

Request for Proposal (RFP)

For: UK – India Transnational Education from India’s National Education Policy and UK’s International Education Strategy perspective.

Date: 04 January 2022

1 Overview of the British Council

1.1 The British Council is the UK’s international organisation for cultural relations and educational opportunities. We create friendly knowledge and understanding between the people of the UK and other countries. We do this by making a positive contribution to the UK and the countries we work with – changing lives by creating opportunities, building connections, and engendering trust.

1.2 We work with over 100 countries across the world in the fields of arts and culture, English language, education and civil society. Last year we reached over 80 million people directly and 791 million people overall including online, broadcasts and publications. Founded in 1934, we are a UK charity governed by Royal Charter and a UK public body. Further information can be viewed at www.britishcouncil.org.

2 Introduction and Background to the Project / Programme

2.1 India is on course to soon become the most populous country in the world and has a relatively young population with 45% under 24 years of age. Over the years there has been a sharp improvement in the gross enrolment ratio (GER) at elementary and secondary school level with GERs of 96% and 73% respectively. This is having a knock-on effect on enrolment at higher tertiary level, which has seen an additional 11 million students enrolled between 2013 and 2020. However, GER at higher education level (28%) remains low by international standards and significant regional variations exist, ranging from 17% in Assam state in the North East to 51% in Tamil Nadu state in the South.

2.2 The government of India wants to increase the tertiary GER to 50% by 2035, as laid out in the National Education Policy 2020. It is proposing several complementary initiatives to meet this ambition, including a focus on increased internationalisation - facilitating foreign universities to operate in India and development of transnational education (TNE) partnerships - introduction of credit-based courses, and adoption of online delivery technologies and platforms. The Indian government published its first internationalisation guidelines and put out a draft of regulations to promote partnership opportunities with foreign education institutions through twinning/dual degree and certification agreements.

2.3 The demand for quality higher education (HE), however, is growing much more rapidly than what can be absorbed by the public institutions. In addition to the boom in private provision, there has been a surge in outbound students, seemingly undiminished by the pandemic. UNESCO estimates that over 375,000 Indian HE students were enrolled overseas in 2018/19, with the major destinations being the US, Canada, Australia and the UK.

2.4 The UK's International Education Strategy (IES) 2021 underlines the importance of internationalisation in both recovery and growth of the sector as well as to forge lasting relationships between UK and other countries of the world including India as one of the priority countries. The UK government appointed Sir Steve Smith as its International Education Champion to help advance overseas activity for UK education as set out in the IES. Further, the UK-India Roadmap 2030 signed by the two Prime Ministers lays out a comprehensive policy direction of collaboration between the two countries including in the area of education and research.

Against this backdrop and the interest in both countries to collaborate and pursue internationalisation of education objectives, there is a need to examine potential models of long-term partnership for TNE and associated link to mobility.

3 Proposal Conditions and Contractual Requirements

The purpose and scope of this RFP and supporting documents is to explain in further detail the requirements of the British Council and the process for submitting a proposal in response to this RFP ("**Proposal**").

This section of the RFP sets out the British Council's contracting requirements, general policy requirements, and the general conditions relating to this procurement process ("**Procurement Process**").

3.1 Contracting requirements

3.1.1 Contracting authority: the British Council which includes any other companies and organisations that control or are controlled by the British Council from time to time (see: <http://www.britishcouncil.org/organisation/structure/status>).

3.1.2 Delivery location for goods and/or services: The British Council offices in British Council Division, British High Commission; 17, Kasturba Gandhi Marg; New Delhi – 110001; India

3.1.3 Duration: The Contract awarded will be valid till 31 March 2022, with an option for an extension for up to an additional of 15 days for any changes to be incorporated and communication related activities

3.1.4 Contractual terms: The British Council's contracting and commercial approach in respect of the required goods and/or services is set out at Annex ("**Contract**"). By submitting a Proposal, you are agreeing to be bound by the terms of this RFP and the Contract without further negotiation or amendment. Once the Contract is awarded, there will be no changes allowed to the Contract (except in accordance with

the provisions of the Contract). Any clarification questions in relation to any aspect of this Procurement Process and the associated documentation should be submitted in accordance with the process set out in paragraph 12 (*Clarification Requests*). Only changes which relate to the correction of ambiguity or manifest error in relation to the terms of the Contract will be considered and, if necessary, the British Council may, when issuing its response to clarification questions, reissue Annex [1] to reflect such changes. Any proposed amendments received from a potential supplier as part of its Proposal shall entitle the British Council to reject that Proposal and to disqualify that potential supplier from this Procurement Process.

