

# Study abroad fair (Salon Étudier à l'étranger)

**GUEST OF HONOUR IN 2023** 

## **Study UK**

Paris – Porte de Versailles

26th edition

7 & 8 October 2023

Online 15 days before + 3 days after



### An optimal organisation, a guaranteed visibility

With over a hundred fairs organised every year in France, our teams are on the cutting edge of organisation. No doubt they master conditions and timelines!



Organised under the patronage of the Ministère du Travail, the Ministère de l'Education Nationale et de la Jeunesse and of the Ministère de l'Enseignement supérieur, de la Recherche et de l'Innovation.

After Portugal in 2021, Canada in 2022, we are proud to welcome the **UK** as the guest of honour in 2023.









By grouping actors from higher education and professionals, this fair is a precious moment for the young. It reflects parents' motivation to integrate their children in a globalised world, and the young French to open to new cultures. Our ambition is to help them integrate a mobility experience in their educational career, discover new sectors, ask their questions... Allow them to develop informed opinions about their future and those they want to build it with, simply.

### A qualified and curious public

The fair attracts a well targeted public looking for information about studies abroad. **Highschool**, **university students**, **parents** and education & advising **professionals** are present.

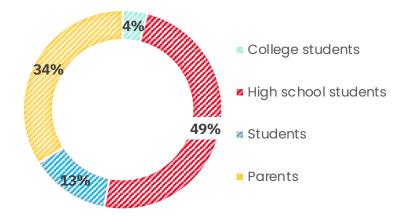
### Key figures | Study abroad fair October 2022 | Paris



**3,592** visitors Onsite **8,231** Online or Onsite (OJS's certified visitorship)

**86** Exhibitors

### Visitors' profiles<sup>1</sup>





85% of visitors agree that the fair meets their expectations.

### Exhibitors ready to start again!<sup>2</sup>

85%
of exhibitors satisfied
with the fair
organisation

87%
of exhibitors satisfied
and ready to return to
the next edition

(1) Fair figures – October 2022 edition (2) All thematic fairs 2022-2023

l'Etudiant 2023-2024

### A hybrid event for more possibilities

#### All of our fairs are hybrid

The fair is expanded with an online version accessible before, during and after the event. The online fair is open 10 days before and 3 days after the physical event.

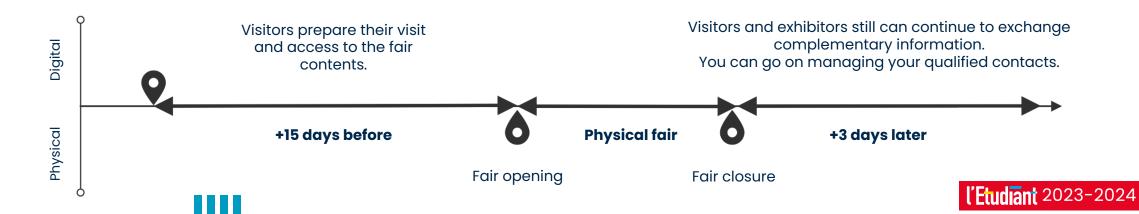
#### A solution that combines the best of the 2 worlds

With our augmented fairs, you benefit from the physical meeting advantages while enriching the visit experience thanks to its digital version.

#### An ultra-accessible online fair

Both via letudiant.fr website and via l'Etudiant fairs mobile app (Android and iOS).





### 5 great benefits of hybrid event

#### The hybrid fair helps you:

- Increase your results while gaining time
- Contact all 8 231 visitors registered on the entire hybrid event<sup>1</sup>

#### It is the starting point of all visitors for their registering!

Optimise your participation before and during the fair

Highlight your programs and institution and reach the greatest number of young

Be in contact with relevant profiles and expand your recruitment opportunities

Keep your list of qualified contacts and measure your performance in real time





#### Etudier au Canada

Un rêve que nous pouvons vous aider à réaliser!

Destination prisée par les étudiants, le Canada sera à l'honneur de ce salon avec un espace dédié. Une quinzaine d'universités provenant des différentes provinces du Canada, dont le Québec et l'Ontario, présenteront leurs campus ainsi que leurs formations

Cet espace sera également animé par de nombreuses activités et des jeux concours

0

(1) Fair figures – October 2022

### Conferences: the added value of the fair



#### **Conferences cycle**

In order to answer visitors' expectations, it is essential we provide an interesting and useful content. That is the reason why we set up a cycle of conferences. The idea? Anticipate participants' questions on topics related to students' current issues.

