

MARKETING

# Advertising Opportunities UK in My Eyes Programme

www.ukinmyeyes.vn

- The programme "<u>UK in my eyes</u>" has been implemented by the British Council Vietnam since 2010. It is a popular communication channel to connect alumni and those who are studying in the UK with Vietnamese prospective students. The programme includes a website at <a href="http://ukinmyeyes.vn">http://ukinmyeyes.vn</a> which attracts an average of **3,500 visits per month**; a Facebook fan page at <a href="http://www.facebook.com/NuocAnhTrongMatToi">http://www.facebook.com/NuocAnhTrongMatToi</a> which has more than **68,000 fans** by April 2015.
- "<u>UK in My Eyes" website</u> is an online platform featuring over 200 stories of UK alumni who participated in the programme since 2010. This hub helps Vietnamese prospective students easily find experience sharing by alumni from UK institutions that they are interested in. The "<u>UK in My Eyes" Facebook page</u> is a social media platform to connect prospective students with alumni through frequent updates, activities and campaigns during the year.
- Under the UK Alumni Strategy of the British Council, the programme "UK in my eyes" has served effectively to strengthen key Education UK brand messages through student testimonials who act as ambassadors to promote UK culture and education. The programme, at the same time, will be a good opportunity for UK institutions to promote their UK alumni strategy and institutional profiles.
- In 2014, **10** UK institutions placed a 12-months promotion package in the "UK in my eyes" programme. These institutions have benefited from the participation of their students and alumni in the programme, who acted as ambassadors to promote their institutions through their inspiring stories.

#### 1. Benefits

We recommend this programme to UK institutions who aim to have a long-term profile development marketing strategy in Vietnam. These institutions can take advantage of this programme to use their alumni as institutional ambassadors to develop institutional profile in Vietnam.

Detailed benefits for UK advertising institutions include:

- Placing <u>a web-banner</u> that links directly to the institutional websites over 12 months on the homepage of
  the Programme site at <a href="http://ukinmyeyes.vn">http://ukinmyeyes.vn</a>. Flexibility is given for UK advertising institutions to change the
  web banners design and URLs of the links throughout the year, allowing institutions to utilise this
  advertising channel for different marketing purposes in Vietnam.
- Support from the British Council to set up an <u>institutional landing page</u> on the Programme site <a href="http://ukinmyeyes.vn">http://ukinmyeyes.vn</a> in Vietnamese, featuring stories of alumni and promoting alumni events, scholarships and institutional information that are relevant to Vietnamese prospective students. FREE design, translation, edit and management fee of this landing page from the British Council. However, the British Council reserves the right to edit the content to ensure appropriate tone of voice.
- Support from the British Council to promote institutional news and events and alumni stories that are
  relevant with Vietnamese prospective students on Facebook fan page
  <a href="http://www.facebook.com/NuocAnhTrongMatToi">http://www.facebook.com/NuocAnhTrongMatToi</a> throughout the year.
- Participation in one of a series of Facebook chats which will be organised throughout the year. Facebook chats are a new initiative of the programme in year 2015 and scheduled once per month. Each chat is live online for two hours, during which Facebook members post their questions and get direct answers from UK alumni and institutional representatives. Questions are about different aspects of studying and living in the UK or about courses, scholarships offered by participating UK institutions. This is a very good online event

for UK institutions to promote their profiles directly with prospective students in Vietnam, by answering their questions with support from UK alumni as institutional ambassadors.

# 2. Advertising cost

Advertising activities	Duration	Cost
<ul> <li>12-months profile development package:</li> <li>One advertising web banner on homepage of the Programme website</li> <li>One landing page in Vietnamese on the Programme website, featuring institutional profiles / alumni stories and other institutional news</li> <li>Participating in 01 Facebook online chat about studying in the UK in the Programme Facebook page</li> <li>Additional benefits:</li> <li>Flexibility to change the design and URL of the web banner at any time</li> <li>FREE design, translation, edit and management of the landing page by the British Council</li> <li>British Council supports to promote UK alumni, scholarship and institutional information on Facebook page of the programme during the advertising time</li> </ul>	12 months	GBP 2,000 (exclusive of 20% UK VAT)
<ul> <li>Facebook chat package:</li> <li>Participating in 01 online chat about studying in the UK on the Programme Facebook page</li> <li>Assign 1- 2 alumni or students to join the online chat to answer questions from Facebook members. Representative of the institution can also join the online chat if he/she can arrange time.</li> <li>Institutional profile is promoted on the Programme Facebook page prior the online chat event</li> </ul>	A 2-hour online event	GBP 200 (exlusive of VN VAT)

# 3. Inputs from participating UK institutions

## 3.1 Web banner on "UK in My Eyes" Homepage

Participating UK institutions can alter their web banner from time to time over the duration of the package

Tarticipating OTT mate	tations can also their web barrier from time to time over the daration of the package
Flash ads	
File type	.SWF (Flash)
File size	150 KB or smaller
Image size	Inline rectangle: 300 x 250
Animation length and speed	<ul> <li>Animation length must be 30 seconds or shorter</li> <li>Animations can be looped, but the animations must stop after 30 seconds</li> <li>Flash ads must be 20 fps or slower</li> </ul>

Animated image ads	
File type	.GIF
File size	150 KB or smaller
Image size	300 x 250
Animation length and speed	<ul> <li>Animation length must be 30 seconds or shorter</li> <li>Animations can be looped, but the animations must stop after 30 seconds</li> <li>Animated GIF ads must be 5 fps or slower</li> <li>Animated GIFs cannot be used in mobile or tablet ads</li> </ul>