3.2 General Policy Requirements

3.2.1 By submitting a Proposal, you confirm that you will, and that you will ensure that any consortium members and/or subcontractors will, comply with all applicable laws, codes of practice, statutory guidance and applicable British Council policies relevant to the goods and/or services being supplied. All relevant British Council policies that suppliers are expected to comply with can be found on the British Council website (<https://www.britishcouncil.org/organisation/transparency/policies>).

3.3 General Proposal conditions (“Proposal Conditions”)

3.3.1 Application of these Proposal Conditions – In participating in this Procurement Process and/or by submitting a Proposal it will be implied that you accept and will be bound by all the provisions of this RFP and its Annexes. Accordingly, Proposals should be made on the basis of and strictly in accordance with the requirements of this RFP.

3.3.2 Third party verifications – Your Proposal is submitted on the basis that you consent to the British Council carrying out all necessary actions to verify the information that you have provided, and the analysis of your Proposal being undertaken by one or more third parties commissioned by the British Council for such purposes.

3.3.3 Information provided to potential suppliers – Information that is supplied as part of this Procurement Process is supplied in good faith. The information contained in the RFP and the supporting documents and in any related written or oral communication is believed to be correct at the time of issue. No liability (save for fraudulent misrepresentation) is accepted for its accuracy, adequacy or completeness and no warranty is given as such.

3.3.4 Potential suppliers to make their own enquires – You are responsible for analysing and reviewing all information provided to you as part of this Procurement Process and for forming your own opinions and seeking advice as you consider appropriate. The clarification process set out in paragraph 12 should be used for any queries in relation to this Procurement Process.

3.3.5 Amendments to the RFP – At any time prior to the Response Deadline, the British Council may amend the RFP and if appropriate, the Response Deadline shall, at the discretion of the British Council, be extended.

3.3.6 Compliance of Proposal – Any goods and/or services offered should be on the basis of and strictly in accordance with the RFP (including, without limitation, any specification of the British Council's requirements, these Proposal Conditions and the Contract) and all other documents and any clarifications or updates issued by the British Council as part of this Procurement Process.

3.3.7 Compliance with the terms of the Contract – The successful supplier must comply with the Contract as set out in Annex 1 without any amendment (save as described in paragraph 3.1.4).

3.3.8 Format of Proposal – Proposals must comprise the relevant documents as detailed by the British Council in Annex 2 (Supplier Proposal) completed in accordance with relevant all instructions. Any documents requested by the British Council must be completed in full. It is important that you read the RFP carefully before completing and submitting your Proposal.

3.3.9 Modifications to Proposals once submitted – You may modify your Proposal prior to the Response Deadline by giving written notice to the British Council. Any modification should be clear and submitted as a completely new Proposal in accordance with Annex 2 (Supplier Proposal) and these Proposal Conditions.

3.3.10 Rejection of tender responses or other documents – A tender response or any other document requested by the British Council may be rejected which:

- contains gaps, omissions, misrepresentations, errors, uncompleted sections, or changes to the format of the tender documentation provided;
- contains hand written amendments which have not been initialled by the authorised signatory;
- does not reflect and confirm full and unconditional compliance with all of the documents issued by the British Council forming part of the ITT;
- contains any caveats or any other statements or assumptions qualifying the tender response that are not capable of evaluation in accordance with the evaluation model or requiring changes to any documents issued by the British Council in any way;
- is not submitted in a manner consistent with the provisions set out in this ITT;
- is received after the Response Deadline.