The guest of honour is provided one conference/day. Choice of preferred time and type of conference room.







### Conferences: speak to create your own added value

#### Your conference in a dedicated room

Become an actor of the event and speak for 1h in front of the young, in a fully equipped dedicated room with a 110 seats capacity, on the topic of your choice.

**The benefit**: your conference is listed in the official program and becomes one of its highlights

#### Insta Live: your exclusive live show in a connected stage

A dedicated 25 min show. Visitors access the live onsite or in social networks, its replay then remains accessible.

Your show includes a 15 minutes interview + 10 minutes Q&As that can be:

- presented by a journalist, enabling to create a meeting between your universe and the young
- or a live with an influencer, who makes the 'interview of a well-known person of your choice influencer and makes you benefit from an increased visibility

**The benefit**: Relays on both l'Etudiant and/or the influencer social networks before the event

#### Your online conference: shine at 360°!

Organise your **online conference**, included in the event program, **displayed in the online fair** and relayed in **your online stand**. Visitors can acces both the **live** onsite and **replay**.

**The benefit:** you have access to the list of registered listeners (both live and replays) and can target beforehand all potential prospects within the profiles interested by your topic.







l'Etudiant 2023-2024

### STUDY ABROAD FAIR

7 & 8 OCTOBER 2023

**DEDICATED SPACE** 

# **Study UK**

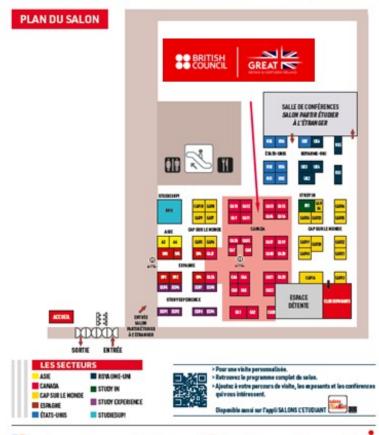








# SALON PARTIR ÉTUDIER À L'ÉTRANGER ISET 16 OCTOBRE PARIS - PORTE DE VERSAILLES



# Study UK PAVILION

#### LISTE ALPHABÉTIQUE DES EXPOSANTS

ESPACE EDUCANADA

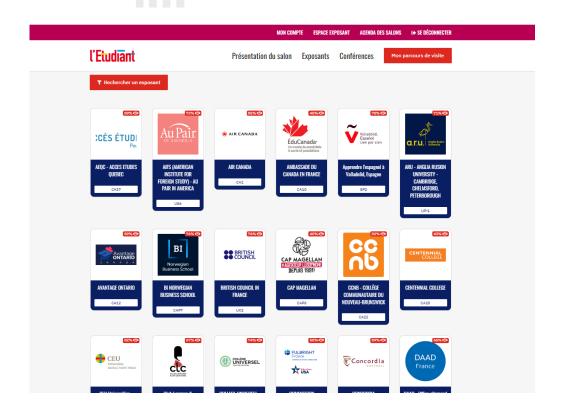
AEQC - ACCES ETUDES QUEBEC	CA 27
AVANTAGE ONTARIO	CA12
CCNB - COLLÈGE COMMUNAUTAIRE	
DU NOUVEAU-BRUNSWICK	CA22
CENTENNIAL COLLEGE	CA 20
COLLEGE UNIVERSEL - CAMPUS GATINEAU	CA21
CONCORDIA UNIVERSITY	CA6
ELLIS - ÉCOLE PRIVÉE D'ÉTUDES SUPÉRIEURES	CA19
ILAC - TORONTO VANCOUVER	
LES CÉGEPS DU QUÉBEC	CA9
POLYTECHNIQUE MONTRÉAL	
QUÉBEC EN TÊTE	
QUÉBEC MÉTIERS D'AVENIR	CA2
UNIVERSITÉ BISHOP'S	CA16
UNIVERSITÉ DE MONCTON	CAS
UNIVERSITÉ DE MONTRÉAL	CA17
UNIVERSITÉ DE SAINT-BONIFACE (CANADA)	CAB
UNIVERSITÉ DE SHERBROOKE	
UNIVERSITÉ DU QUÉBECÀ TROIS-RIVIÈRES	CA25
UNIVERSITÉ LAVAL	
UNIVERSITÉ SAINTE-ANNE	CA18
UNIVERSITY DE HEARST	
UQAM I UNIVERSITÉ DU QUÉBEC À MONTRÉAL	CA1E
UQAR – UNIVERSITÉ DU QUÉBEC À RIMOUSKI	CA14
UQAT - UNIVERSITÉ DU QUÉBEC	UA 14
EN A BITIBI-TÉMISCAMINGUE	CAA
EN AUTIOI-TEMISCAMINOUE	
AGENCE IMMOBILIÈRE MONTRÉAL	CAS
AIFS (AMERICAN INSTITUTE FOR FOREIGN STUDY)	
AU PAIR IN AMERICA	HSA
AIR CANADA	
ANGLIA RUSKIN UNIVERSITY	
APPRENDRE L'ESPAGNOLÀ VALLADOLID. ESPAGNE	
BI NORWEGIAN BUSINESS SCHOOL	
BRITISH COUNCIL IN FRANCE	GRP7
CAP MAGELLAN	
CEU UNIVERSITIES - MADRID, BARCELONA, VALENCIA	CAPO
CLUB LANGUES & CIVILISATIONS	
COMMISSION FULBRIGHT FRANCO AMÉRICAINE	
DAAD - OFFICE ALLEMAND	083
D'ÉCHANGES UNIVERSITAIRES	
EDMONDS COLLEGE	
EF - EDUCATION FIRST	
EF - HULT FRANCE	CAP35
EMRA RUSINESS SCHOOL - ISUGA	

