

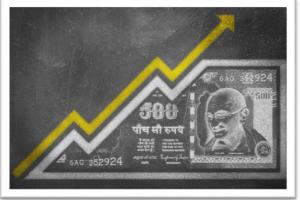
INTERNATIONAL EDUCATION SERVICES

India market overview

Exploring potential for recruitment, partnership and research

Has India's time arrived?



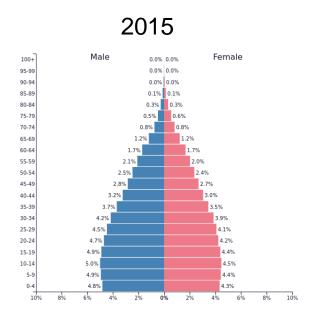


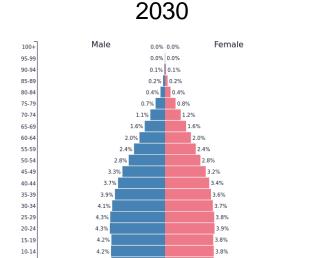


- Big market, big potential
- Favourable demographics
- Growing demand for HE
- Economic growth
- A growing middle class (shades of China)
- But watch the Rupee

- TNE policies
- Research opportunities
- Partnership history

A youthful population, for now!





5-9

0-4

4.2%

4.1%

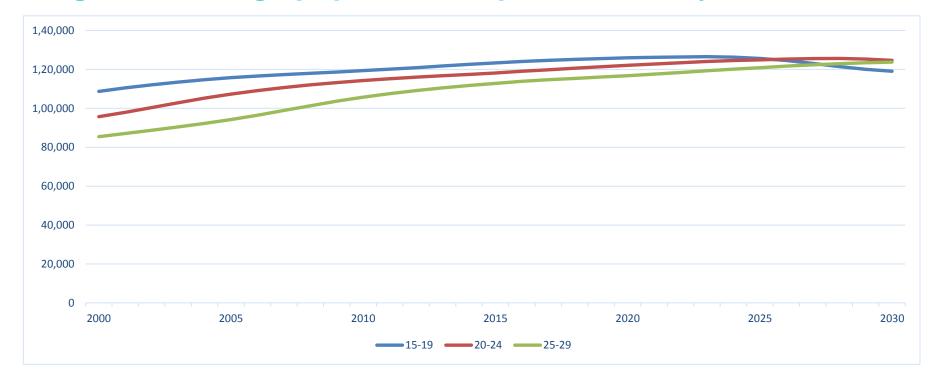
Source: PopulationPyramid.net

https://education-services.britishcouncil.org

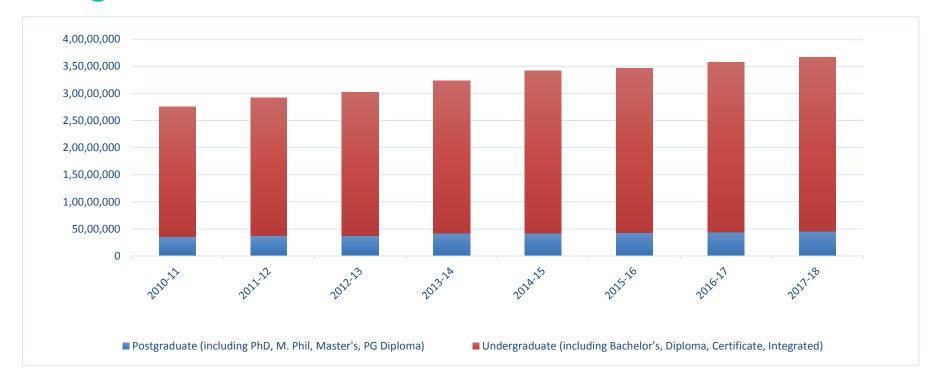
3.8%

3.8%

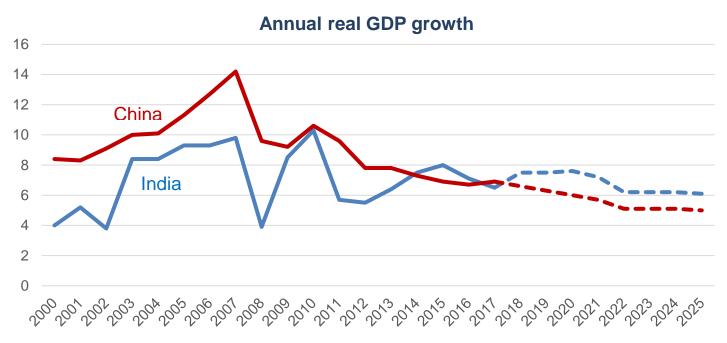
Large student age population to peak within 5 years



Postgraduate sector +34% since 2011



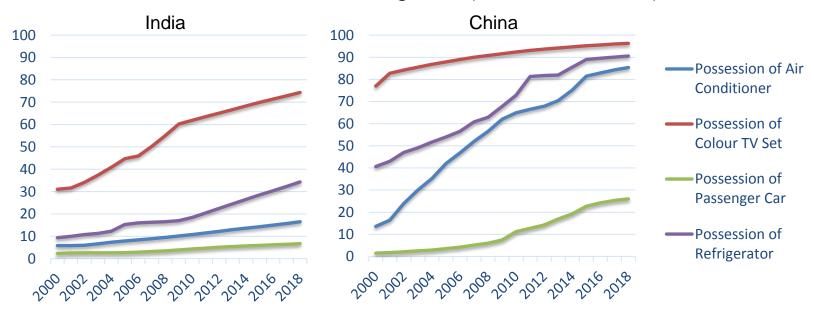
India growth to outpace China?