3.3.11 Disqualification – If you breach these Proposal Conditions, if there are any errors, omissions or material adverse changes relating to any information supplied by you at any stage in this Procurement Process, if any other circumstances set out in this RFP, and/or in any

supporting documents, entitling the British Council to reject a Proposal apply and/or if you or your appointed advisers attempt:

- to inappropriately influence this Procurement Process or fix or set the price for goods or services;
- to enter into an arrangement with any other party that such party shall refrain from submitting a Proposal;
- to enter into any arrangement with any other party (other than another party that forms part of your consortium bid or is your proposed sub-contractor) as to the prices submitted;
- to collude in any other way;
- to engage in direct or indirect bribery or canvassing by you or your appointed advisers in relation to this Procurement Process; or
- to obtain information from any of the employees, agents or advisors of the British Council concerning this Procurement Process (other than as set out in these Proposal Conditions) or from another potential supplier or another Proposal,

the British Council shall be entitled to reject your Proposal in full and to disqualify you from this Procurement Process. Subject to paragraph 3.3.1 below, by participating in this Procurement Process you accept that the British Council shall have no liability to a disqualified potential supplier in these circumstances.

3.3.12 Proposal costs – You are responsible for obtaining all information necessary for preparation of your Proposal and for all costs and expenses incurred in preparation of the Proposal. Subject paragraph 3.3.15 you accept by your participation in this Procurement Process, including without limitation the submission of a Proposal, that you will not be entitled to claim from the British Council any costs, expenses, or liabilities that you may incur in submitting a Proposal irrespective of whether your Proposal is successful.

3.3.13 Rights to cancel or vary this Procurement Process – Nothing in this Procurement Process will bind the British Council to enter any contractual or other arrangement with you or any other potential supplier. It is intended that the remainder of this Procurement Process will take place in accordance with the provisions of this RFP, but the British Council reserves the right to terminate, amend or vary (to include, without limitation, in relation to any timescales or deadlines) this Procurement Process by notice in writing. Subject to paragraph 3.3.15, the British will have no liability for any losses, costs, or expenses you incur as a result of such actions.

3.3.14 Consortium Members and sub-contractors – It is your responsibility to ensure that any staff, consortium members, sub-contractors and advisers abide by these Proposal Conditions and the requirements of this RFP.

3.3.15 Liability – Nothing in these Proposal Conditions is intended to exclude or limit the liability of the British Council in relation to fraud or in other circumstances where the British Council's liability may not be limited under any applicable law.

4 Confidentiality and Information Governance

4.1 All information supplied to you by the British Council, including this RFP and all other documents relating to this Procurement Process, either in writing or orally, must be treated in confidence and not disclosed to any third party (save to your professional advisers, consortium members and/or sub-contractors strictly for the purposes only of helping you to participate in this Procurement Process and/or prepare your Proposal) unless the information is already in the public domain or is required to be disclosed under any applicable laws.

4.2 You shall not disclose, copy or reproduce any of the information supplied to you as part of this Procurement Process other than for the purposes of preparing and submitting a Proposal. There must be no publicity by you regarding the Procurement Process or the future award of any contract unless the British Council has given express written consent to the relevant communication.

4.3 The British Council reserves the right to disclose all documents relating to this Procurement Process, including without limitation your Proposal, to any employee, third party agent, adviser or other third party involved in the Procurement Process in support of, and/or in collaboration with, the British Council. The British Council further reserves the right to publish the Contract once awarded and/or disclose information in connection with supplier performance under the Contract in accordance with any public sector transparency policies (as referred to below). By participating in this Procurement Process, you agree to such disclosure and/or publication by the British Council in accordance with such rights reserved by it under this paragraph.

4.4 The Freedom of Information Act 2000 ("FOIA"), EU General Data Protection Regulation (GDPR) 2015, the Environmental Information Regulations 2004 ("EIR"), and public sector transparency policies apply to the British Council (together the "**Disclosure Obligations**").

4.5 You should be aware of the British Council's obligations and responsibilities under the Disclosure Obligations to disclose information held by the British Council. Information provided by you in connection with this Procurement Process, or with any contract that may be awarded as a result of this exercise, may therefore have to be disclosed by the British Council under the Disclosure Obligations, unless the British Council decides that one of the statutory exemptions under the FOIA or the EIR applies.

5 Proposal Validity

5.1 Your Proposal must remain open for acceptance by the British Council for a period of 30 days from the Response Deadline. A Proposal not valid for this period may be rejected by the British Council.