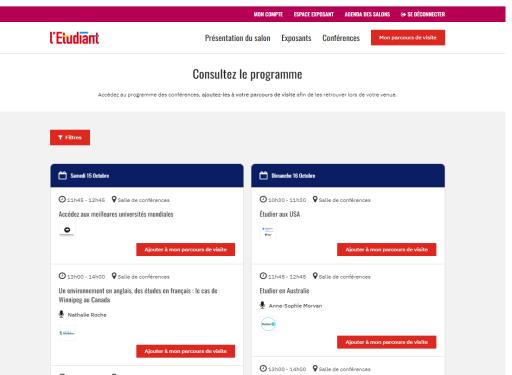
ERASMUS STUDENT NETWORK PARIS...

EXPERIENCE INTERNSHIP CANADA,
STAGES AU CANADACA26
FUTURYSTICCAP13
GRIFFITH UNIVERSITY - AUSTRALIAUP!1
HIGH POINT UNIVERSITYUS7
HOTELSCHOOL THE HAGUECAP23
IE UNIVERSITYSP6
ISMAC
ISPA INTERNATIONALUS2
JAMES COOK UNIVERSITY SINGAPOREUP!1
LEEDS BECKETT UNIVERSITY (UK)UK4
MASSEY UNIVERSITY - NEW ZEALANDUP!1
MODUL UNIVERSITY VIENNA
REGENT'S UNIVERSITY LONDONEXP8
RÉPUBLIQUE DU CONGOIN1
RMIT UNIVERSITYVIETNAM UP!1
SAN IGNACIO UNIVERSITY, MIAMI FLUS1
SILC
SKEMA BUSINESS SCHOOLCAP8
ST MARY'S UNIVERSITY, LONDONEXP4
STUDIESUP!UP!1
STUDY EXPERIENCEEXP5
STUDY IN IRELANDCAP24 STUDY IN SPAIN - SEPIE
THE GLOBALAMERICAN UNIVERSITY SCHILLERUS5
UFA – UNIVERSITÉ FRANCO-ALLEMANDECAP20 UIC BARCELONA (UNIVERSITAT INTERNACIONAL
DE CATALUNYA)SP4
UNIVERSIDAD EUROPEA SP1
UNIVERSITA CATTOLICA DEL SACRO CUORE
UNIVERSITÉ DE LA GRANDE RÉGION
UNIVERSITY COLLEGE DUBLIN (UCD)
UNIVERSITY OF A BERDEENEXP7
UNIVERSITY OF A BENDERN LIKE
UNIVERSITY OF BEST UNIVERSITY OF ESSEX
UNIVERSITY OF EXETER
UNIVERSITY OF PORTSMOUTHUK5
UNIVERSITY OF SOUTH BOHFMIA
IN ČESKÉ BUDĚJOVICE (USB)CAP34
UNIVERSITY OF THE WEST OF ENGLAND (UWE BRISTOL)EXP6
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www.letudiant.fr

