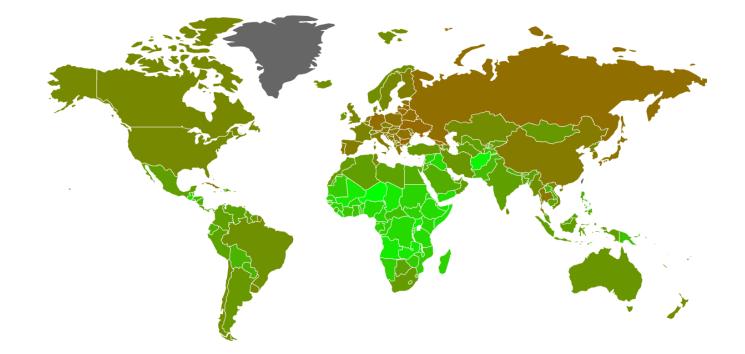
PWC's rank of top 30 urban areas in 2030 shows a shift away from the West

Rank City		Rank	Urban area
1	Tokyo	11	Mumbai
2	New York	12	Moscow
3	Los Angeles	13	Philadelphia
4	London	14	Hong Kong
5	Chicago	15	Washington DC
6	Sao Paulo	16	Osaka/Kobe
7	Mexico City	17	Beijing
8	Paris	18	Boston
9	Shanghai	19	Dehli
10	Buenos Aires	20	Dallas/Ft. Worth

Rank	Urban area
21	Guangzhou
22	Seoul
23	Atlanta
24	Rio de Janeiro
25	San Francisco/Oakland
26	Houston
27	Miami
28	Istanbul
29	Toronto
30	Cairo

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V. Conclusion: three big questions for 2030



V. Conclusions: How are you aligned?

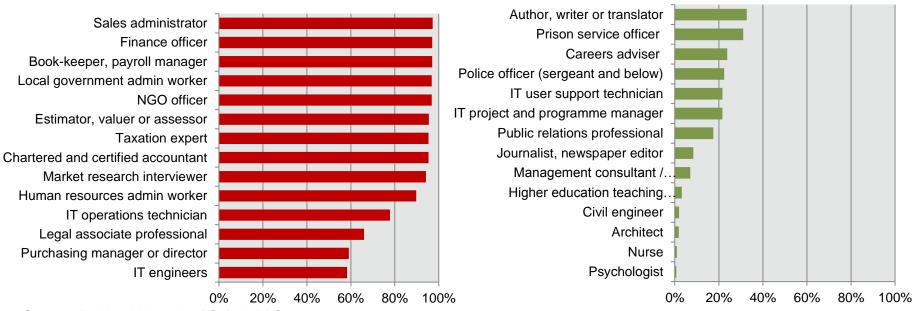
Education needs will diverge according to labour force trends

Fast decline	Moderate change	Fast growth
 Mid-career/professional training Oversupply HE Demand for international students Focus on high-value research 		 Teacher shortages Basic workforce skills Undersupply of managers Rapid rise in demand for HE Digital learning???

V. Conclusions: How long are your algorithms?



V. Conclusions: How long are your algorithms?



High risk of being replaced by automation

Sources: Deloitte, University of Oxford, BBC

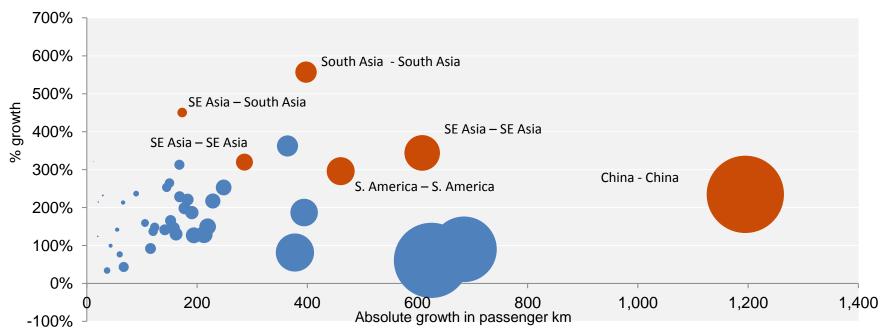
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Low risk of being replaced by automation

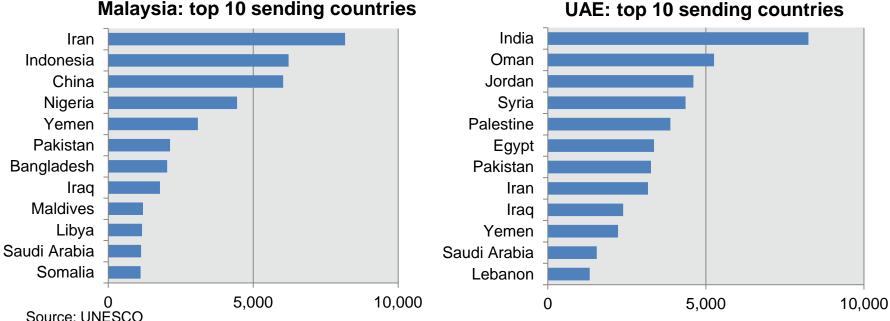
V. Conclusions: Where is your place in the world?