6 Payment and Invoicing

6.1 The British Council will pay correctly addressed and undisputed invoices within 30 days in accordance with the requirements of the Contract. Suppliers to the British Council must ensure comparable payment provisions apply to the payment of their sub-contractors and the sub-contractors of their sub-contractors. General requirements for an invoice for the British Council include:

- A description of the good/services supplied is included.
- The British Council Purchase Order number is included.
- It is sent electronically via email in PDF format to the British Council representative or by post to **British Council Division, British High Commission; 17, Kasturba Gandhi Marg; New Delhi – 110001; India**

7 Specification :

The **key objective** of the research is to better understand the evolving India's TNE landscape and explore the potential for international education partnerships between India and UK aligned to NEP and International Education Strategy (IES) priorities. The research will include four core components:

- **TNE activity.** Map existing TNE activity in India (from UK and other partner countries) including a profile of TNE models, local partners, subjects offered, study level and tuition fees – and how all these are evolving. The city and state location of current TNE activity in India should also be clearly presented. TNE for the purposes of this study will include higher education programmes (including distance and online programmes), professional courses (such as ACCA) and technical and vocational education and training (TVET) programmes.
- **TNE policies.** Review and interpret existing and planned TNE policies, including those previously developed by AICTE, those currently being developed by UGC and feedback by the UK sector, use of intergovernmental agreements (if relevant) and changes expected from implementation of India's NEP 2020. This section should elaborate which policies will need legislation/cabinet approval/notification to make them operational, and how national and state level policies and institutions intersect for the purpose of approval and oversight of TNE.
- **Views on opportunities and barriers.** Seek views from stakeholder groups such as policy makers (national and state-level), employers, India HE sector and UK HE sector on opportunities and barriers facing TNE in India, including awareness and acceptance of TNE qualifications. This should cover both generic issues facing all prospective international partners and issues specific to the UK. This section should also explore the potential for TNE to offer Indian students an international study experience, including degree mobility, short term mobility (such as exchange and credit transfer arrangements) and virtual mobility. The potential benefits and downsides associated with TNE for India (educational and economic) and Indian students should be outlined.
- **Lessons from within India and other countries.** The research will provide a few current examples of successful TNE programmes delivered by UK providers within India and in countries other than India, where success may be determined by factors such as access, choice, certain disciplines and quality improvements to the local HE system or other factors as deemed relevant to the India context. This section should also seek to identify whether, and how, TNE barriers were overcome, and factors associated with successful partnerships and programmes.

Suggested approach: scope, methodology - The British Council is looking for proposals from prospective suppliers for a tailor-made approach and methodology that best addresses the research objectives and key questions set out above. It is expected that suppliers' proposals will draw on cutting edge research techniques, including application of relevant conceptual frameworks, analysis of data and presentation of findings.

- This research is expected to be based on a mix of quantitative and qualitative assessment, requiring a combination of primary and secondary research techniques. For example, this may include desk- based research, data gathering and analysis, targeted interviews, focus groups with students, short online survey, etc. The supplier is free to suggest the appropriate profile and quantum of institutions / personnel / students to engage with – however we would expect that the research findings are drawn from a mix of regions and institution types across India.
- The British Council expects to be a supportive part of this study in terms of contributing expert insight and views and supporting with logistical aspects such as arranging interviews with key stakeholders. The supplier will lead on conducting any interviews, focus groups, data collection, analysis and writing up.
- The British Council will provide the supplier with relevant data we hold on UK TNE activity in India and copies of relevant research reports we previously commissioned on ‘Assessing the impacts of TNE on host countries’ and ‘Transnational routes to on-shore UK higher education’, etc.

The research should assist with answering the following key questions:

1. How is the TNE landscape in India evolving and what models of engagement and types of programmes are best suited to supporting growth in partnerships between India and the UK.
2. How can international education partnerships gained through TNE contribute towards India’s national interests and ambitions? E.g., to what extent can TNE support fulfilment of the India’s NEP 2020 ambition? .Similarly, how do TNE partnership contribute to UK IES ambitions?
3. How TNE partnership can support skills development in certain subjects/disciplines and at state level?
4. What are the key barriers restricting development of TNE in India and how can these be overcome, both from the UK and India side?
5. To what extent can TNE in India support student mobility including to the UK and what are the factors that influence this?
6. Are there any lessons from the experience of other countries that can inform TNE policy development and practice in India?