### **VISITORS GUIDE | LETUDIANT.FR**





### Your STUDY UK VILLAGE at the fair



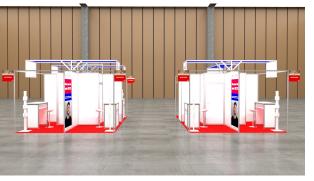
Presence of the British Council France, Study UK & IELTS + your physical 6sqm stands grouped in a dedicated UK village

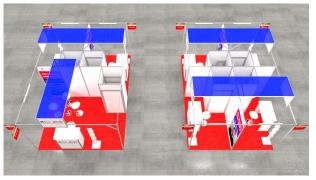














### STUDY UK booths within the village + online presence + 1 conference/day

#### **Equipped 6sqm booth**

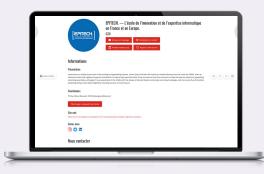


#### **Equipments included:**

- 1 bespoke counter
- 1 high stool
- 1 high table and 3 stools
- 1 paper basket
- 1 locker room closing by key
- Overelevated signage and walls to your colours
- Choice of both carpet and velum colors
- LED lightings

Rate
3,800 €\*/ participant
\*exempt from VAT





#### Your online stand:

- Presentation 3000 caracters
- Illimited videos, documents pdf
- Contact via an included inbox
- Plan your meetings, either physical or online
- Retrieve your visitors' GPRD data

Total rate (booth and online presence)
5,148 €/ participant

#### **Conferences STUDY UK**



#### Conferences planned by StudyUK:

- 1 presentation/ day in the Study abroad fair conference room
- 3 x online conferences in the Business Schools fair platform

#### Want your own conference?

• Insta Live: 3,600 €

· Conference room: 1,665€

· Online:600€





### A large promotion campaign

A mix media that assures a large promotion and targets both the young, their parents and their prescribers.

#### A contextualised communication towards the powerful and qualified letudiant.fr audience

- Communication on letudiant.fr: display campaigns with different formats and a contextualised visibility in sections and on the bases of articles
- E-mailings sent to **800 000 registered** in Myletudiant base, per geographic target
- Integration in l'Etudiant weekly newsletters sent to the young and their parents

#### A social media relay to target the young where they are the most!

- Sponsored segmented campaigns are displayed in social media: Facebook, Instagram, Snapchat, Tiktok
- Programmatic displays, and Google Ads campaigns reinforce communication, still targeted



#### Prescribers, sound visibility relays

- Institutional actors and local prescribers
- Schools (highschool students) are invited to register groups,
- The fair multiple partners offer an additional visibility
- Fairs are referenced in relevant websites

### An essential media coverage

 TV medias, radio, press relay the event, thanks to a dedicated PR campaign for each fair

#### Poster urban and transportation campaigns

• 2 weeks before the fair, they strongly participate in the event outreach





### Multiple options to meet the 15-25 years old expectations

Our solutions to increase your visibility.



### Sponsor the fair e-invitation

Enjoy the exclusive location on the einvitations visitors have to freely download to enter the fair, both online and physical. You therefore enjoy the maximal visibility.



### Sponsor a conference room

If you want to be visible without having to take a mic, sponsoring a conference room is ideal. With a signage to your colours, no doubt your logo will remain in the memory of the audience.



### Communicate on digital screens of the fair

Take the floor with our digital screens located in the heart of the fair (entrance and Exhibitor Club).

They relay the information useful for a successful visit trail (conferences, highlights, news, social media ...) And yours!



#### Distribute flyers / goodies

Be given a little something in the entrance of the fair is always pleasant. If flyers are still popular, goodies make an impression! Distributed by our hostesses, that will speak to all visitors... and give them a reason to smile!



### Display a campaign in the online fair

Is it possible to display one own's visual in the fair dedicated page (mobile & desktop) the month before the fair opening? Not only is it possible, but it also is very useful to draw attention as early as possible. Format Banner with 1/3 shared voices minimum.



### Send a qualified post-fair e-mail

For visitors not to forget about you, think about a post-fair e-mailing and go on marking points with the fair participants.



# Are you interested? Contact the fair manager

Morgane FLAUX <u>mflaux@letudiant.fr</u>

or email us via our website

**BY CLIKING HERE** 

Find us on <a href="letuciant.fr/espace-pro">letuciant.fr/espace-pro</a>