Source: Euromonitor

Back to the Future: Is India the new China?

Possession of consumer durable goods (% of households)



Source: Euromonitor

Exchange rate: Indian Rupee v GB£

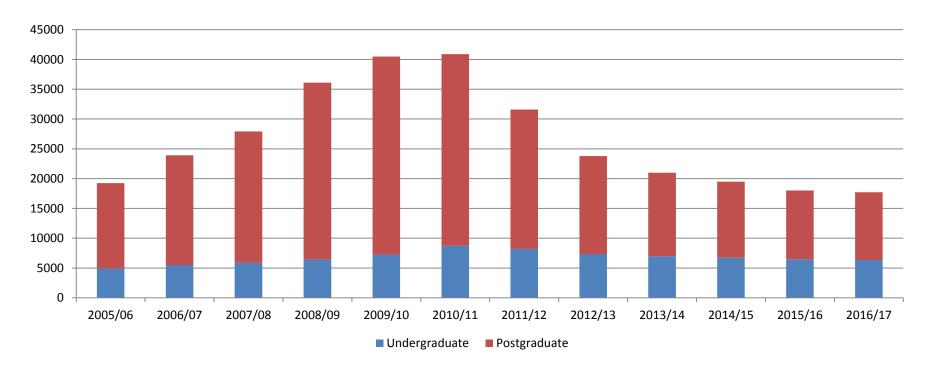


- The Rupee has weakened towards pre Brexit level.
- A weaker Rupee makes study abroad more expensive.