7.1 Output & Deliverables:

- The outputs of this research will be important as India opens its doors to the TNE operations of foreign universities. It will also help overseas providers to better understand their role in responding to domestic capacity shortages in India.
- Data and findings of this research will be used in British Council reports targeted at government and tertiary education sector audiences. This research will be useful for governments agencies with responsibility for international education, as well as universities, colleges and professional / TVET providers.
- Presentation of the draft report to the British Council management team in Power Point format. Final report to include executive summary in PDF format and final ppt. For any surveys work conducted , a cleaned database of valis responses in Excel format.
- Proposals based on tailor made approach and methodology that addresses the research objectives and key questions. The research to be a mix of quantitative and qualitative assessment, requiring a combination of primary and secondary research techniques.

8 Mandatory Requirements / Constraints

8.1 As part of your Proposal, you must confirm that you meet the mandatory requirements / constraints, if any, as set out in the British Council's specification forming part of this RFP. Failure to comply with any mandatory requirements or constraints shall entitle the British Council to reject a Proposal.

9 Key background documents

9.1 Further relevant background documents / information may be provided to potential suppliers as an Annex to this RFP and/or by way of the issue of additional documents / links to additional information / documents. Please view list of Annexes at the end of this document.

10 Timescales

10.1 Subject to any changes notified to potential suppliers by the British Council in accordance with the Proposal Conditions, the intended timescales applicable to this Procurement Process are:

Activity	Date / time
RFP Issued to bidding suppliers	04 January 2022
Deadline for clarification questions (Clarification Deadline)	11 January 2022
British Council to respond to clarification questions	13 January 2022
Deadline for submission of Proposals by potential suppliers (Response Deadline)	27 January 2022 by 23:59 hours (UK time)
Final Decision	08 February 2022
Contracts start date	14 February 2022
Initial research findings	14 March 2022
Delivery of final data and reports	25 March 2022

11 Instructions for Responding

11.1 The documents that must be submitted to form your Proposal are listed at Part [2] (Submission Checklist) of Annex [2] (Supplier Proposal) to this RFP. All documents required as part of your Proposal should be submitted at Sakshi.Sharma@britishcouncil.org and cc to India.procurement@britishcouncil.org by the Response Deadline, as set out in the Timescales section of this RFP.

11.2 The following requirements should be complied with when submitting your Proposal in response to this RFP:

- Please ensure that you send your submission in good time to prevent issues with technology – late Proposals may be rejected by the British Council.

- Do not submit any additional supporting documentation with your Proposal except where specifically requested to do so. PDF, JPG, PPT, Word and Excel formats can be used for any additional supporting documentation (other formats should not be used without the prior written approval of the British Council).
- All attachments/supporting documentation should be provided separately to your main Proposal document, clearly labelled and cross-referenced to the Proposal as relevant.
- If you submit a generic policy / document, you must indicate the page and paragraph reference that is relevant to a particular part of your Proposal.
- Unless otherwise stated as part of this RFP or its Annexes, all Proposals should be in the format of the relevant British Council requirement with your response to that requirement inserted underneath.
- Where supporting evidence is requested as 'or equivalent' you must demonstrate such equivalence as part of your Proposal.
- Any deliberate alteration of a British Council requirement as part of your Proposal will invalidate your Proposal to that requirement and for evaluation purposes you shall be deemed not to have responded to that requirement.
- Responses should be concise, unambiguous, and should directly address the requirement stated.
- Your Proposal to the RFP requirements and pricing will be incorporated into the Contract, as appropriate.

12 Clarification Requests

12.1 All clarification requests should be submitted at Sakshi.Sharma@britishcouncil.org and cc to India.procurement@britishcouncil.org as per the Clarification Deadline, as set out in the Timescales section of this RFP. The British Council is under no obligation to respond to clarification requests and will respond if the question is appropriate and received before the Clarification Deadline.

12.2 Any clarification requests should clearly reference the appropriate paragraph in the RFP documentation and, to the extent possible, should be aggregated rather than sent individually.

12.3 The British Council reserves the right to issue any clarification request made by you, and the response, to all potential suppliers unless you expressly require it to be kept confidential at the time the request is made. If the British Council considers the contents of the request not to be confidential, it will inform you and you will have the opportunity to withdraw the clarification query prior to the British Council responding to all potential suppliers.

12.4 The British Council may at any time request further information from potential suppliers to verify or clarify any aspects of their Proposal or other information they may have provided. Should you not provide supplementary information or clarifications to the British Council by any deadline notified to you, your Proposal may be rejected in full and you may be disqualified from this Procurement Process.