Growth in regional traffic will outpace growth in long-haul traffic



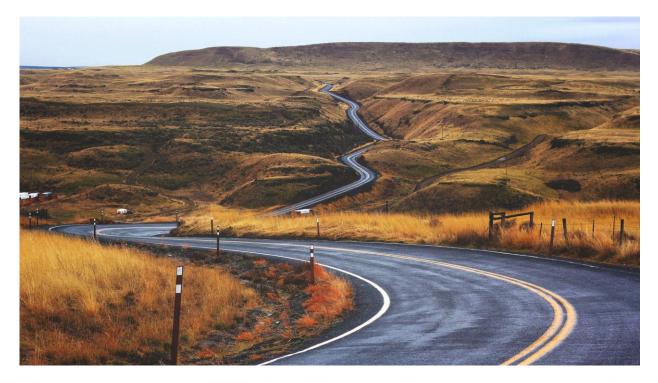
V. Conclusions: Where is your place in the world?

Emerging regional study hubs are small but well connected to guickly growing markets



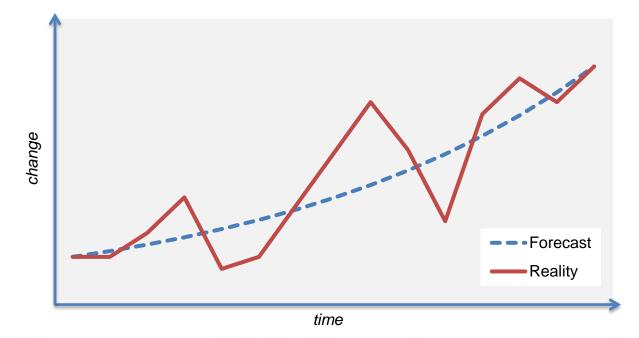
UAE: top 10 sending countries

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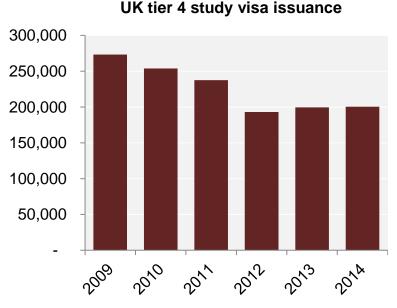


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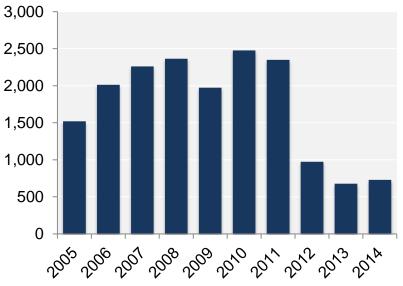
What's driving volatility in our markets?



The key drivers are rarely simple demand side issues



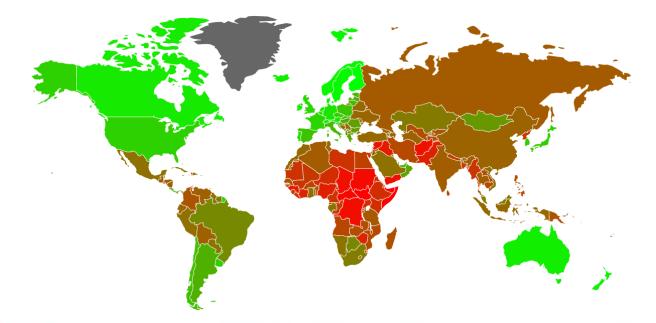
UK study visas issued to Iranian nationals



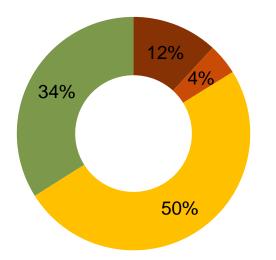
Source: UKVI

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The Fund for Peace 2015 Fragile States Index



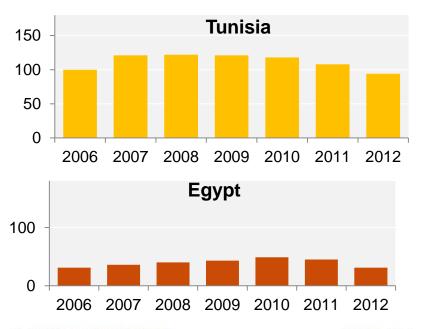
UK study visa issuance by Fragile States Index score

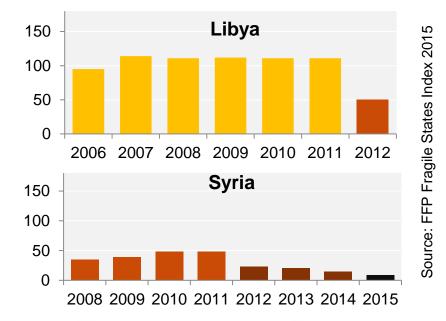


Alert
High warning
Warning
Stable - low warning

Source: FFP Fragile States Index 2015

...but the fragility of states has a poor track record of predicting the breaking point







Questions?

British Council's **Services for International Education Marketing** (SIEM) team helps UK institutions refine their internationalisation strategies to succeed in East Asia and around the globe. Please get in touch if you would like to learn more.

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