#### Non-animated image ads

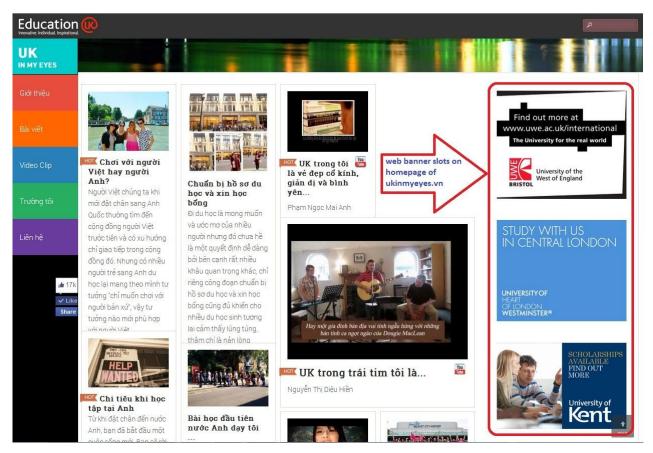
File type	.JPEG / .JPG / .PNG / .GIF
File size	150 KB or smaller
Image size	300 x 250

# 3.2 Contents for the Institutional Landing page

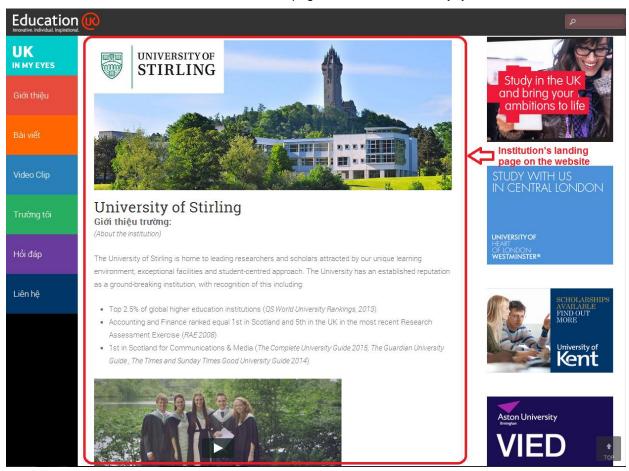
Participating UK institutions are encouraged to enrich their landing page with new testimonials during the 12-month advertising period.

1 Name of institution	
1. Name of institution	For the property of the depth of a provision
2. Contact person	For the purpose of students' enquiries
3. Tel	
4. Email	
5. Institution website	
6. Type of institution	(e.g. University / FE College / Independent College / Boarding School )
7. Location	
8. Institutional profile	350 - 400 words max to cover academic strengths or any award/ scholarship available for international students, etc.
9. Institutional logo	
10. Institutional image	A high resolution picture of any size
11. What your students say	<b>Format</b> : Testimonials may be written in the format of <u>article</u> or <u>Q&amp;A</u> covering the questions below or other relevant subjects.
	Language: Vietnamese is preferred given the website is run in Vietnamese.
	In case the testimonial is submitted in English, translation will be provided by the British Council. However, to ensure the author's tone of voice and writing style reserved, original writing in Vietnamese is strongly encouraged.
	COMPULSORY QUESTIONS:
	Name of student/alumni: Course:
	Academic year:
	1/ Why did you choose your course and institution?
	2/ Your impression about your course and institution? (quality of the course, teaching method, learning environment, student services, etc.)
	3/ How easy was it to settle into life at your institution?
	4/ Tell us about the location/city of your institution. What makes you like most about this location/city?
	5/ Your advice for students who are going to apply to study at your institution?
	OPTIONAL QUESTIONS:
	1/ What was your number one reason to choose the UK as study destination?
	2/ What's the most priceless thing you've learned during your time in the UK?
	3/ What advice would you give to someone considering coming to the UK to study?
	4/ What's next after you've completed your UK education?

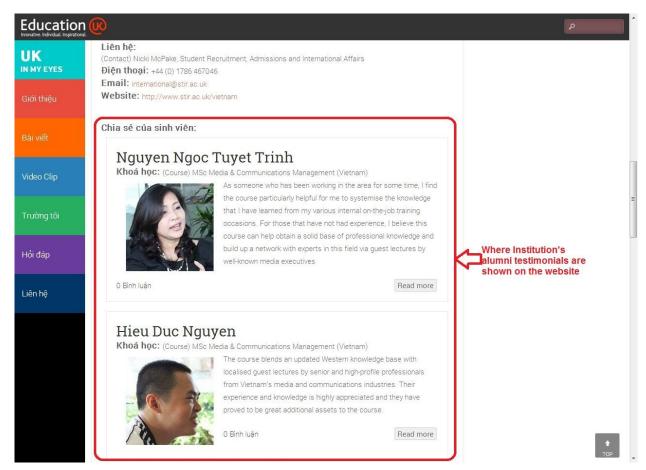
### Illustration of advertising benefits for UK institutions on the Programme website



Web banner slots on homepage of the website ukinmyeyes.vn

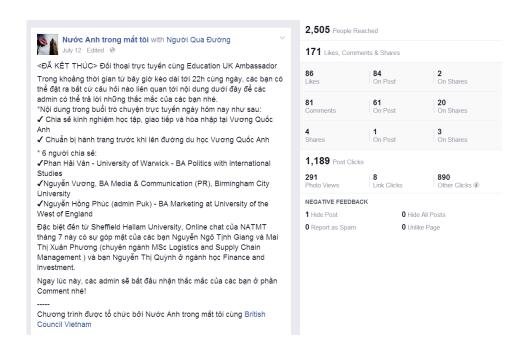


Institution's landing page on the website, featuring institutional profile



Institution's alumni testimonials are shown on the website

#### 3.3 Facebook online chat







1,268 people reached

3,556 people reached





Boost Unavailable