13 Evaluation Criteria

13.1 You will have your Proposal evaluated as set out below:

Stage 1: Proposals will be checked to ensure that they have been completed correctly and all necessary information has been provided. Responses correctly completed with all relevant information being provided and all mandatory requirements as outlined in Section 8 met will proceed to Stage 2. Any Proposal not correctly completed in accordance with the requirements of this RFP and/or containing omissions may be rejected at this point. Where a Proposal is rejected at this point it will automatically be disqualified and will not be further evaluated.



Stage 2: If a bidder succeeds in passing Stages 1 of the evaluation, then it will have its Proposal evaluated in accordance with the evaluation methodology set out below.

13.2 Responses from potential suppliers will be assessed to determine the most economically advantages proposal using the following criteria and weightings and will be assessed entirely on your response submitted:

Criteria	Weighting
Technical - Annex 2 Submission <ul style="list-style-type: none"> • Quality of proposed methodology and approach to deliver the research objectives, limitations and how you may address it. (30%) • Social Value (10%) 	40%
Track record of delivering similar projects	15%
Proposed personnel and their CV	15%
Commercials (Quote submission Annex 3)	30%

13.3 Scoring Model – Proposals will be subject to an initial review at the start of Stage 2 of the evaluation process. Any Proposals not meeting mandatory requirements or constraints (if any) will be rejected in full at this point and will not be assessed or scored further. Proposals not so rejected will be scored by an evaluation panel appointed by the British Council for all criteria other than Commercial using the following scoring model:

Points	Interpretation
10	Excellent – Overall the response demonstrates that the bidder meets all areas of the requirement and provides all of the areas evidence requested in the level of detail requested. This, therefore, is a detailed excellent response that meets all aspects of the requirement leaving no ambiguity as to whether the bidder can meet the requirement.

7	Good – Overall the response demonstrates that the bidder meets all areas of the requirement and provides all of the areas of evidence requested but contains some trivial omissions in relation to the level of detail requested in terms of either the response or the evidence. This, therefore, is a good response that meets all aspects of the requirement with only a trivial level ambiguity due the bidder’s failure to provide all information at the level of detail requested.
5	Adequate – Overall the response demonstrates that the bidder meets all areas of the requirement, but not all the areas of evidence requested have been provided. This, therefore, is an adequate response, but with some limited ambiguity as to whether the bidder can meet the requirement due to the bidder’s failure to provide all the evidence requested.
3	Poor – The response does not demonstrate that the bidder meets the requirement in one or more areas. This, therefore, is a poor response with significant ambiguity as to whether the bidder can meet the requirement due to the failure by the bidder to show that it meets one or more areas of the requirement.
0	Unacceptable – The response is non-compliant with the requirements of the RFP and/or no response has been provided.

13.4 Commercial Evaluation – Your “Overall Price” (as calculated in accordance with requirements of Annex [4] (Pricing Approach) for the goods and/or services will be evaluated by the evaluation panel for the purposes of the commercial evaluation, further information on this approach may be available in Annex 3. In the event that any prices are expressed as being subject to any pricing assumptions, qualifications or indexation not provided for by the British Council as part of the pricing approach, the British Council may reject the full Proposal at this point. The British Council may also reject any Proposal where the Overall Price for the goods and/or services is considered by the British Council to be abnormally low following the relevant processes set out under the procurement rules. A maximum offer score of 10 will be awarded to the Proposal offering the lowest “Overall Price”. Other Proposals will be awarded a mark by application of the following formula: (Lowest Overall Price/Overall Price being evaluated) x 10 (rounded to two decimal places) = commercial score.

13.5 Moderation and application of weightings – The evaluation panel appointed for this Procurement Process will meet to agree and moderate scores for each award criteria. Final scores in terms of a percentage of the overall Proposal score will be obtained by applying the relevant weighting factors set out as part of the award criteria table above. The percentage scores for each award criteria will be amalgamated to give a percentage score out of 100.

13.6 The Winning Proposal(s) - When applying the above evaluation methodology, which is also supported by any required verification evidence (to include, without limitation, any updated information) obtained by the Authority relating to any self-certification or other requirements referred to at any time in this Procurement Process.

List of Annexes forming part of this RFP (issued as separate documents):

Annex 1 – Terms and Conditions of the contract in pdf

Annex 2 –Tender & Quote submission (Supplier Response)

Annex 3- Pricing Approach