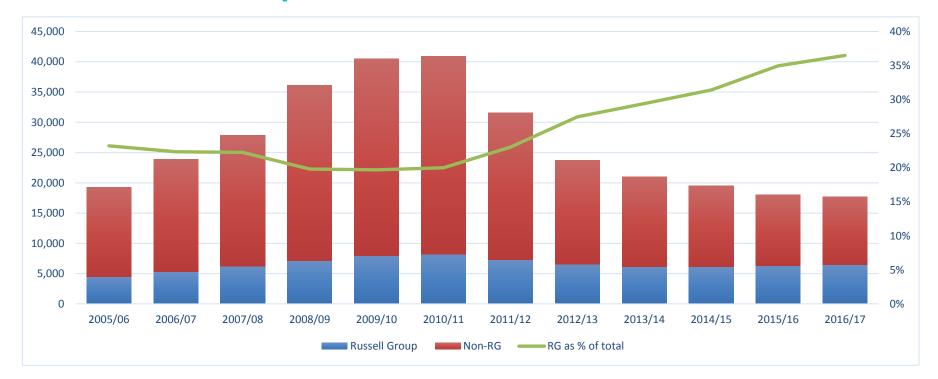
Source: XE currency charts

Recruitment

India postgraduate study in UK has taken the hit

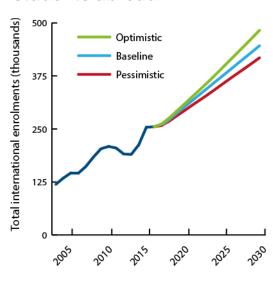


Non Russell Group has also taken the hit



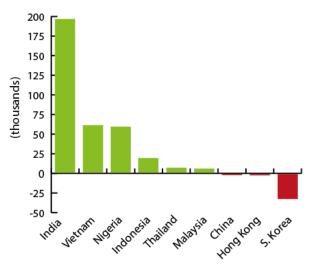
India: a vast growth potential

Forecast for India's total HE students abroad



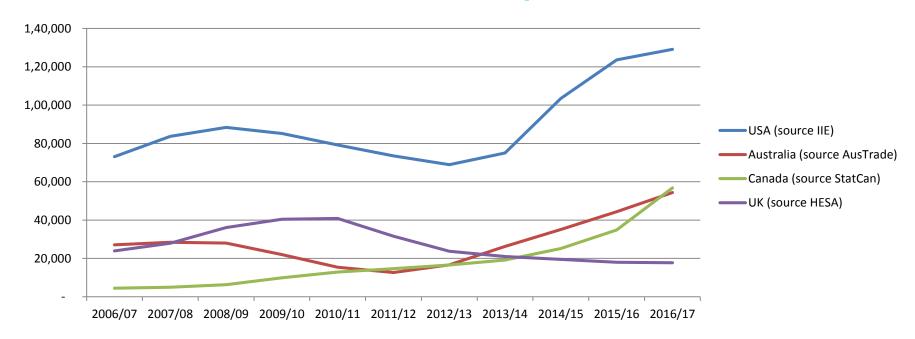
Source: British Council

2030 outbound mobility according to baseline forecasts



Source: British Council

UK has fallen behind the main competitors

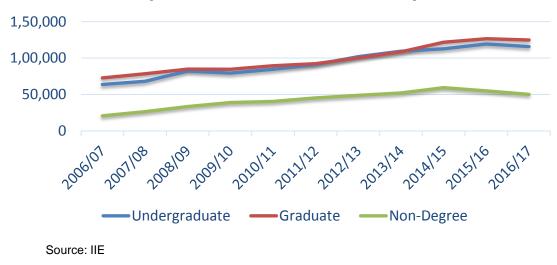


Note: non-UK sources use different methodology for measuring Int. students, which may overstate their enrolment relative to UK. However, trends are informative.

Recruitment: Trump effect?



US new international enrolments (all countries inc. India)



Partnership and TNE

Partnership and TNE

Two main statutory regulatory bodies for HE partnerships

All India Council for Technical Education

Responsible for approval of Engineering, Technology or Business **University Grants Commission**

Responsible for approval of all other programmes

Partnership and TNE: Regulatory reform

Press Information Bureau Government of India Ministry of Human Resource Development

20-March-2018 21:07 IST

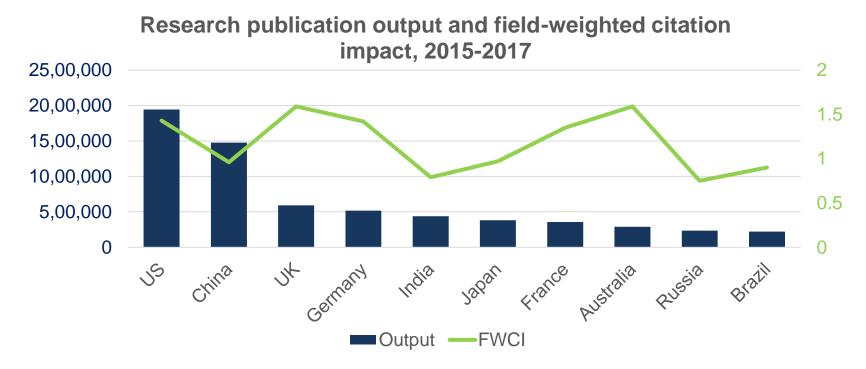
In a historic decision, 60 Higher Educational Institutions granted autonomy by UGC: Shri Prakash Javadekar

In a historic decision today, the University Grants Commission has granted autonomy to sixty Higher Educational Institutions which have maintained high academic standards. This was announced by the Minister of Human Resource Development, Shri Prakash Javadekar at a media briefing in New Delhi today. Shri Javadekar said that the Government is striving to introduce a liberalized regime in the education sector and emphasis is on linking autonomy with quality.

Giving further details, Shri Prakash Javadekar said that the sixty Higher Educational Institutions which have been granted autonomy includes 52 Universities i.e. 5 central universities, 21 state universities, 24 deemed universities, and 2 private universities. Shri Javadekar explained that these universities will remain within the ambit of UGC but will have the freedom to start new courses, off campus centers, skill development courses, research parks and any other new academic programs. They will also have the freedom to hire foreign faculty, enroll foreign students, give incentive based emoluments to the faculty, enter into academic collaborations and run open distance learning programmes.

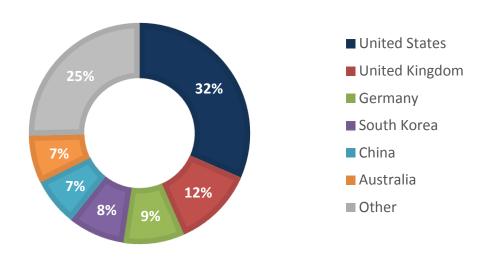
Research

Research

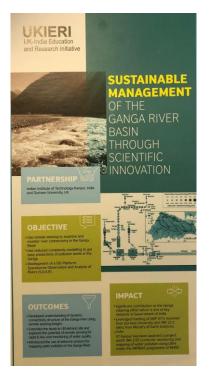


Research: India's top research partners

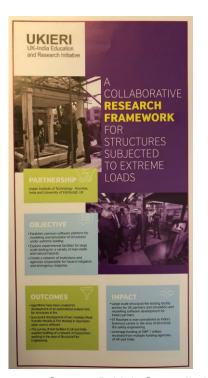
India's research publications by foreign collaborator



Research: UKIERI







https://education-services.britishcouncil.org

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Final thoughts

- Window of opportunity for recruitment
- > Student mobility will be built on exchange
- Joint programmes worth a second look
- Tremendous opportunities for research collaboration, but need to work cooperatively to meet scale of ambitions.